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No. 36200. LONDON, FRIDAY, OCTOBER 1, 1971

Published daily except Sunday, December 25 and 26, and Good Friday. Entered as Second Class Matter December 16, 1947, at the Post Office at New York under the Act of March 3, 1975.

... related to KGB chief

LYALIN MISSES COURT CASE

'Casanova' says Moscow

THE FOREIGN Office confirmed yesterday that Oleg Lyalin, 34, the Russian trade official accused of a drink-driving charge, was the KGB agent whose defection led to Britain's expulsion of 105 Soviet officials for spying.

He failed to appear at Marlborough Street court yesterday to answer the charge, and there was no application by police for an arrest warrant, as is usual in such cases. It is expected that the charge will be withdrawn because of Lyalin's services to British security.

Lyalin is believed to be a relative of Lt Gen. Serafim N. Lyalin, head of one of the chief sections of the KGB. During the war Gen. Lyalin was a leading figure in SMERSH, the now-defunct KGB section which had a Gestapo-like role in Russia.

Oleg Lyalin, whose wife and seven-year-old son are in Russia, is understood to be at a secret hideout in Southern England. Reports that he has been paid £25,000 by British security for his information about Soviet spies in Britain are being discounted.

'LIKE AN ENGLISHMAN'

Before his defection he worked under cover of RAZNO, a Russian import-export agency attached to the Soviet trade mission in Highgate. The agency deals with everything from socks to Scotch whiskey.

A British worker at the agency said yesterday that Lyalin was a "friendly sort who always said 'good morning' and inquired about your health—just like an Englishman." He spoke English without trace of an accent.

Officials in Moscow, in an obvious attempt to discredit Lyalin, told journalists yesterday that he was a "playboy" and "Casanova." The officials tried to give the impression that Lyalin was a figure of no importance—another routine Russian reaction in the cases of Soviet defectors.

In London it was believed that Lyalin feared he would be sent home by his Russian superiors because of his arrest on the drink-driving charge. It was this fear that probably made him decide to defect.

Soviet spy on TV—P4

No warrant sought

By GUY RAIS

OLEG LYALIN, the Russian KGB officer whose defection led to Britain's big spy purge, failed to appear at Marlborough Street magistrates court yesterday on a drink-driving charge. But contrary to normal legal procedure, no arrest warrant was sought.

Pc Charles Shearer, the patrol car crewman who arrested Lyalin, was in court. Normally he would have been expected to apply for the warrant, or ask a senior officer to do so. He sat silent.

Afterwards the deputy clerk, Mr Thomas Blake, agreed that there was no precedent for the police action.

"In this case no one has told me anything," he said.

Brief search

The proceedings lasted less than a minute. After a brief technical "search" outside the court buildings when Lyalin failed to answer his name, Mr John Hooper, the magistrate, was told by the assistant jailer: "There is no answer, sir."

"No appearance," the magistrate queried. "No, sir," came the confirmation. Mr Hooper replied: "Very well," and went on to the next case. Lyalin's non-appearance came about three hours before the Foreign Office in a brief statement admitted that he was the Russian defector whose name had been kept secret.

He is said to be living at a secret hideout somewhere in the Southern half of England after giving Special Branch officers details of a Russian spy network in London. His address was given on the charge sheet as 52, Highgate West Hill, Camden, where Russia houses a large number of members of her trade missions. His occupation was



Pc Charles Shearer (left) and Pc George Paterson, who brought a drunk-driving charge against Oleg Lyalin, the KGB defector, arriving at Marlborough Street court yesterday.

SMEAR CAMPAIGN BEGINS

By STEPHEN CONSTANT Communist Affairs Staff

THE head of a vitally important department of the KGB has the same surname as Mr Oleg Lyalin, and is probably a close relative of the defector.

The senior official is Lieutenant-General Serafim N. Lyalin, head of one of the Chief Directorates of the KGB dealing with code-breaking and the surveillance of communications of foreign Governments and citizens.

The name Lyalin is by no means a common Russian one. The likelihood of the 34-year-old former KGB spy in London being related to the lieutenant-general is strengthened by the well-known practice in Russia—and other intelligence services—of recruiting relatives of secret police officials into the department for obvious security reasons.

I learned last night that the defector's full name is Oleg Adolfovich Lyalin.

Polish executions

The middle name is the Russian patronymic, meaning that his father's name was Adolf, which for obvious reasons is extremely rare in Russia. In fact many Russian 'Adolfs' changed their name by deed poll in the 1950s.

Lieut. General Lyalin headed operations of the notorious Smersh in the Second Byelorussian Front under Marshal Rokossovsky at the end of the last war. Later he headed Soviet secret police operations in Poland, consisting of numerous arrests and executions.

Smersh, the former Gestapo-like organisation whose task

WARM START FORECAST FOR THIS MONTH

October is expected to start with at least a week of warm weather, according to the Meteorological Office's long-range forecast. But after a mainly dry first half to the month, disturbed spells are likely later, especially in the West.

Temperatures are expected to be generally above average, and rainfall below average in the north-east, but near average elsewhere.

The London Weather Centre said yesterday that dry, warm weather developed early in September as forecast, but changeable weather did not return until much later. As a result it was much drier than expected over the month as a whole.

Month's weather—P8

INDEX TO OTHER PAGES

Table with 3 columns: Page, Title, Page. Includes Home News, Foreign News, Arts, Births, Deaths, etc.

Terrorists give 3min bomb warning

By TONY CONYERS in Belfast

A BELFAST restaurant owner, given three minutes' warning yesterday that a 50lb gelignite bomb in the building was about to explode, shepherded her 30 customers and staff to safety before leaving the premises.

The bomb had been planted in the Ulster Sports Club by two armed terrorists who kidnapped the only occupants, a barman and a cleaner, to make sure the mechanism prevented the bomb from exploding.

The two hostages were taken to Divis Flats, a Roman Catholic stronghold, and held there until 12.30 p.m. They were then released and went to Hastings Street police station to report what had happened to them.

Just before they were freed, a man telephoned the Whitehall Restaurant, in Ann Street, and told the owner, Miss Angela

Other Ulster News and Picture—P9; Peterborough—P18.

Gilroy, that the bomb had been placed in the building and was timed to explode at 12.30 p.m.

The caller added that he was not making a hoax call. It was 12.27 p.m. by the restaurant clock when he replaced the receiver.

Miss Gilroy cried out a warning to her customers and evacuated everyone from the first floor restaurant. People using the ground floor butcher's and grocer's shop also fled into the street.

A search was carried out and the bomb was found at 1.15 p.m. The timing device showed it had been set to explode at 12.30 p.m.

"These terrorists showed a complete disregard for life," an Army officer said. "They must have known the restaurant would be catering for a number of customers at that time."

The police said: "By the

LATE NEWS

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Today's Weather

GENERAL SITUATION: Pressure high over N. Europe. Warm S.W. air stream will cover most of Britain.

TV and Radio Programmes and Entertainment Guide—Inside Back Page

Connally resists \$ devaluation against gold

By CLIFFORD GERMAN, Financial Correspondent

THE United States remains opposed to a change in the gold price or any devaluation of the dollar against gold metal, Mr John Connally, American Treasury Secretary, told the delegates to the annual meeting of the International Monetary Fund yesterday.

But if other Governments will make tangible progress towards dismantling specific barriers to trade over coming weeks and will be prepared to let their currencies float quite freely on the foreign exchange markets for a transitional period, the United States will be prepared to remove the import surcharge.

Mr Connally's was the last of the major speeches to the annual IMF meeting, and had been eagerly awaited for signs of specific counter proposals and even concessions.

The immediate reaction was one of disappointment. The American Government seems to have closed the door to even a small and nominal increase in

Editorial Comment—P18

the official price of gold which would have preserved the value of the gold holdings of other countries and helped to smooth the way, too, for the revaluation of other currencies against the dollar.

The commitment to negotiate the removal of the surcharge is also less specific in conditions and timetable than had been hoped.

Mr Connally admitted that the American surcharge and American restrictions on capital movements could themselves be disturbing influences.

But he also repeated earlier American demands that substantial progress be made towards the disappearance of the American balance of payments

Continued on Back P., Col. 5

VOLKSWAGEN PRICES UP BY 6 PER CENT.

Price rises averaging six per cent. on 1972 models were announced yesterday by Volkswagen. The increase will not apply to existing stocks of 1971 cars. The smallest increase is four per cent.—on the 1300 Beetle.

Examples of the new Volkswagen prices (1971 prices in brackets) are: 1300 Beetle £289 (inc. £161 PT) (£258); 1300 S Beetle £383 (inc. £199 PT) (£353); 1600 A Variant £1,246 (inc. £250 PT) (£1,176).

Another German manufacturer, Audi NSU, is also putting up prices by about three per cent.

PEER DISCLAIMS TITLE

By PATRICK GLANCY

LORD SANDERSON of Ayo, the 2nd Baron, has disclaimed the title to which he succeeded on the death of his father, almost seven weeks ago.

He is the eleventh peer to take this step since it became possible under the 1963 Peerage Act.

As a result of the disclaimer, sent under the terms of the Act to the Lord Chancellor, he reverts to being known as Dr Alan Lindsay Sanderson, a psychiatrist, working as a Research Fellow in the psychiatry department of Birmingham University.

Dr Sanderson, who is 40, has a twin brother, Mr Murray Lee Sanderson, born 20 minutes after him.

Choice for son

Dr Sanderson said at his home in Bayswater last night: "I don't feel hereditary peerages have a place in our modern world and I prefer to be without it."

His 11-year-old son, Michael, will give the choice of taking the title if he wants it when the time comes.

The 1st Baron, who died at the age of 77, was made a peer in 1890 "for services to industrial relations in the shipping industry." He had been chairman of the Shaw Savill and Albion Line for 16 years.

MACCLESFIELD POLL

The declaration is expected around midday of the result of yesterday's by-election at Macclesfield, where Sir Arthur Vere Harvey (now Lord Harvey of Prestbury) had a Conservative majority of 10,452 at the General Election.



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use listed as being employees of Razno Highgate, a small property.

ouse yesterday a Russian housewife, Geneva, said Lyalin there.

ded that she knew at he had a wife and old son.

yalin was on holiday egar the Crimean may- asked where his wife e replied: "They are try on holiday."

osing the door she e don't know anything e affecting or anything "I am sorry I can't

HER SEES 'VISION' ON REGISTER

ustrial Correspondent predicting a breakdown rade Union Congress's non-registration under rial Relations Act were e either wishful think- self-delusion." Mr e general secretary, said

addressing the British eation in London on today's opening of the Register of unions.

r said many employers as unions regarded the as irrelevant. The whole wretched argu- ment this Act will con- trol it is repealed." Mr also called for a dialogue unions and manage- e dialogue with the ment had become "dis-

Union Cannot De-register —P10.

PAN REJECTS TITLE THREAT

Jur Tokyo Correspondent an has rejected an Ameri- move to impose import e on Japanese textiles on 15 unless she agrees to e them, it was announced y yesterday.

Anthony Jurich, a Presi- e emissary, told Mr Kakuei e, Minister of Interna- Trade and Industry, that must decide by today e to accept the plan.

AXWELL BID

y Our City Staff Robert Maxwell has d a "firm cash bid" for e Press, the company ead, "as soon as a Stock e quotation is restored."

airman, Sir Henry e-Goldsmit, estimated day's annual meeting would take about six e by Comment—P21

ARDIAN UP TO 5p

e Guardian will go up from 5p on Monday. A spokes- said last night the increase "to meet rising costs."



# SPORTS CONDEMN THREAT TO SPONSORSHIP

DAILY TELEGRAPH REPORTER

ANY Government ban on the £1 million sponsorship of sport by tobacco firms would be a crippling disaster, the organisers of major sports said yesterday.

## DEATH LEAP AFTER STUNT MAN BOAST

Daily Telegraph Reporter

A 19-YEAR-OLD print worker told girls at a party that he was a film stunt man then dived through a second-floor window to his death. It was said at a Hammersmith inquest yesterday.

ANDREW SELL had had "quite a lot to drink" and took off his shoes and shirt before making the jump, the coroner was told. His father, Mr. JOHN SELL, of Whitely Way, Hanworth, said that his son had been a swimming instructor, but never a stunt man. He did not know where his son had been living.

TREVOR HARTLEY of Cornwall Gardens, Twickenham, said that Sell was brought to a party he was holding by a friend. He told girls and plenty of people throughout the night he was a stuntman.

"He was standing on the other side of the room when he leapt and dived through the window. A bet was mentioned but it got lost in the conversation. He asked for someone to pay for the window. Someone called Peter said he would pay."

### After midnight

MISS JULIE CARL of Staines Road, Twickenham, said she arrived at the party after midnight. Sell was in an upstairs room with five other people. "They were still drinking. Sell took off his shirt but I didn't see him take off his shoes."

"I was talking to Peter when Andrew said, 'If I'm going to jump through the window I'm not going to pay for it.' Peter was told it would cost £2 and he said, 'All right, I'll pay.' Then he jumped."

DR. ROBERT FOX, pathologist, said Sell had had "quite a lot to drink" for a boy of 19. Dr. JOHN BURTON, the coroner, commented: "It would appear that because of the flow of alcohol at the party, the youth was rather carried away."

## METAL FROM PLANE JUST MISSES BOY

A piece of metal which fell from an American Air Force Phantom jet thudded into the front lawn of a house at Buckden, Hants, only inches from David Rawson, 10.

The object was identified as a fuel tank retaining clamp. Officers at the American air base at Alconbury, a few miles away, are investigating the incident.

David's father, Mr. Alan Rawson, said yesterday: "It was a narrow escape. If the object had hit him he would almost certainly have been killed."

The ban, part of the Government's anti-smoking campaign, was hinted at this week by Dr. Roger Bannister, chairman of the Sports Council.

Sports that would be hit include golf, motor racing, show jumping, power boating, and lawn tennis. Since cigarette advertising was banned on television tobacco firms have increasingly used the sporting world as an indirect advertising medium.

The Professional Golf Association said the ban would be "catastrophic." It would have a great effect on the game at both professional and amateur level. "Negotiating new sponsorships would be a problem as we have had many years of happy relationships with the tobacco firms," said an association spokesman.

### Festive treatment

The R.A.C. motor sport division said that top line motor racing might not be able to exist if tobacco sponsorship were banned. Immediately endangered would be the Lotus Grand Prix team which has a £50,000 backing from one cigarette firm.

The All England Jumping Club at Hickstead was equally disturbed. It gets between £50,000 and £40,000 a year from tobacco sponsorship which has enabled it to create "the finest sports arena in the world."

A club spokesman said Continental clubs received Government backing, but in Britain there was no Government aid. A similar view was taken by the British Show Jumping Association, although only two of 30 sponsors involved in the Royal International Horse Show and the Horse of the Year Show were tobacco firms.

The Lawn Tennis Association said tobacco sponsors provided a "very considerable sum of money." A spokesman said: "People will go on smoking and it is better that the profits of the cigarette firms be ploughed back into a healthy sport than be used for something else."

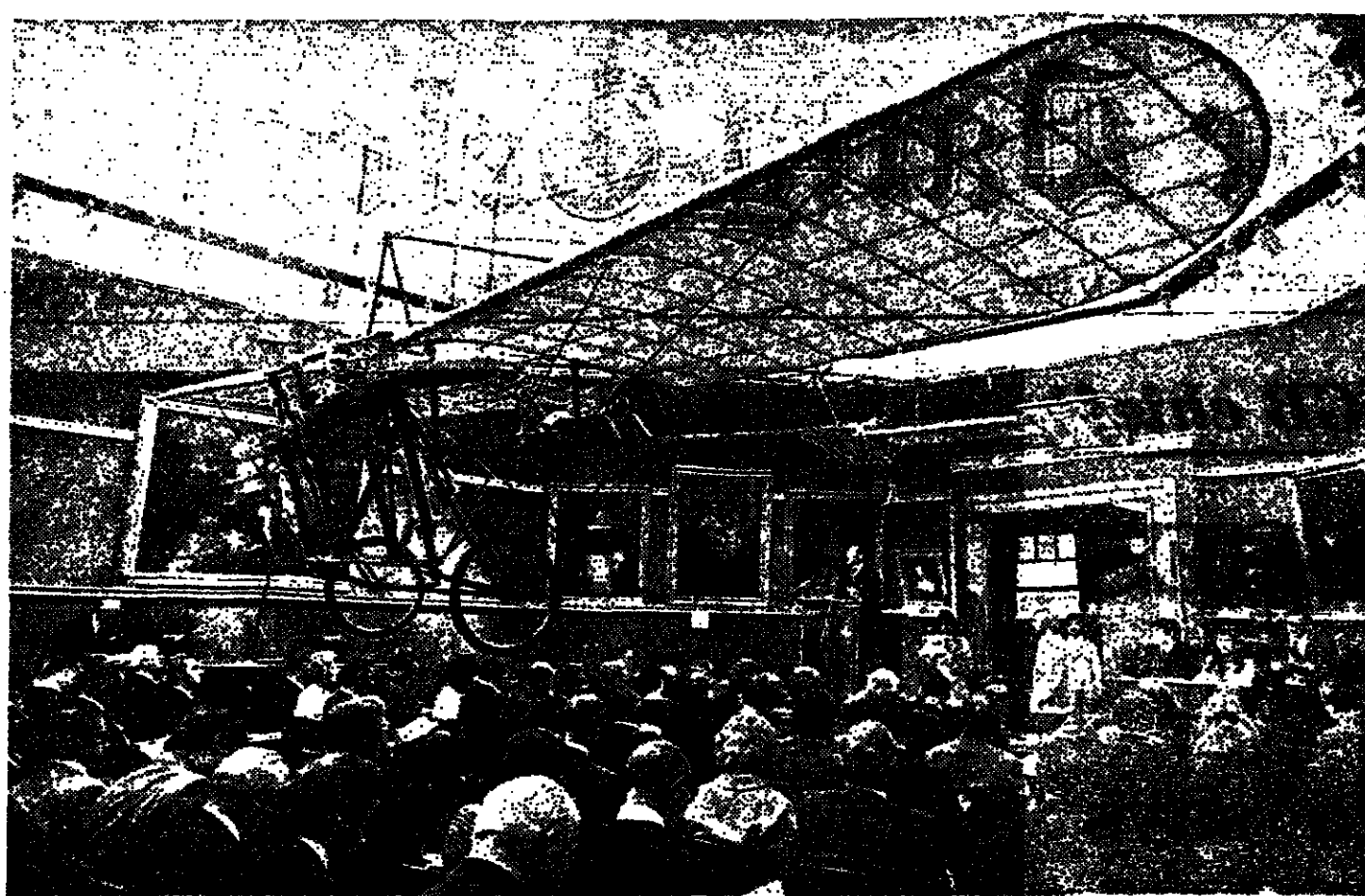
He said there had never been a case of a cigarette firm trying to persuade a tennis player to use its products.

## FORGER OPENED 21 SAVINGS ACCOUNTS

PATRICK O'CONNOR, 21, a student of Iverson Road, Kilburn, opened 21 Post Office savings accounts in different names and withdrew money by forgery to buy "the good things of life." It was stated at the Old Bailey yesterday. He was sent to prison for three years.

The prosecution said that O'Connor was found to have £830 in a bank safe deposit and a post office date stamp.

He admitted stealing the date stamp, obtaining £40 with forged documents, possessing a .22 pistol and robbing a sub-post office in Brixton Hill. He asked for 65 other cases to be considered.



PICTURE: BECN

A 26ft long Blériot Type XI monoplane, similar to the one in which Louis Blériot flew across the Channel in 1909, suspended yesterday in the main auction room at Christie's, where it failed to reach the reserve price placed by its owner, Cdr Leslie Goldsmith. The aircraft is one of only two known examples of a genuine Blériot Type XI in airworthy condition.

## PHANTOM SALESMAN JAILED

Daily Telegraph Reporter

HYMAN DAVID NOVICK, 56, a £50,000-a-year "phantom salesman," deceived manufacturers by claiming he could place their products in 5,000 Canadian stores. Mr. WILLIAM DENISON, prosecuting, said yesterday at the Old Bailey.

Novick, a Canadian company director, would disappear after giving orders for goods and receiving expenses for air travel from Canada. Mr. Denison added. None of the deals matured. The firms lost their money and the samples they sent to Canada.

He was found guilty of 11 offences of obtaining or trying to obtain by fraud or deception money or property from various manufacturers. The total sum involved was about £5,530.

Novick, of Kildare Road, Montreal, was jailed for four years and ordered to pay £3,500 costs.

### Same technique

Mr. Denison described Novick as a highly successful confidence trickster.

His activities were a swindle from beginning to end and his technique as a con man was always the same.

He would offer firms "very active representation" in Canada then pretend he was making a special journey to place an order.

He promised letters of credit guaranteeing payment and a 12-month contract. No letter of credit was ever established and nothing paid to the victims.

When arrested, Novick was said to have told detectives: "I have got over \$8,000 here. Can you just take that for yourselves?" Later he said he had been talking about ball.

Novick, in the witness box, denied there was any fraudulent intent in what he did.

Det. Sgt. JOHN McNAMARA said Novick had three previous convictions. He had an estimated income of £50,000 a year. If he returned to Canada, he would be arrested on other charges.

## Air noise villagers want homes sold

DAILY TELEGRAPH REPORTER

VILLAGERS in Lowfield Heath, Surrey, pleaded with their county council yesterday to help make it possible for them to leave their homes because of aircraft noise and pollution.

The villagers are on the edge of Gatwick airport where the runway pierces what was once the village green.

They protested last night that they could not sell their homes until the British Airports Authority decided what it intended for the village and surrounding land.

A delegation went to the County Council headquarters in Kingston upon Thames yesterday to meet county planning committee members and experts.

They said the Airports Authority, which administers Gatwick and London's other airports, had failed to meet a deadline of Sept. 30 to announce its intentions for the village and land immediately surrounding Lowfield Heath.

### Petition to the Queen

The villagers petitioned the Queen on Monday, complaining that the Authority and the County Council had given them an undertaking that the future of the village would be decided before yesterday.

A spokesman for the Lowfield Heath and District Private Residents' Association said yesterday: "We do not want the Airports Authority to take over the land. We want them to say that it is free for private developers, to compete for and ensure we get fair prices for our homes."

Surrey County Council, which has admitted the aircraft noise and pollution is more than people should bear, has urged the Airports Authority to buy the village.

## STEWARDS AID BLACKED COMPANY

TWO shop stewards supported a High Court application yesterday by their employers to remove a blacking instruction imposed by their union.

COOPERS ROAD SERVICES, of Holyhead Road, Wednesbury, Staffs, were granted orders against Mr. ALAN LAW, the militant regional trade group secretary of the Transport and General Workers' union, and shop stewards at five works which had blacked Coopers' lorries.

The orders, effective until Tuesday, order the blacking to stop.

### Fearing redundancies

Mr. ALAN CAMPBELL, Q.C. for Coopers, told Mr. Justice GOULDING, the vacation judge, that the shop stewards, Mr. STANLEY FINEST, of Spouthouse Lane, Great Barr, Birmingham, and Mr. JAMES WHEELER, of School Green, Bliston, Staffs, supported the firm because they feared redundancies among their workmates if the blacking continued.

Three firms had had the blacking lifted but it was continuing at THORN ELECTRICAL INDUSTRIES; BERNERS STEELS, Abridge; ASH AND LACEY, Warley; BRITISH STEEL CORPORATION, Bromford Works; and GLOBAL PLANT HIRE.

## EX-POWs IN HIROHITO PROTEST

Daily Telegraph Reporter

HUNDREDS of former prisoners of war plan to switch off their televisions whenever Emperor Hirohito of Japan appears on the screens next week.

The Emperor will be a State guest at Buckingham Palace from Tuesday until Friday.

Many of those who will boycott the programmes come from East Angles. The 18th Division, which surrendered in Singapore in 1942, drew many members from Suffolk, Essex and Cambridgeshire.

### "He is responsible"

Mr. Jack Halls, chairman of the Coggeshall and North Essex branch of the National Federation of Far Eastern Prisoners of War Associations, said yesterday: "Hundreds of old soldiers will switch off when Hirohito steps on British soil. 'We have no wish to watch this man being welcomed in this country. We hold him personally responsible for the deaths of hundreds of British prisoners during the last war.'"

Mr. Harold Payne, president of the National Federation of Far Eastern Prisoners of War Associations, said his organisation would not sanction demonstrations against Emperor Hirohito.

"But we would not dream of trying to prevent any individual expressions of disfavour by our members."

## TWO BAILED ON DRUG CHARGE

TWO men, accused of conspiring together and with others to contravene the Dangerous Drugs Act, were allowed bail of £3,000 each when they were remanded until Oct. 28 at West London yesterday. They had previously been remanded in custody.

The men were Barry Thomas Jolie, 22, Canadian company director of Mansour Plane, South Kensington, and Ronald Samuel Mortland, 20, designer, of Harwood Road, Fulham.

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# ME TO FIGHT PERMISSIVENESS, SAYS JUDGE

TERENCE SHAW, *London Correspondent*  
LORD DENNING, Master of the Rolls, said yesterday that it was time for "all good people to take a stand" against the permissive society which would soon become the decadent society of the 25th anniversary meeting of the Nottingham Marriage Guidance Council that reached the point of becoming debased.

## INGS AS CKERS FADES

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## Motor Boat and Yachting

TODAY 20



## SICKERT PAINTING 'FORGERY'

By ROBERT ADAM

ONE of the most valuable exhibits in the municipal Turner Art Gallery at Eastbourne was branded as a forgery in a statement confirmed by Eastbourne libraries committee yesterday. The painting is a 1903 study of a Venetian beauty by the English Impressionist, Walter Sickert.

Dr Wendy Baron, accepted as one of the country's three experts on Sickert's work, was called in by Christie's to date the painting before its auction. She found that its colouring did not match up to that expected in the original.

In her report she said it was probably nothing more than a very good copy of a reproduction of the original, probably copied from an art magazine.

She estimated the forgery was done about 10 years ago, when the painting's owner, a naval official in the Foreign Office, bought it from a reputable West End art dealer.

The diplomat lent the painting to Eastbourne corporation for exhibition about six years ago when he left for overseas service. He wrote to Eastbourne corporation this year from Cambodia that it could buy the painting for £3,000.

Bought in good faith  
Mr David Galer, curator of the Turner Art Gallery, described the owner as a person of tremendous integrity who had bought the painting in good faith. The painting was now with Christie's in London awaiting the owner's instructions.

"I am quite confident that Dr Baron was right in naming the picture as a forgery. She staked all her professional reputation on the finding."  
The owner might wish to contest Dr Baron's finding.

Original tricked  
The original Sickert painting called "La Guiseppeina" had been traced as belonging to a family in Huntingdon. They had it on private exhibition in their home and had been astonished to learn about the Eastbourne painting.

It shows a beautiful Venetian girl with long black hair piled high on her head. The signature purporting to be Sickert's is in the top right hand corner. A genuine Sickert of this quality would probably sell at auction for about £1,500.

Walter Sickert died in 1942 aged 82. He was president of the Royal Society of British Artists.

ANDREW RAY  
FINED OVER  
CENSUS  
Andrew Ray, actor son of Ted Ray, the comedian, was fined £20 at Huddersfield, yesterday, for not filling in a census form. Ray, who appeared under his real name of Andrew Olden, pleaded not guilty. He told the court: "I find it impossible to fill in this form despite the possible consequences." He would refuse to pay the fine.

After the hearing he said: "I am quite willing to go to prison because I am determined not to pay this fine. In a world of computers and machines, people should make a stand against these invasions of privacy."

SUBMARINE INQUIRY  
A board of inquiry into the explosion in the submarine Alliance in Portland on Wednesday, in which one man was killed and 15 injured, is to open at Devonport today.

## Colour blind head bans 'gaudy' pupils

Daily Telegraph Reporter  
A HEADMASTER who has sent a brother and sister home from school nine times for wearing gaudy pullovers agreed yesterday that he is colour blind.

But Mr John Tasker, an ex-Naval officer, added: "I am only as colour blind as many intelligent people. Sometimes I can see red and greens but I can still tell if the colours are gaudy or not."

Mr Tasker turned Petrina Aldridge, 12, and her brother, Clifford, 11, away from Warnborough Secondary School, Highworth, Swindon, for the ninth time yesterday.

Petrina wore a pink jumper, green pleated skirt and brown shoes. Clifford wore a beige pullover, long grey trousers and brown shoes.

Mr Tasker said: "Their dress was unacceptable because of the colours."

Recognised uniform  
The school has a recognised uniform but rules agreed with the parent teacher association say it is "desirable but not compulsory" for pupils to wear it.

The head has the right to decide if pupils not wearing the uniform are dressed in a "reasonable and moderate manner."

The children's father, Mr David Aldridge, 54, a shopkeeper said: "We have not sent the children to school in outrageous clothes. The headmaster is being unreasonable."

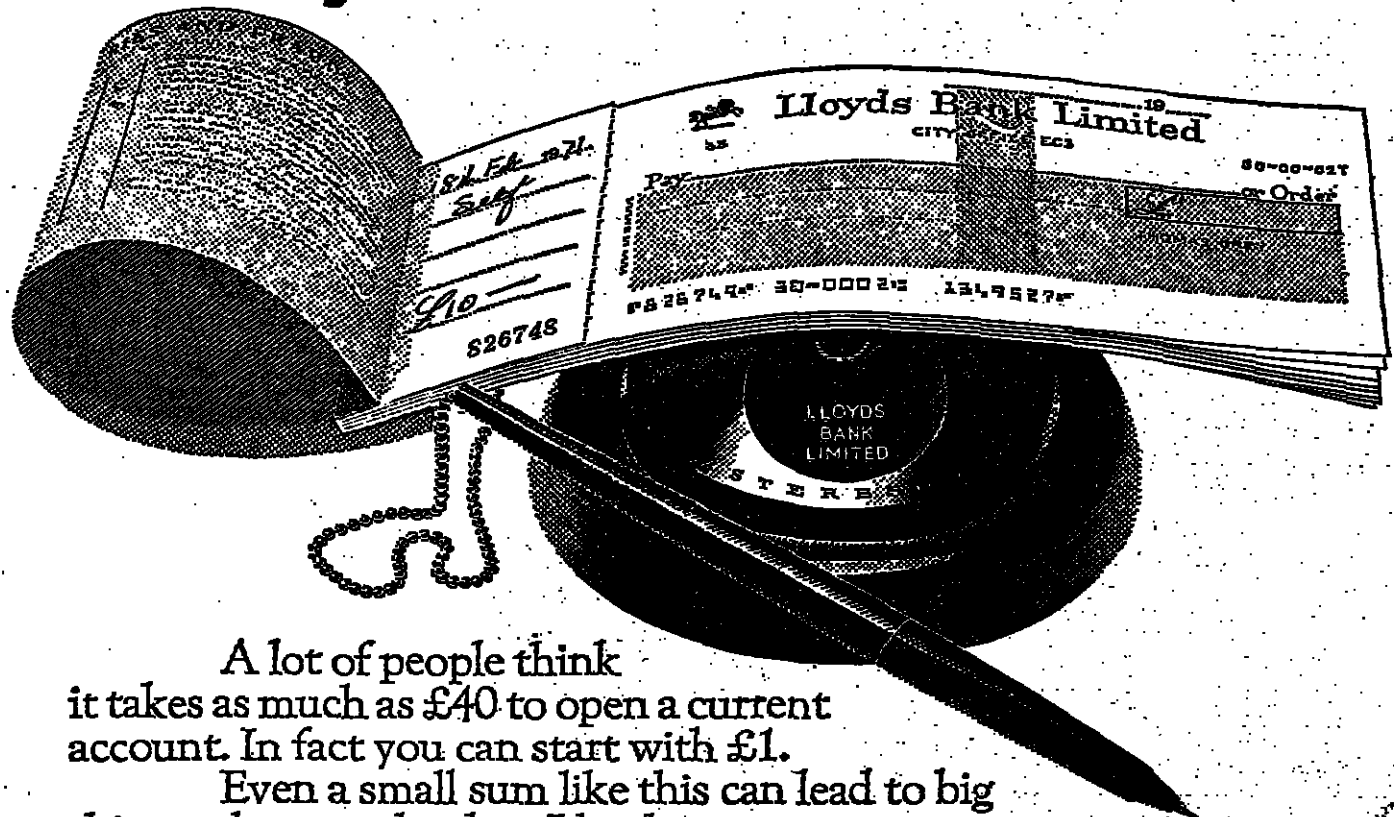
His wife, June, 37, added: "I have sent them to school in several different coloured jumpers. They are quite ordinary colours. Once Petrina wore a green and white cardigan but the headmaster said it was red."

## GANG GRAB £12,000

Four masked men stole £12,000 at gunpoint from the wages office of the Tunnel Cement Co., Pitstone, Bucks, yesterday. They forced two women and a man to lie on the floor before taking the money made up into pay packets.

A casual observer of a Royal occasion yesterday as Princess Anne discussed the nonchalant young African and other photographs from a book on "Vanishing Africa" with Mirella Ricciardi, the author, who is exhibiting her pictures in the West End.

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# SCORNFUL EBAN CHALLENGES EGYPT 'LET US TALK NOW'

By VINCENT RYDER, Diplomatic Correspondent at the United Nations

MR EBAN, Israeli Foreign Minister, yesterday challenged Mr Riad, his Egyptian counterpart, to meet him in New York later this month to discuss reopening the Suez Canal, or alternatively to discuss a general Middle East settlement under the chairmanship of Dr Jarring, the United Nations mediator.

The Israeli Minister, who was addressing the United Nations General Assembly, must have known that the chances of Egyptian agreement to such a meeting were almost nil.

He was scornful of Egypt's refusal so far to negotiate directly or under international chairmanship and the element of farce, even of degradation "in a long-range exchange of messages through intermediaries."

Anticipating that Israel and her supporters will be outvoted in the General Assembly debate on the Middle East in November, Mr Eban warned: "What will it profit to gain an Assembly majority but to lose Israel's adherence to a set of principles common to it and neighbouring States."

He said, however, that continuing of his failure to bring about an interim settlement along the canal "are very helpful."

This was a polite acknowledgment of his failure to persuade the American State Department to give up its self-appointed role and let Dr Jarring have a go.

Nor has Sir Alec had any success so far in persuading the "Big Four" to set about drafting a fresh set of instructions for Dr Jarring.

## SIR ALEC SEES NIXON Renewed war fears voiced

OUR WASHINGTON STAFF telephoned: Fears of a renewed Arab-Israeli war was the main topic at a meeting at the White House between President Nixon and Sir Alec Douglas Home yesterday.

The foreign secretary, just returned from a visit to Cairo, was expected to stress Britain's belief that if America's initiative on an interim settlement is to be kept alive, some progress must be seen to be made within the next few weeks.

## AIRLINE PLOT 'BASED ON FILM'

By Our Sydney Correspondent: The film "Doomsday Flight" was shown in court in Sydney yesterday during the trial of three men accused of demanding money by threatening to blow up an airliner.

The three are said to have used the film as a model for an alleged plot to extort about £250,000 from Qantas Airways.

They are Peter Macari, 36, born in Devon but now of Sydney; Raymond James Poynting, 28, of Bondi Junction; and Francis William Sorohan, 24, of Mtisa. The case continues today.

# Safeguards on nuclear arms agreed

By STEPHEN BARBER in Washington

MR WILLIAM ROGERS, the American Secretary of State, and Mr Gromyko, Soviet Foreign Minister, yesterday signed two new arms control agreements — to guard against accidental nuclear war and to improve the Washington-Moscow "hot-line."

The accords "reflect the new imperative of the nuclear age," said Mr Rogers. They represented the first fruits of the strategic arms limitation talks between the two powers which are to reconvene in Vienna in mid-November.

The ceremony followed a two-hour meeting at the White House on Wednesday between President Nixon and Mr Gromyko which took place in a "very cordial atmosphere."

Mr Ronald Ziegler, the White House spokesman, said that both statesmen had concurred that "some steady progress" had been made in the nuclear arms talks, but it was evident yesterday that much still remained to be done.

### "Limit means"

In the next phase, said Mr Rogers, "We must intensify efforts to reach agreement to limit the means, as well as the risk, of waging war."

Mr Gromyko, echoing his caution, said: "The agreements signed today do not yet solve in any way the substance of the problem of limiting strategic armaments. This task is still outstanding."

Informed sources indicated that while the two sides were close to agreement at Helsinki on limiting anti-ballistic missiles to specific strategic sites, they remained divided on the more complicated problem of a balanced reduction of offensive weapons systems.

A working lunch and dinner with Mr Rogers, plus the talks with the President, have created the impression that both sides in the Gromyko talks are seriously looking for a breakthrough on a whole series of international problems.

Only the barest details have thus far been divulged, but they include the prospects for new negotiations on "European questions," including the Russian call for a European security conference and the Western aim of gaining mutual and balanced force reductions between Nato and the Warsaw Pact powers.

American officials admit that the talks on Europe are still in the preparatory stage. Nato deputy foreign ministers are due to meet in Brussels next week to appoint Mr Manlio Brosio, outgoing Secretary General of the alliance, as "explorer" of the Warsaw Pact's ideas for the security conference.



A non-political handshake at a Paris hospital yesterday from Pai Hsiang Kuo, China's Foreign Trade Minister and the first official visitor from Peking to the West for 23 years. Mr Pai is to see President Pompidou and M. Chaban-Delmas, French Prime Minister.

# Total dock standstill threat to U.S. economy

By IAN BALL in New York

AT a time when American exports have assumed added importance to the national economy, shippers and manufacturers were faced last night with the prospect of a shutdown of every port in the country when the work contract of East Coast dock workers expired at midnight.

All ports on the West Coast have been closed for the past 90 days by a strike of International Longshoremen's and Warehousemen's Union.

The waterfront paralysis now appears certain to spread to the East Coast and Gulf of Mexico ports, which are under the jurisdiction of another union, the International Longshoremen's Association.

With negotiations between management and union apparently hopelessly deadlocked, and the presidential wage freeze complicating an already difficult situation, President Nixon demonstrated yesterday his desire for an urgent settlement of the approaching crisis.

# SKYJACK GUN DETECTOR GETS SHARPER

By Our New York Staff: A NEW anti-skyjacking device, which detects the presence of metallic objects but also where they are concealed has been introduced by an American airline.

The device, called Mark III Friskem, consists of an aluminium door frame attached to a gate, through which passengers walk to an aircraft, and a small screen on which the outline of a human figure is permanently marked.

If no metallic objects are being carried, the screen remains dark; if it detects any suspicious objects, it lights up.

# JOB FOR MEDINA

Job offers challenge: CAPTAIN Ernest Medina, 35, recently acquitted of murder charges arising from the My Lai massacre, is going to work for Mr F. Lee Bailey, the lawyer who defended him, when he leaves the Army.

Mr Bailey says he has hired Medina to work for the R. J. Enstrom Corporation, a small manufacturer of helicopters in Menominee, Michigan, in which he has acquired a controlling interest. "His job will be to build a little company into a 'huge giant,'" he said, without disclosing what position Medina will hold.

# PREGNANCY TEST

Teachers win ruling: THE New Jersey Division of Civil Rights has ruled that school boards in the State may not dismiss a teacher because she is pregnant, unless she is unable to produce a doctor's certificate stating she is physically capable of work.

In the event of a teacher's physician and a school board physician disagreeing over her ability to remain in the job, a third doctor picked by the two physicians would give a binding decision.

# SCHOOL SHOOTING

Gunboy kills child: A 14-YEAR-OLD Negro boy in Petersburg, Virginia, ran into a school classroom and opened fire with a pistol, killing one child and wounding two others. He had earlier been involved in a playground fight.

The victim, Dorsey Lewis Wiles, 14, was white, but police and school officials said the shooting was not racially motivated. The gunboy, who has been named, has been charged with murder.

# Minister "solicited women"

The Rev. Louis Holliday, 46, a Baptist Minister, and Miss Sarah Cole, 43, who work as counsellors at a detention centre for wayward girls, were charged in New York yesterday with soliciting women for the purposes of prostitution.

# Soviet spy on TV wa Embassy official in 1967

By PETER KNAPP, TV and Radio Staff

A RUSSIAN spy on television last year was picked up by the British Embassy in London in 1967.

He was sent back to Russia in February, 1968, at the instigation of the British Government.

The film, which was taken secretly by the Special Branch, and later used in a security training film for police and civil servants, was shown by both the BBC and I.T.V.

The BBC had screened the film for a special programme "The Great Spy Scandal," but I.T.N. protested that it should also be made available to them. It was shown in News at Ten at the same time as it was being televised by the BBC.

The decision to release the film was taken by the Home Office after an appeal from the B.B.C. Originally the B.B.C. had planned a programme on the over-staffing of foreign embassies, but after the expulsion of 106 Russians, they decided to change the theme of the programme to espionage in Britain.

Training film: A Home Office spokesman said yesterday, "A film clip and two stills deriving from 1968 and taken from a training film which has been shown to Home Office servants over the past two or three years was supplied from official sources."

"It is authentic and related to the case of V. A. Drozdov, who worked as an intelligence officer in London until he was detected and sent home at the instigation of Her Majesty's Government in February, 1968."

The BBC programme also included an interview with an anonymous British scientist who was used to trap Drozdov. He described in detail the knowledge of British security forces, he had pretended to cooperate with the spy.

The scientist was invited to take part in the programme on the understanding that his name was not given. He was paid the usual interview fee of £25-25.

Reprisals fear: There was no reaction from the Russian Embassy yesterday and no move was made to stop the BBC or I.T.N. from showing the film. But the BBC is wondering whether Russia will take reprisals.

Sales of television programmes to Russia are large, but relations with the Russian television organisation have always been most cordial. The BBC has its own representative, Daniel Counihan, in Moscow. I.T.N. has no regular correspondent in Russia.

# 4 DIE AS MAN FINDS BROTHER WITH WOMAN

By Our Sydney Correspondent: A man shot his brother, raped a woman then killed two policemen before he himself was shot dead after a high-speed car chase in the Sydney suburb of Tonguehill yesterday.

Ronald Clark, 23, had burst into a house and found his brother, Warren, 22, in bed with the woman and shot him with a .22 rifle. He then handcuffed the woman, raped her and dumped her in a shopping centre.

The woman alerted police as Clark made his way back to dispose of his brother's body. He shot the two policemen when they broke the door down. Three hundred officers were involved in the subsequent hunt, which ended in Clark's car being rammed and his shooting after he drew a gun.

# 8,000 TURKEYS DIE

By Our Paris Correspondent: Eight thousand turkeys were burned to death yesterday when fire destroyed a battery farm at Egnel, in Brittany. The installations caught fire when gas from the heating plant burst into flames.



# MEXICAN FREE AFTER £100,000 RANSOM

By Our New York Staff: Mexico's Federal Aviation director, Mr Julio Hirschfeld, 52, has been released unharmed 24 hours after his family paid three million pesos (£100,000). He said yesterday that his abductors had threatened to kill him if the money were not paid.

Three men and a woman armed with sub-machineguns kidnapped him on Monday on his way to work. He said he was kept in a dark, "very humble" room. He was treated quite well.

His abductors never identified themselves as members of an underground political group, but obviously it was a political kidnapping, he said. Police say they have "some clues" to the kidnappers' identity.

# WEATHER DELAYS EVEREST RESCUE

By Our Kathmandu Correspondent: A helicopter sent to Everest to rescue a member of the Argentine Everest expedition was forced to turn back yesterday because of low cloud.

Set Juan Bautista Barrientos of the Argentine Army has pneumonia, but it is not yet known whether he has been brought to base camp for the rescue. Another attempt will be made today if the weather clears.

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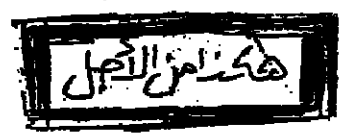
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# ING SECRETLY DING ARMS BANGLA DESH

By DAVID LOSHAK in Siliguri

LA DESH guerrillas are in full control of the crucial Siliguri salient, in the west corner of East Pakistan, the vulnerable section of India's 1,400 mile border. Among their weapons are small sent secretly from Communist China.

vy concentration of Indian infantry, armour and have gathered in the Siliguri area because, at t, there is only an 11-mile wide strip of Indian between East and Nepal.

were ever taken by troops, the whole of India would be cut

Everything seems normal in the area. are harvesting their lush green fields and eets are leading an normal life. eances are decap- time to time can be heavy "crum" of fiery fire, as Indian on Pakistan positions miles in from the or as the Pakistanis India.

### British webbing

area, on both sides of al frontier, is alive with of the Bangla Desh Babini, or liberation Many of them wear made khaki uniforms unblanced British army and webbing belts.

ow new Mukti Bahini re: all about 18 to 20 years e, being trained in basi movements at a camp 12 miles from Siliguri, a kistan side of the border three days, the recruit a more secret place for arms training.

s training is extremely orish and slackly disci- and so from a military point is almost useless. there is no doubt of the mely high morale of the illas, whose real trainin- quickly come in action.

aw significant signs that are receiving small arms rowing quantities. These from a number of sourc- in not from the Indian which has kept large from the Bangla Desh illas.

The Mukti Bahini have American, British, Czech, istia, French, Belgian and these equipment, mainli- and machine guns, som- and heavy mortars, a fey tured Pakistan heavy gun- a wide range of vehicles. Some of the Chinese weapon e been captured from Paki- armoured, but there are signs that some are noy ing direct from clandestine

# Children die as officials delay food

By ROBERT HUTCHINSON in Geneva

ABOUT 300,000 refugee children suffering from "severe and extreme" malnutrition face death because of administrative delays by India's unbudgeable bureaucracy in implementing a United Nations International Children's Emergency Fund child-feeding programme, relief officials in Geneva report.

A large number of cases described as critical last July by Indian nutritional experts, among the most qualified in the world, have already died due to lack of treatment, these officials believe.

In the most deprived cases "even minor infections would tip the scales" and "substantial loss of infant and child populations" living in conditions of extreme squalor in the West Bengal camps was expected, even if emergency rations reach them soon, an Indian medical team concluded more than eight weeks ago.

On the basis of this report to the Central Relief Co-ordinating Committee in New Delhi, American officials drafted "operation lifeline." This was a £1.6 million plan to rush high protein nourishment to the 1.8 million East Pakistani children up to eight tent estimated to be inside the camps.

### Official channels

Inter-ministerial squabbling, however, held up Operation Lifeline's implementation for six weeks, exasperating relief planners in Geneva who are powerless to intervene because of the Indian Government's insistence that all field work be handled through official Indian channels.

One international relief expert in Geneva feared even less co-operation from official Indian sources if criticism of New Delhi's handling of the situation was made public.

He claimed that a dispute over programme responsibilities involving Finance, Health and Rehabilitation Ministry officials caused airlifted and seaborne supplies to be left untouched at food depots while scores of children in the refugee camps were reported to have died from the effects of malnutrition.

"The necessary food stocks to feed the children for several weeks under the Alpha phase of the programme are already in India," this official said, adding that the first efforts at distribution had only begun within the last 10 days.

The project is now operating through about 75 Indian Red Cross distribution centres, another relief assistant confirmed. This means according to the latest reports from New Delhi, that the programme is only reaching about 100,000 children.



Cardinal Mindszenty, who arrived in Rome earlier this week after living in self-imposed exile for the last 15 years in the American Embassy in Budapest, leaving the Vatican's Sistine Chapel with the Pope yesterday, when they celebrated Mass on the opening day of the Synod of Bishops.

# Pope warns bishops on priesthood crisis

By ERIC RORICH in Rome

THE Pope, opening the Third World Synod of Bishops in the Vatican yesterday, advised the bishops not to be over-anxious to conform to modern trends for fear of appearing out of date. He condemned outside pressure, saying: "Its guises are many and its power is penetrating and dangerous."

He was speaking in the Sistine Chapel where he celebrated Mass with several bishops and Cardinal J. Mindszenty, who came to Rome on Tuesday after 23 years' confinement in his native Hungary, 15 years of it voluntarily in the American embassy.

The Bishops broke into prolonged applause when the Pope mentioned the 78-year-old Cardinal by name. He praised him "as an example of intrepid constancy in faith and untiring service to the church, first through generous activity, then by atten-

tive love, prayer, and prolonged suffering." Cardinal Mindszenty, who is staying in the Vatican as the Pope's honoured guest before going to end his days in Vienna, will take no further part in the work of the Synod, whose 214 bishops from all continents started their work this afternoon. Dealing with the two main themes of the Synod's discussions during the next month or more, the crisis in the Roman Catholic priesthood and the promotion of justice, the Pope warned the bishops to be on their guard against the "pressure of opinions which are in doubtful conformity with the teaching of the faith."

# BERLIN WORDING ROW OVER

By REGINALD PECK in Bonn

THE dispute between East and West Germany on the translation into German of the Four-Power agreement on Berlin appears to have been solved.

The two sides have agreed that postal officials would negotiate as if the Western translation were acceptable to the East, and the linguistic problem would then be considered solved.

This would mean that the political negotiators, Herr Bahr for the West and Herr Kohl for the East, would be able to get on with their main job, completing the negotiations on access routes to West Berlin.

The postal talks on a technical level concern the amount West Germany should pay to East Germany for alleged postal debts arising from the imbalance of postal traffic between East and West.

### Parcels blamed

The main cause of the imbalance is the number of food, clothing and other parcels sent by West Germans to needy East German relatives and friends.

It now seems likely that the postal talks will be on the basis of the assumption of "ties" rather than "connections" between West Berlin and West Germany. This apparently hair-splitting detail has so far prevented Herr Bahr and Herr Kohl from even starting their real job.

The East Germans have taken the view that "ties" between West Berlin and West Germany mean a closer relationship than they are ready to admit. For them it is important to establish that the links between West Berlin and West Germany are as weak as possible.

# PROMETHIUM FOUND IN STAR

By Our Science Correspondent

The chemical element promethium, which does not naturally occur on Earth, has been discovered in a distant star according to the National Bureau of Standards, Washington.

It has been made artificially in an atomic accelerator, but exists only briefly before disintegrating on Earth. The discovery is important because it proves that promethium is naturally present in the Universe.

Identification was carried out by comparing the spectrum of the star HR 465, with the spectrum of Earth-made promethium, by Margo Aller and Charles Cowley of the University of Michigan. The Earth spectrum was made at the National Bureau of Standards.

# Europe awaits you, Rippon tells British business

By WALTER FARR, Common Market Correspondent

BRITISH firms should take a thorough-going European approach to business problems, Mr Geoffrey Rippon, Britain's chief Common Market negotiator urged in London yesterday.

If Britain joined the Market, he suggested, those firms who thought of their "home" market as ending at the Channel might be in need of treatment for marketing myopia.

The Market's gross national product was likely to grow by nearly 70 per cent. over the next 10 years. If Britain stayed out, her gross national product might expand by something under 40 per cent. over the same period.

Mr Rippon, addressing a business conference on Britain and Europe, said British entry would take 49 of Europe's top 200 companies into the Market and they would find far greater opportunities for collaborating with firms of equivalent size.

But, he said, the challenge of the Market was to small and large-scale businesses alike.

### Turnover up 60 p.c.

In Germany the number of firms with less than 100 employees, increased by 10 per cent. between 1960 and 1967. Their turnover went up by 60 per cent. double the figure for larger firms.

Mr Rippon added that Britain had long relied heavily on her invisible exports and he was convinced that in an integrated European environment, the City would not be slow to adapt itself to the best advantage.

The enlargement of the Common Market would create a new market of close to 300 million, the largest developed market in the world.

### DROP IN SUPPORT

39 p.c. for Market entry

The European Movement said yesterday that the latest opinion poll carried out by the Opinion Research Centre shows 39 per cent. of the British public in favour of joining the Common Market and 45 per cent. against.

This represented a slight fall in support for entry since August, while "Don't Knows" had risen from eight to 17 per cent. Editorial Comment—P18

# PROTECTION SOUGHT BY ISLANDS

Daily Telegraph Reporter

THE Channel Islands and the Isle of Man will plead with the Government today to protect their economic futures when Britain joins the Common Market.

Both Mr Rippon, Britain's chief Common Market negotiator, and Mr Maudling, Home Secretary, will meet delegations from the islands in London today. This reflects concern over growing anxiety in the islands since the Six rejected associate membership for them.

The Six have made it clear that they do not intend to insist on conditions of entry that would ruin the islands' economies, but island leaders are under pressure to seek definite assurances from Mr Rippon.

These include the Government promise of prior consultation on conditions under which the islands would be linked with the Six. They also want terms to guarantee their present domestic autonomy.

The delegations are led by Sir Robert Le Masurier, Bailiff of Jersey; Mr J. H. Lovridge, deputy Bailiff of Guernsey; Mr G. E. Moore, chairman of the Isle of Man Select Committee on the Common Market; Mr G. W. Baron, president of the States of Alderney; and Mr B. P. Allen, representing the island of Sark.

# CLOSER FRENCH TIES PREDICTED

By Our Paris Staff

Britain is looking forward to a steady increase in exchanges with France, Mr Christopher Soames, British Ambassador, said in Paris yesterday.

Opening a promotional fortnight for British goods, he said that Britain's achievements in advanced technology represented "an impressive record of technological achievement that we shall bring to Europe when we join you as members of the E.E.C."

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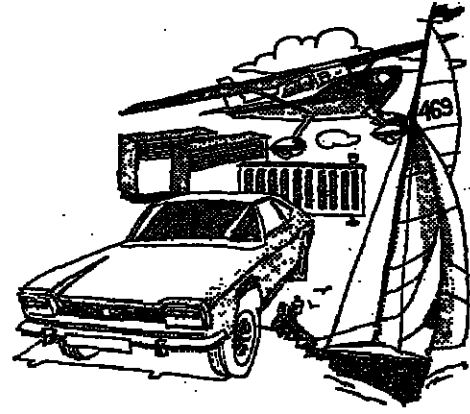
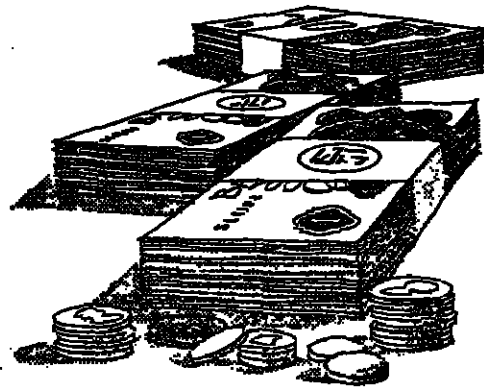
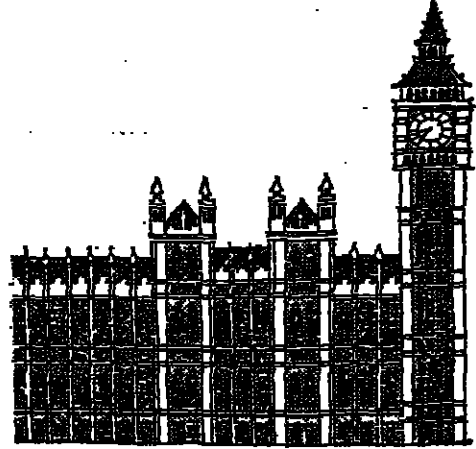
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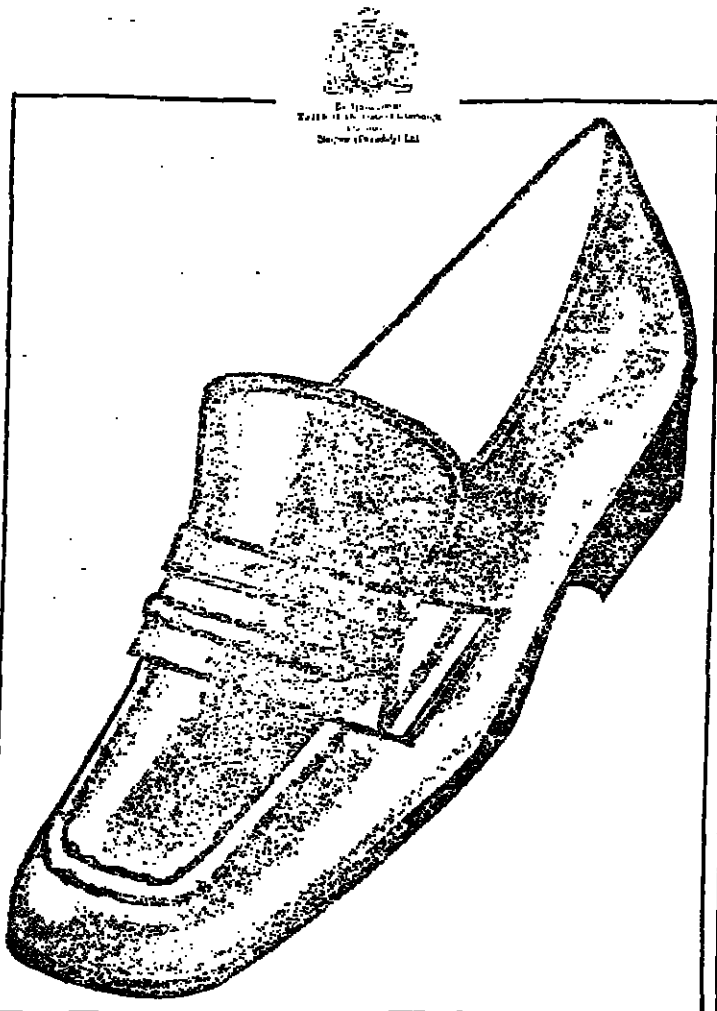
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**MILLIONS 'EATING THEIR WAY TO ILL HEALTH'**

By JOHN KEMP, Social Services Correspondent

MILLIONS of people in Britain were eating their way to ill health including cancer and heart disease, a nutrition expert claimed yesterday.

Dr Geoffrey Taylor, former professor of medicine and consultant to British Forces in India, told a conference of health officials in Llandudno that there was sufficient evidence of malnutrition to warrant a public inquiry into the causes.

Priorities for investigation were methods of replacing highly refined white flour used in bread with whole wheat flour, reducing sugar intake and increasing consumption of vitamin C.

The reassurances of Ministers of Health that apart from exceptional cases, there were no appreciable nutritional deficiencies in Britain were beginning to appear dangerously misleading, he told the annual conference of the Royal Institute of Public Health and Hygiene.

**Serious effect**

The refining process for white flour eliminated a high percentage of the husk and germ which had a serious effect on the passage of food through the body. The result, according to some of the world's leading authorities, was "diverticulation" of the intestines which had an effect similar to the bulges resulting from a perished tyre. It was one of the causes of cancer of the colon, the second most common cancer, he said.

Sugar consumption had increased sixfold in 100 years and the combination of this and the white flour had led to diabetes, ulcers, coronary heart disease and other diseases.

Recent research had shown that people needed far more vitamin C than scientists had previously imagined. The fact was that many people, particu-

larly the old, showed signs of chronic scurvy.

Lack of vitamin C was also thought to contribute to a number of other diseases including — once again — heart disease.

One of the problems was that an estimated 25 per cent. of housewives cooked cabbage in soda, which had the effect of destroying its vitamin C content.

**"Eat less sugar"**

Dr Taylor said later: "There is no doubt that without realising it, millions of people are eating a diet which is positively harmful to them."

"They should stop eating white bread and take whole wheat bread instead, cut down drastically on sugar intake and eat an orange a day or a salad or adequate green vegetable."

He added: "There is a real problem here, which might explain why the Western civilisation suffers from diseases not met by primitive societies. If society had a problem with Concorde or a motor car it would solve it in six months. We need the same kind of effort to investigate our diets."

**LIFEBOAT CHEQUE**

A cheque for £18,000, raised by Rotary and Inner Wheel Clubs, was presented to the Royal National Life-boat Institution in London yesterday. The institution hope the money will go towards a lifeboat to be named "Rotary Service."



Pupils of Christ's Hospital, Hertford, England's oldest girls' public school, on their way to Mansion House after their annual St. Matthew's Day service at the Church of the Holy Sepulchre, Holborn Viaduct. Marching with them were Bluecoat boys of Christ's Hospital school, Horsham, Sussex.

**90-ROOM MANSION TO LET**

By JOHN ARMSTRONG, Estates Correspondent

THE Government's Historic Buildings Bureau has been asked to find an occupier for 90-room Waldershare, near Dover. It was the seat of the Earl of Gullford until he sold it in 1969.

The mansion is one of the largest places to come on to the books of the Government agency since it was set up in 1954 to help owners solve the future of unmanageable property of historic and architectural merit.

Waldershare was acquired from Lord Gullford by Mutual Households Association with the object of turning it into apartments for retired or semi-retired people at weekly rents of between £10 and £30. A substantial cash loan was also required from prospective tenants.

The MHA was founded in 1955 to save for the benefit of the nation houses of historic importance.

**Threat to health from pesticides 'still serious'**

BY OUR POLITICAL STAFF

THE threat to human health from the widespread pesticide poisoning of birds and animals is still a serious problem, the Natural Environment Research Council annual report said yesterday.

There had been world-wide anxiety about residues of mercury in marine and freshwater animals used in human food, says the report. High concentrations had been found in herons' eggs during studies in Lincolnshire.

The recent widespread decline in the number of frogs may be due to pesticides. Continuing use of DDT is causing many bird species to lay eggs with such thin shells that they cannot reproduce.

**Slight improvement**

But the council believes there has been a slight improvement. As a result of voluntary restrictions organic pesticides are no longer being so recklessly used. Moderated use of the dangerous pesticide dieldrin has led to a general decrease in contamination.

"This improvement," says the report, "has been paralleled by local recovery of depleted peregrine and sparrowhawk populations in less strongly agricultural districts and by marked recovery in breeding success and eggshell thickness in the golden eagles of Western Scotland."

Research on possible future food supplies is being continued by the British Antarctic Survey. With 24 British scientists stationed in the Antarctic and 162 others on short-term contracts, studies are being made of plants and soils.

Other experiments there include studies of human physiology in the Antarctic environment.

The council is enthusiastic about the Antarctic as a region for exploration and science. "Research could yield results of great interest about weather forecasting and radio communications," says the report.

Natural Environment Research Council, Report for year to March 31 01 M 5 0, 25p.

**M P SEEKS CURB ON WEED KILLER**

Sir Gerald Nabarro, Conservative M P for South Worcestershire, is to ask the Department of Trade and Industry about the possibility of introducing controls—possibly even a ban—on the use of paraquat weed-killer.

His action comes five days after a constituent, Mr Spencer Candy, 29, father of three children of Kings Road, Evesham, died when he accidentally drank paraquat.

**POWELL HITS AT 'NEW YORK IN HALF TIME'**

By Our Science Correspondent

Mr Enoch Powell is critical of the Government's decision that it is more important to get to New York in half the time than to get to Birmingham in half the time.

His view is expressed in this month's issue of *Chemistry in Britain* published today in which he writes on scientists, science and politics.

"There are no objective criteria from which you can deduce the right ratios of expenditure" and the politicians finally go: "in the direction in which our bottom is being kicked hardest," he says.

In the last resort decisions are made which are believed to be a political demand. "Somehow this is society talking. Politics is one aspect of how men in society manage to get along."

**LONDON BRIDGE FINALLY FALLS NEXT WEEK**

The last piece of old London Bridge will fall down next week. Builders who for three years, have been replacing it will break up the last of the five arches on Monday or Tuesday.

There will be no ceremony to mark the end of John Rennie's bridge, which has spanned the Thames for 140 years.

Most of the original 155,000-ton bridge has already been exported to Arizona, where it has been rebuilt.

**QUEEN CHARLOTTE'S SAVED**

Daily Telegraph Reporter

QUEEN CHARLOTTE'S, the oldest and most famous maternity hospital in the country, has been saved. In 10 years time it will become part of the new King Edward Memorial Hospital, Ealing, its name and its functions preserved.

Mrs Stina Robson, chairman of the hospital's board of governors, said yesterday after hearing of the Department of Health's decision: "We are absolutely delighted that the threat of closure has been removed."

"We can now go on as the kind of hospital we've always been, with our associated institutes still working together with us. For this we owe a great debt of thanks to the public."

Almost 100,000 signatures were gathered in a campaign to save the hospital, founded in a house in Jermyn Street in 1739.

Appeals to save the internationally known hospital were sent to Sir Keith Joseph, Secretary for Social Services, from as far as Australia, Zambia, America and Singapore.

**Filled with elation**

Mrs Julia Bradbury, campaign organiser for the hospital's Association of Friends, said: "Everybody here at the hospital is filled with elation. The fact that we have to move in 10 years doesn't really bother us, for after all the hospital has been moved at least five times before."

Queen Charlotte's was last moved in 1940 from Marylebone to the present Hammersmith site. During the 1939-45 war more than 20,000 babies were born in the hospital to Servicemen's wives.

Each year more than 200 doctors, many of them from overseas, have attended post-graduate courses at St Charlotte's, which also has been known as the "debs hospital." The name derived from the annual Birthday Ball, organised by the Association of Friends, which is a highlight of the London season.

The Department of Health said the new Ealing site is "well placed to serve the area from which Queen Charlotte's is increasingly drawing its patients."

Present links with post-graduate medical education, through the hospital's close association with the Institute of Obstetrics and Gynaecology, will continue at Ealing.

**ROMAN HOME FOUND NEAR THAMES**

An early Roman settlement has been discovered on the site of a wharf at Tooley Street near the southern approach to London Bridge by Mr Harvey L. Sheldon, an archaeologist from Hampstead.

He has found remains of clay-walled buildings, a wood-lined well, a wooden barrel, pottery and quantities of oyster-shells and food bones. The clay walls had been decorated with coloured wall plaster.

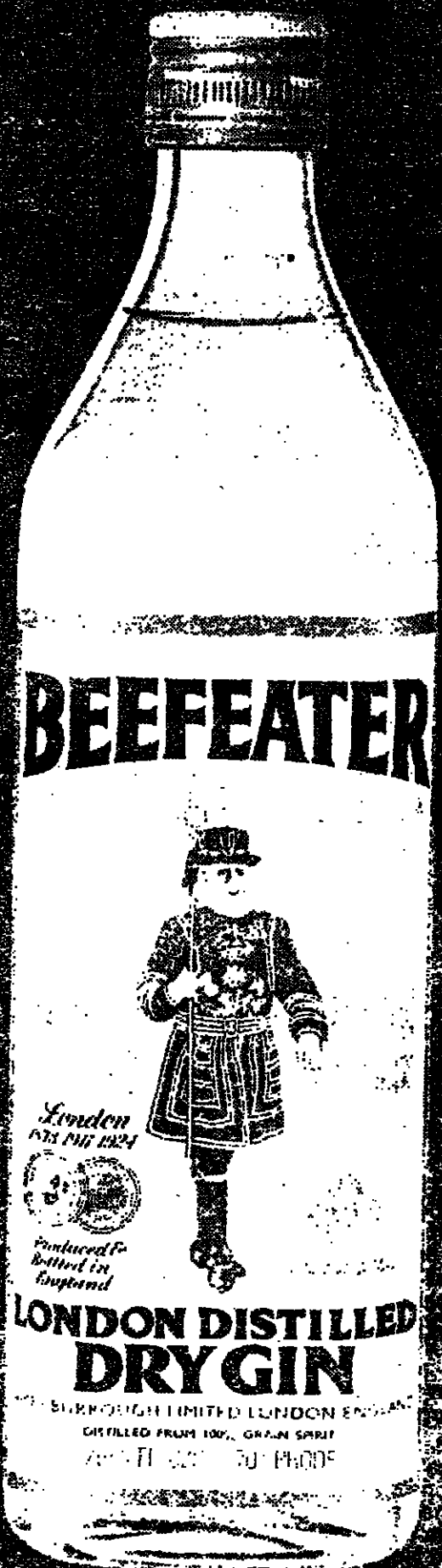
The discovery is regarded as of exceptional importance because it gives evidence of the fluctuation in the width of the Thames over the Roman and medieval periods. The excavation is sponsored jointly by the Southwark Archaeological Excavation Committee and the Southwark and Lambeth Archaeological Society.

**CHURCHILL'S AIDE LEAVES £113,000**

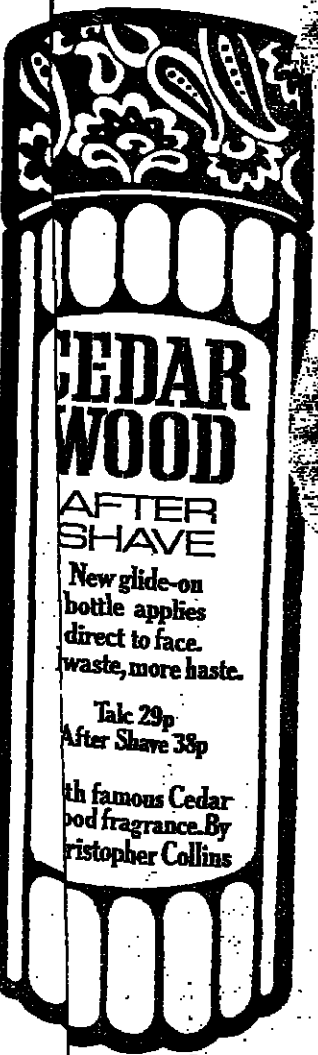
Sir Desmond Morton, who was personal assistant to Sir Winston Churchill from 1940-1946, left £113,787 net in his will published yesterday. Duty paid was £44,066.

Sir Desmond, who was 79 when he died in July, lived in Richmond, Surrey.

Other Wills 216

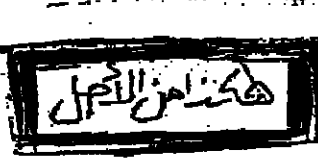


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# MAXWELL REPORT

## DELAYED UNTIL WELL APPEAL

MES O'DRISCOLL, High Court Reporter  
BERT MAXWELL, former Labour M P  
Buckingham, failed in his legal  
in the High Court yesterday to halt  
ment of Trade inquiry into two  
he formerly controlled, Pergamon  
International Learning Systems.

Two Ministry inspectors conducting the two-  
quary undertook to deliver no report to the  
pending an appeal by Mr Maxwell.

Eight-day inter-  
ring, Mr Justice  
in -- judge  
Mr Maxwell had  
ted unfairly by

which should govern their in-  
vestigation.

"My decision most emphatic-  
ally does not mean that the in-  
spectors have been unfair."

"It merely means that it is  
likely that at the trial of the  
action they may be found to  
have taken a wrong decision in  
a field where the landmarks are  
few and the terrain confused."

In Mr Maxwell's pending  
action, he had asked that the  
inspectors' report should be de-  
clared a nullity and that they  
should be prevented from  
collecting any further report.

"If it is so determined, there  
would have to be new inspectors,  
and the work of over two years  
would be wasted," the judge  
commented.

An appeal to the Court of  
Appeal against yesterday's judgment  
might well dispose of the  
whole matter.

### Costs question

Costs of the eight-day hearing  
would be substantial, and who  
paid would be decided later.

Afterwards Mr Maxwell, 48,  
of Headington Hill Hall, Oxford,  
said: "I am very satisfied with  
the outcome."

"The Judge has fully vindic-  
ated my view that the inspectors'  
report was not prepared in  
accord with natural justice."

"Because the Department of  
Trade and Industry have given  
an undertaking not to hand  
over the report before the  
Appeal Court hearing, there was  
no need for the judge to issue  
the injunction I sought."

### "Hands down"

But because the injunction  
was not granted "technically we  
will have to appeal," said Mr  
Maxwell.

"On the main issue we have  
won hands down on the grounds  
that the inspectors' report is  
improper," he claimed.

Mr Maxwell's challenge to the  
legality of the Department in-  
quiry was the first in English  
law to be brought since this  
type of inquiry was given  
powers to act by Parliament in  
the 1880s.



Princess Alexandra accepting the key to the city from Mr Joseph Alioto (centre), Mayor of San Francisco, on her arrival to open British Week. She will be attending one of 14 fashion shows, the first to be sponsored in the United States by the Clothing Export Council, and the models (right) who will be taking part left Heathrow yesterday.



## LAWYERS BACK OWN SCHOOLS

By Our Legal Correspondent

LAW students should  
continue to receive  
their vocational training at  
law schools rather than at  
universities and colleges,  
the Young Solicitors' Group  
of the Law Society urges  
today.

It rejects a majority recom-  
mendation of the Ormrod Com-  
mittee on legal education last  
March that the vocational train-  
ing stage could best be provided  
at universities in co-operation  
with the profession.

In a memorandum comment-  
ing on the Ormrod report, the  
group doubts whether, if voca-  
tional training was transferred,  
the Law Society would have  
sufficient control over the stand-  
ard of training for entry.

If necessary solicitors should  
be prepared to contribute a levy  
towards the cost of maintaining  
the profession's law school.

But a decision on the issue  
was urgently needed otherwise  
the profession's law school  
would lose talented teachers  
through the uncertainty.

The group also calls for new  
methods of assessing the abili-  
ties of students. It suggests a  
process of continuous assess-  
ment by teachers and fewer  
three-hour unseen examination  
papers and oral tests if prac-  
ticable.

## More State cash for bus and rail services

By ROBERT BEDLOW, Transport Correspondent

THE Government is to pay more towards the cost of  
improving urban suburban rail and bus services,  
Mr Walker, Secretary for the Environment,  
announced yesterday.

An infrastructure grant of  
75 per cent. is to be made  
available for rolling stock, resig-  
nalling schemes, improved  
ways of train control and  
automatic fare collection.

The grant for new buses is to  
be doubled from 25 per cent.  
Mr Walker said: "This major  
injection of capital will assist  
train and bus operators to pro-  
vide a better quality of service  
to the travelling public."

The Government will pay, for  
example, £240,000 towards the  
cost of a suburban train unit  
costing £320,000, whereas it paid  
nothing before. It will also pay  
£5,000 instead of £2,500 towards  
the cost of a new bus costing  
£10,000.

The grant is expected to  
speed modernisation plans of  
British Railways, London Trans-

## 250,000 TRUANTS A DAY

Daily Telegraph Reporter

MORE than 250,000 child-  
ren, mainly fourth-  
formers, play truant every  
day, the annual conference  
of the National Associa-  
tion of Divisional Execu-  
tives for Education was  
told at Southport yester-  
day.

But after almost two days of  
talking about better and earlier  
education for children, the con-  
ference declined to accept, as  
it stood, a North Buckingham-  
shire resolution calling for magis-  
trates to deal more severely  
with parents of truant children.

It was approved only after it  
had been watered down, remov-  
ing all references to magistrates  
and simply asking for the execu-  
tive to take appropriate steps  
to consult with other bodies on  
the problem.

Mr Arthur Smith (North  
Bucks) said truancy was on the  
increase and preventive mea-  
sures were better than punitive  
ones. Fines imposed on parents  
were sometimes so nominal as  
to be no deterrent.

The majority of the delegates,  
particularly those who are also  
magistrates, objected that it was  
not the task of the conference  
to tell magistrates how to do  
their jobs.

## 400,000 children in London to have free milk

By DAVID FLETCHER, Education Staff

NEARLY 400,000 junior school children in  
London will receive free milk at school  
starting on Monday despite the Government's  
legal ban on free milk for seven-to-  
11-year-olds.

Final details of the  
scheme, which exploits a  
loophole in the law, were  
drawn up at a School's Sub-  
committee meeting of the  
Inner London Education  
Authority at County Hall  
yesterday.

Children in Camden, Green-  
wich, Hackney, Lewisham,  
Tower Hamlets and Wands-  
worth will get their daily  
third of a pint from next  
Monday and children in  
Hammersmith, Islington,  
Lambeth and Southwark will  
start the following Monday.

All these boroughs are  
Labour-controlled. Children in  
the two Inner London boroughs  
controlled by Conservatives,  
Westminster and Kensington  
and Chelsea, will not get free  
milk as these two boroughs have  
declined to co-operate in the  
scheme.

### Ceremonial distribution

Mr Ashley Bramall, leader of  
the I.L.E.A. is to make a cere-  
monial distribution of the first  
bottles of free milk at Wood  
Hill Primary School, Woolwich,  
on Monday.

The law, as at present  
phrased, only prevents boroughs  
which are education authorities  
from providing free milk. Since  
the Inner London boroughs are  
not education authorities, they  
can legally pay for the milk  
from the product of a penny  
rate.

The 20 outer London boroughs  
which are education authorities  
and which cannot therefore sup-  
ply free milk, have asked the  
Greater London Council whether  
it would meet the cost of provid-  
ing free milk in their areas.

The G.L.C. will consider this  
request at its meeting next  
month but as a Conservative-  
controlled body it seems likely  
to turn it down.

### Backing down

Apart from Inner London and  
Scotland there are indications  
that the milk rebels in other  
parts of the country are backing  
down.

Merthyr Tydfil is continuing  
to defy the Government and  
supply free milk but its big

brother Swansea reluctantly  
gave it up after a fortnight  
despite the fact that 45 out of  
60 councillors wanted children  
to have free milk.

Manchester has given up its  
plan to add a taste of cocoa to  
make milk legal but is still con-  
sidering whether to give children  
hot soup or beverages such as  
chocolate, coffee or Ovaltine.

Four small Derbyshire councils  
—Clay Cross, Staveley, Heanor  
and Chesterfield are planning to  
go ahead with free milk and  
Birmingham is giving an excep-  
tionally high proportion of chil-  
dren free milk on medical  
grounds.

### Medical grounds

Parents have been invited to  
claim free milk on medical  
grounds for their children in  
Birmingham and more than  
5,000 of the 6,000 applicants  
have had their request granted.

Castleford, Yorks, is mak-  
ing available £4,500 to restore  
free milk for more than 2,700  
children aged seven to eleven.  
But the main revolt is in Scot-  
land where disagreement with  
the Government's policy has  
prompted a warning letter to all  
Scottish authorities from Mr  
Campbell, Secretary of State  
for Scotland.

Glasgow, Midlothian, Fife,  
Ayrshire and Dumfries are all  
among the rebel authorities  
which prompted the letter re-  
minding authorities of their  
legal obligations.

Dumfries whose eligible school  
population is about 3,000 said  
that school milk will be supplied  
to older children who provide  
a medical certificate and a  
spokesman for the Fife authority  
said that they were adhering to  
the Government order.

## DOGS SAVAGE 35 SHEEP

A farmer at Stow Bridge, Nor-  
folk, has lost 35 ewes and lambs  
worth more than £350 on an  
attack on his flock by two dogs.  
Some of the badly savaged ani-  
mals had to be destroyed and  
others were killed and found  
drowned in a nearby river.

Mr Robert Neal said it was  
the second attack on his sheep  
in eight weeks. Both dogs have  
been destroyed.

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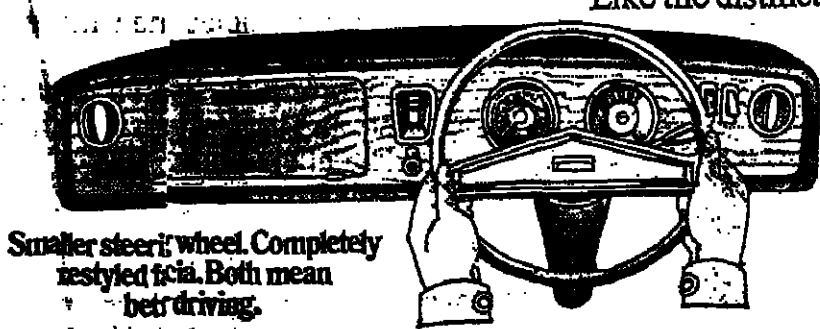
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20 YEARS OF CRAFTSMANSHIP

## COST LIMIT RAISED TO HELP COUNCIL HOUSING PLANS

**DAILY TELEGRAPH REPORTER**  
HOUSING authorities were yesterday given greater financial freedom in the building of new homes.

Mr Julian Amery, Minister for Housing and Construction, announced that the present Government "cost yardsticks," which set the maximum building costs for which subsidies are payable to local authorities, are to be raised.

### 'DECENT' PAY URGED FOR COUNCILLORS

**By Our Local Government Correspondent**

AN appeal for decent payments for local councillors was made in Brighton yesterday by Councillor Barry Ross, Conservative leader of West Sussex County Council.

He told the final session of the Rating and Valuation Association annual conference he believed that chief citizens should receive more than their chief executives. Reasonable rewards would encourage people of real ability to come into local government," he added.

But Ald Tom Barry, Conservative leader of West Riding County Council, said the proposal of local government he heard.

There was no evidence that payments would lead to better representation. To get a young man to serve on a local authority might mean payment of some fabulous salary to compensate for lost career prospects.

Members served on local authorities to serve local people and without hope of reward. He gave a warning that under the Government re-organisation of local government the opportunities to give free and independent voluntary service were getting more and more limited.

**Pressure groups**  
Other speakers suggested that pressure groups whose demands for special services might increase the rates should be curbed.

Councillor Mrs E. Hewson, of Sandbach, Cheshire, thought that councils should increasingly be concerned with community problems reflecting the real needs of their area and not leave them to pressure groups.

Councillor J. C. Ruxton, chairman of Uckfield Rural Council, said that during recent years considerable pressure had been exerted by minority groups for play centres, sports councils and the like.

No one disputes the merits of many of these demands, but councillors must take a detached view of them. They must weigh up the costs and costs of giving way to these pressures which inevitably led to higher rates.

The demands created strong feelings among ratepayers who were not organised, people such as the elderly whose money was spent on the projects.

Councillor G. Penson, of Epsom, Kent, argued that notice had to be taken of pressure groups.

**NEW GOVERNORS AT 3 PRISONS**  
The appointment of three prison governors was announced by the Home Office yesterday.

Mr A. R. Moreton succeeds Capt. W. I. Davies at Manchester, on the transfer of Capt. Davies to the Prison Department headquarters.

Mr A. C. Kearns, governor of Appleton, Thorne, in Lancs, becomes governor of Eastchurch, Kent, and is succeeded at Appleton Thorne by Mr C. Huald, from the Prison Department inspectorate.

Mr L. A. Portch, governor of Reading prison, is transferred on promotion to the South East regional office.

**2-DECK TRAIN ENDS**  
**By Our Transport Correspondent**  
Britain's Rail's only double-decker train is to be taken out of service today after running for 22 years between London and Dartford. A spokesman said it took too long for passengers to get in or out of the eight-coach train.

At the end of the conference Mr Amery said he was setting up an action group under the chairmanship of Mr Paul Channon, Under-Secretary, Environment, to look into the whole problem of London's housing.

Mr Amery said he believed that in most parts of London the private developer would respond to the challenge to build houses. Where, however, the developer could not or would not respond, authorities must look to other means of providing houses for sale.

**Central records**  
Ald. Lou Sherman, chairman of the London Boroughs Association, said that he was prepared to set up a London Housing Office. This would assess both the land available and the help boroughs could give each other. It would keep records of needs and resources and organise the interchange of agreed nominations of tenants.

He said after the meeting that he was convinced that, with the co-operation of all the London boroughs this new initiative would ease the hardship and misery that beset any family struggling to keep a roof over its head.

Mr Amery said he was setting up an action group under the chairmanship of Mr Paul Channon, Under-Secretary, Environment, to look into the whole problem of London's housing.

Mr Amery said he believed that in most parts of London the private developer would respond to the challenge to build houses. Where, however, the developer could not or would not respond, authorities must look to other means of providing houses for sale.

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## September unusually dry and sunny

**By Our Weather Correspondent**

LESS than a quarter of the usual September rain fell last month in southern England, and near the coast of north-east England and south-east Scotland.

Most of Britain had less than half the normal rainfall. At Leuchers in Fife, it was the driest September since records began in 1922, and at Durham, one of the driest since 1910.

Sunshine everywhere was normal or above. In Scotland, northern and eastern England, was 100 per cent to 125 per cent of normal, and everywhere else, 125 per cent to 150 per cent of normal.

Temperatures were generally 0.4 to 2.0 degs F above average (0.2 to 1.1 C) but owing to cold nights, temperatures in much of south-east England were 0.2 to 1.5 F (0.1 to 0.7 C) below normal.

**Wet start**  
On Sept. 1 rain swept the whole country, and a gust of 71 m.p.h. was recorded near Stirling. Rain over Scotland, Northern Ireland and north-west England on the 2nd moved south to northern England, North Wales and East Anglia on the 3rd.

The next six days were dry almost everywhere. There were foggy mornings and long sunny days. It became very warm, especially in Scotland. Lossiemouth on the Moray Firth and Glenmore Lodge in the Cairngorms both recorded 81F (27 C) on the 8th.

There were thunderstorms over Cornwall on the 10th, and rain in the south-west, East Anglia and Kent on the 11th. From the 13th to the 24th there were at times in Scotland, Northern Ireland, and parts of northern England.

**Morning fog**  
Central and southern England continued generally dry with long sunny spells until the 21st, although there was morning fog and ground frost in many places. Showers fell in southern England and East Anglia on the 22nd, while on the 23rd thunderstorms over South Wales moved to the Midlands and East Anglia.

On the 25th many places in south-east England had their first measurable rain for more than three weeks. In southern Scotland there was frost, the temperature falling to 25F (-4C) at Crawfordsjohn, Perthshire, on the 24th and 25th.

There were showers in most areas during the next two days.

## OCTOBER NIGHT SKY



**MERCURY** comes into superior conjunction on the 8th, when it will be 150 million miles from the Earth on the far side of the Sun, and in consequence will not be visible this month.

**VENUS** will at last become plainly visible again at the end of October, after an interval of three months, but only for a few minutes after sunset, low in the south-west.

At 5.45 p.m. on the 27th, just as the Sun is setting, Venus will be 4 deg. above the horizon, 10 deg. to the west of south-west, magnitude -5.4, and 150 million miles from the Earth.

**MARS** still dominates the southern night sky, although it becomes noticeably less bright as its magnitude declines from -1.4 to -0.7 with its increasing distance from the Earth, which reaches 68 million miles on the 31st.

In mid-October Mars is 10 deg high, due south-east, at sunset, 8 p.m., and itself sets at 1 a.m.

At 8.30 p.m. on the 28th it will be 23 deg high, due south, and 3 deg. below the gibbous Moon, just past its first quarter.

**JUPITER** is already low in the south-west at sunset early in the month, and by the end it sets at 7 p.m. It is thus seen mainly in the twilight sky before the surrounding stars become visible.

At 6 p.m. on the 30th it will be 7 deg high, almost due south-

west, magnitude -1.4, and 570 million miles from the Earth. Under the best conditions it might be possible to see below it, only 2 deg above the horizon, the red supergiant star Antares in Scorpius.

**SATURN** is now prominent in the eastern night sky, rising at 8.30 p.m. early in the month. It moves only about one degree westward in Taurus between the Pleiades and Aldebaran.

At 6 a.m. on the 8th, an hour before sunrise, it will be 31 deg. high, nearly due south-west, magnitude 0.0 (the same as the star Vega), 784 million miles from the Earth, and 7 deg. below the waning Moon.

**Algol** will be at minimum brightness at 6 a.m. on the 4th, 3.45 a.m. on the 7th, 11.25 p.m. on the 9th, 8.20 p.m. on the 12th, 5.25 a.m. on the 27th, and 2.10 a.m. on the 30th.

Beta Lyrae will be near minimum on the nights of the 4th and 17th.

The Full Moon rises at 6.05 p.m. (London) on the 4th, the date of perigee, presenting its greatest apparent diameter of 33 1/2 minutes of arc. It is near the upper mid-point of its nodes, almost 5 deg. above the ecliptic, and in consequence is 4 deg high when the Sun sets 25 minutes later.

Around the 21st the Orionid meteors are expected to reach a maximum rate of 35 an-hour. They are of high velocity.

THE chart shows the sky as it will appear at the beginning of 11 p.m. in the 10 p.m. at the end of countries in the chart. It is not to be used for the stars are earlier in the year. It is not to be used for the stars are earlier in the year. It is not to be used for the stars are earlier in the year.

characterised by trains, and are assumed to be related to debris from Halley's Comet.

Near midnight during part of the month Pisces, a long, straggling constellation whose faint magnitude stars are scarce except in really dark skies. It was under-described by a dull, irregular and phlegmatic sign.

The Fishes are the Celestial Host, on March 21 the Sun is just below it in PISCES (chart). Two thousand years ago, during the pre-Greek astronomy, the leader, succeeding who led the Zodiacal path for the early Egyptian years previously.

Modern astronomers measured the distance and temperatures of the of Pisces. Without instruments can do even better. Baron Bulwer Lytton lives only in the intellect and to his star, even amidst of the Burial-gilded Earth, and which scorpions called Lyrae in its day, the "Bog."

\* THE DAILY TELEGRAPH is the northern sky for every year is available in the present price 25p net paid from Department 35, Fleet Street, E.C.4, or 10, Waverley, Manchester.

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## Way to top for Civil Service scientists

**BY OUR CIVIL SERVICE CORRESPONDENT**  
TALENTED scientists in the Civil Service will be able to jump to £4,000-a-year-plus posts under the latest modernisation step introduced in Government departments. It is the second stage of a three-part programme which has already given a "road to the top" to executive and administrative staff.

Eventually, possibly next year, the most senior posts are expected to be open to advanced administrator, scientist, engineer or otherwise professionally qualified—who can handle the job.

The latest step merges a nine-grade structure into five grades to allow 17,000 scientific assistants, experimental officers and scientific officers to be moved around more freely and to leapfrog the present staggered promotion to senior posts.

**Early recognition aim**  
It will open opportunities to a £350 a year man, entering the Civil Service as an assistant scientific officer, to head for

£4,000-a-year-plus job much more quickly than at present. The new arrangements would set out that potential talent is recognised early.

A spokesman for the Civil Service Department said the new arrangements would set out a career path and make for the most flexible use of staff. The change allows for recruitment of experienced people from outside the Civil Service if the right person cannot be found from the "ranks."

Under a pay agreement reached in August, salary levels now range from £550 a year to £4,100 a year, with £480 to £7,920 previously.

# Will your distribution capacity equal your increasing production?

There are signs that July's Mini-Budget is beginning to get the economy moving. Where production levels rise, distribution capacity must keep pace. With new vehicle orders being cancelled and fleets being reduced, the country's total transport capacity has gone down. It could still be going down when production is going up. That's going to produce a headache for all levels of management concerned with moving goods. British Road Services Limited have an answer ready now:

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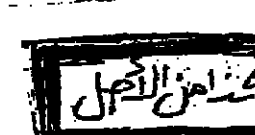


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# Faulkner confident of defeating challenge from the Right

## OFFICIAL IRA CONDEMNS BOMB ATTACK ON PUB

By COLIN BRADY in Belfast

THE "official" IRA yesterday condemned the exploding of a bomb in a Belfast public house in a Protestant area which resulted in deaths and 27 injured.

A spokesman for Sinn Fein, the political section of the official IRA, said in Dublin, "This is the latest in a series of anti-people bombings which will play a part in dashing the hopes of democratic process in Ulster."

## SHANKILL POWER FOR NEW PARTY

By DAVID HARRIS in Belfast

DETAILS will be announced today of the new Unionist party which is being formed by the Rev Ian Paisley and Mr. Desmond Boal, the dissident Stormont M.P. It will probably be called the United Loyalist party.

The party's immediate aim is to bring about the downfall of the present Unionist Government and Mr. Brian Faulkner, the Prime Minister.

An outside challenge to Mr. Faulkner comes at a time when divisions within his party are said to be undermining his position.

Mr. Faulkner is confident of his leadership and his role in the Chequers tripartite talks. He is endorsed by a large majority at next Friday's special meeting of the 900-strong Unionist Council.

## Election speculation

One of the big questions is whether Mr. William Craig, a former Minister for Home Affairs and the hero of the ultra-Protestants, will throw in his lot with the Paisley-Boal alliance, possibly becoming the party's leader, or continue his campaign against Mr. Faulkner from inside the official Unionist party. He has not made up his mind on this but would prefer to stay a Unionist member.

There is also growing speculation about the date of the next general election in Northern Ireland. It, as now seems likely, will be held in the Stormont Commons in the next few weeks. The move is being given the Catholic minority a greater share in the life of the province, there will have to be an election.

Mr. Paisley and Mr. Boal obviously have this much in mind in forming up their new party. They announced their decision to go ahead with its formation on Wednesday night when addressing the large crowd which had gathered in the Shankill after the Four Steps Inn there had been blown up.

Mr. Boal, who led the current wave of resignations from the Unionist party, is the M.P. for the Shankill, the fiercely Protestant working-class area which almost certainly will provide the new party with a power base.

## Classic process

With the new threats to his position it seems highly unlikely that Mr. Faulkner would resign at an early general election. One suggestion being made is that a proposed extra-parliamentary committee for Catholics in the Senate could be introduced. This would be a major concession which could be allowed to run its course before enlarging the Commons. There need not be a general election then until the beginning of 1974. But this is always provided that Mr. Faulkner's position does not become untenable in the meantime.

The classic process of chipping away at the Premier's foundations through motions of no confidence, special meetings of the Unionist Council and resignations is now well under way. These tactics brought down his predecessors, Captain Terence O'Neill and Major James Chichester-Clark.

Another councillor and an alderman resigned yesterday from the Unionist party. As well as having at least four M.P.s at Stormont and a Senator, it is thought that Mr. Paisley's new party might have as many as 10 Belfast City councillors at its inception.

Peterborough—F18

## POSTMARK SLOGANS DEFENDED

The Post Office Corporation defended yesterday its right to print slogan postmarks on postcards and letters without the authority of the sender.

"Section 7 of the Post Office Act gives us authority to use slogan postmarks and charge the originating concerned for them," said a Post Office spokesman.

He was replying to a point raised by Mr. Beverley Nichols, who in a letter to The Daily Telegraph, questioned the legality of the practice. Mr. Nichols complained that the first four lines of writing on a postcard he received were almost completely obscured by a "Blackpool Illuminations" slogan.

The Post Office said that people had been advised for some years past to leave clear one-and-a-half inches across the top of postcards to make way for any slogan.



A soldier examining a 30lb gelignite bomb which two armed men had placed in the Ulster Sports Club premises above a restaurant in Belfast at lunchtime yesterday. Customers were evacuated after the owner had received an anonymous call warning her that the bomb was timed to explode at 12.30 p.m. It was not found until 1.15 p.m.—faulty mechanism had prevented it from exploding.

## Paisley puts 3-point plan to Maudling

Daily Telegraph Reporter

THE Rev Ian Paisley, the Westminster and Stormont M.P., said last night that the Loyalists and Unionists in Northern Ireland had "come to the end of the road" in their toleration of continued violence in the province.

In an hour-long meeting with Mr. Maudling, Home Secretary, he said he had put forward a three-point plan at taking the initiative.

This included ending the policy of containment followed by the British forces; forming the vigilantes used to man road blocks into an unarmed legalised group under the Crown; and blowing up all minor roads at the border with the Republic so that only major routes could be used.

After the meeting, Mr. Paisley said: "I think I succeeded in impressing on Mr. Maudling the very serious position we are in."

## Vigilantes' role

"I suggested that the troops should now go in and get the gunmen and that the vigilante groups should be legalised under the Crown as another civil defence force with proper authority."

Mr. Maudling, he said, had agreed to consider his proposals "very carefully".

**\*Winner** of the shortest world title fight was Al McCoy. He knocked out middleweight, George Chip, in 45 seconds. Thing is, did they bring Chip round again with **Langs** Smooth, full-bodied, mature scotch? It's the perfect pick-me-up for anyone feeling down.



**A better glass of whisky**

Authority: Guinness Book of Records

The incident, on Wednesday night, was an attempt to start sectarian warfare, it was claimed.

The more militant "provisional" IRA which organised the explosion, refused to talk about it in Dublin. The Eire Government was also silent. However, the Eire Government, well aware that republican militants are just as much a menace to Dublin as to Belfast, are keeping them under strict scrutiny.

## Alarm over fighting

It was alarmed that the fighting on building sites in Belfast was the first signal of a possible civil war in the north. It thought it was a sinister development that Protestants and Catholics should be fighting each other.

The "provisional" IRA militants, as highly-trained guerrillas, appear to have achieved what they set out to do: a war between the Protestants and Catholics in Ulster.

Yesterday Dr. Hillery, Eire went to New York to attend the Minister for Foreign Affairs United Nations General Assembly.

Dr. Hillery, who is due to speak in the general debate next Thursday, is expected to stay in New York for about two weeks and will arrive in Luxembourg on Oct. 18 for Common Market negotiations.

While at the United Nations Dr. Hillery will talk informally to foreign ministers, including Sir Alec Douglas-Home.

## Cabinet talks

Today in Dublin a Cabinet meeting will again discuss the results of the London tripartite talks and the sectarian clashes in Ulster.

The doctrinal split between the rival wings of the republican movement is more bitter than ever. The "provisionals" want to escalate violence while the "officials" seek a united Ireland through political pressure.

## LONDONDERRY'S TREASURES IN SECRET VAULT

Londonderry's historic treasures were moved yesterday from the city's Guildhall to a secret vault. Officials have been worried that the treasures—some are 300 years old—might be destroyed if the Guildhall was blasted by terrorists.

The treasures include the mayor's chain of office presented by King William III, the 350-year-old charter, the civic sword and mace and the freemen's roll.

A spokesman for Londonderry Development Commission said: "It must be evident to everyone that all public buildings are targets at the present time."

## OPERA VISIT OFF

A visit by Scottish Opera to Belfast in November has been cancelled at the request of the Arts Council of Northern Ireland. It was stated in Glasgow yesterday.

## 70 YARDS FLOWN BY MANPOWER AIRCRAFT

By Our Air Correspondent A new manpower-driven aircraft, designed and manufactured by a private team of British Aircraft Corporation technicians has made its first flight—over 70yds at Weybridge.

The team, which calls itself Weybridge Manpower Aircraft Group, with 20 technicians has been working on the project for four years. It hopes to win the £10,000 Kremer prize for the first manpowered aircraft to fly one mile, including a figure eight turn.

Power for the plane comes from Mr. Christopher Love, a former B.A.C. technician, but now with the B.B.C. who is a glider pilot and "strong cyclist".

## 10 EXPELLED FROM BUILDERS' COUNCIL

By Our Property Market Correspondent

The National House Builders' Registration Council has expelled 10 members and warned a further 20 about defective workmanship.

Of those given warnings, six have been informed that they will lose their membership unless they remedy defects. The expulsions follow orders, which were ignored, to correct defects.

Mr. Stanley Morton, chairman of the council said: "All these firms have been unfair to their customers and damaged the reputation of the industry. I gave a warning in March that we were tightening-up and our registration committee has this week shown that we mean what we say."

# Barclays Bank DCO changes its name to Barclays Bank International Limited

Following an Extraordinary General Meeting of the shareholders of Barclays Bank DCO it has been resolved that the name of the bank shall be changed to Barclays Bank International Limited with effect from 1st October 1971.

Our new name reflects the continuing expansion of our business; all services to customers remain unaltered. The only change at this stage is our name, now Barclays Bank International.





# LEGAL HITCH STOPS BIGGEST UNION DE-REGISTERING

By JOHN RICHARDS, Industrial Staff

THE Transport Workers' Union has been told it cannot respond to today's mass walk-out by 141 TUC-affiliated unions, when the new Register of Trade Unions and Employers' Associations comes into effect.

This is because of legal opinion that a special rules revision conference of the 1,600,000-strong union must be held to make de-registration permissible.

So the largest union in the country will remain on the provisional register when Mr Robert Keith, the Registrar, opens up his offices in Euston Road today—and is likely to remain registered for several weeks.

Mr Jack Jones, the union's general secretary, said last night that the 120 rank-and-file delegates to his rules revision conference would have to be called together once the executive had studied the legal advice.

### Altering rule

In particular, the union has to alter a rule which states that any new rule or change of existing rules must be registered. Normally the rules revision conference is held every six years; but the union chiefs are empowered to call a special conference in emergency.

It is likely, therefore, that it will be called before the end of the year to consider both this situation and the need to pro-

ject provident funds, if the union ultimately de-registers.

A copy of the legal opinion will be sent to the TUC because the union's decision must be a major set-back to hopes of a mass de-registration by unions.

It became obvious earlier this week that such a demonstration of union solidarity was not possible, when the 80,000-strong Bank Employees decided not to de-register because of a conference decision earlier this year.

### More conferences

The Engineering Union is cancelling its entry and holding a rules revision conference. The Municipal Workers, led by their pro-registration secretary, Lord Conner, are having a rules conference before deciding.

Transport Union chiefs will not thank people who remind them that they moved a controversial motion at last month's TUC conference in Blackpool stressing that de-registration can be effective only if all unions act together.



## Land-Rover gets a 'face-lift'

BRITAIN'S longest-running vehicle, the Land-Rover, which was introduced 23 years ago, has been given a mechanical and styling "face-lift."

Our Motoring Correspondent writes: Although production is now running at a record rate of more than 1,200 vehicles a week, Rover has decided to update the Land-Rover's appearance by fitting a modern injection moulded plastic radiator grille in place of the traditional galvanised wire mesh grille.

The outward appearance has also been cleaned up by reducing the number of projecting fittings. Inside, the fascia has been redesigned, with safety padding, face-level fresh air vents and new switch controls. A fresh air heater with greatly increased output is available.

Driving has also been made easier. An improved gearbox has synchronised on all forward gears and a lighter, diaphragm spring type clutch is fitted.

An alternator replaces the dynamo in the electrical system. Servo-assisted brakes become standard on all six-cylinder models and long wheel-base station wagons; a heavy duty rear axle also becomes standard on all the bigger models.

In most other respects, this world-famous four-wheel-drive vehicle carries on unchanged. Prices of the revised series-3 models have been increased by amounts ranging from £44 on the basic short wheelbase petrol version (new price £1,002) to £390 on the 12-seater diesel-engined station wagon (new price £1,596).

## Mini speeds back to No. 2 in popularity

By COLIN DRYDEN, Motoring Staff

BRITISH Leyland held the first two places in car sales for the first half of 1971 with the Austin Morris 1100/1300 range and the Mini, according to figures issued yesterday by the Society of Motor Manufacturers and Traders.

A total of 75,941 of the 1100/1300 models were sold, an increase of 800 over the corresponding period last year, while the Mini moved up from fifth to second place with a rise in sales from 39,931 to 49,584.

The disastrous effects of the nine-week Ford strike earlier this year are apparent in the sales of the new Mark 3 Cortina. The Cortina, which was the best seller for the first half of last year, fell to fifth place with 37,062 sales, compared with 75,357.

### Chrysler rise

Although fewer of the small cars in the Chrysler Imp range were sold, the Hillman Avenger took sixth place with 33,740.

The top ten models for the first half of the year (Jan. to June, 1970 figures in brackets) were:

|                         |                 |
|-------------------------|-----------------|
| Austin Morris 1100/1300 | 75,941 (73,108) |
| Mini                    | 49,584 (39,931) |
| Vauxhall Viva           | 48,087 (42,136) |
| Ford Escort             | 38,673 (51,985) |
| Ford Cortina            | 37,062 (73,357) |
| Hillman Avenger         | 33,740 (27,036) |
| Austin Morris 1600/1800 | 23,253 (21,519) |
| 1600/5 Litre            | 21,778 (17,213) |
| Hillman Hunter/GT/Mini  | 20,500 (15,282) |
| Vauxhall Victor         | 19,459 (13,130) |

The most popular imported model, the Volkswagen Beetle, dropped from 11th to 13th place, although the numbers sold rose from 14,385 to 14,903.

## TWO AIRLINES SWITCH FROM TRISTAR

By Our Air Correspondent  
The success of the TriStar Airbus, powered by Rolls-Royce engines, suffered a major setback yesterday when Western Airlines and Scandinavian Airline Systems decided to order the rival McDonnell Douglas DC10 three-engine Airbus.

Western said yesterday it had placed an order for four DC10s at a cost of some £55 million with related ground equipment. It said that later it would need a total of nine.

S.A.S. said it had ordered two DC10s and had options on six more.

### Industrial News

## CLYDEBANK MAY JOIN GROUP

Daily Telegraph Reporter MR HUGH STENHOUSE, chairman of Govan Shipbuilders, agreed yesterday to add the doomed Clydebank yard to his feasibility study of future Upper Clyde-side operations.

At a meeting with shop stewards occupying the four yards of the bankrupt Upper Clyde Shipbuilders, his second in two days, he was told that while the stewards' committee welcomed his promise to consider Scotstoun for inclusion in the company they could continue to negotiate only on the basis of all four yards being retained.

Mr Stenhouse, who says he is not bound by the proposals laid down by the Government White Paper on Clyde shipbuilding "or by anything else," made a further promise: "If the workers guarantee me their total support and the Government will put up the money Clydebank could become part of the proposed scheme."

This support was immediately pledged by James Airlie, who nine days ago "banned" Mr Stenhouse and his new chief executive, Mr Archibald Gilchrist, from the yards.

### Red carpet

"We will now lay down the red carpet for you," Mr Airlie said. Later Mr Stenhouse toured the yards and examined equipment and facilities for the first time since his appointment on Sept. 22.

This second concession to the stewards in two days has widened the potential of Clyde shipbuilding from the first narrow proposal by the Government of a workforce of 2,500 based on Govan and Linthouse to a possible reconstruction of the U.C.S.

Mr Stenhouse is to meet Mr Davies, Secretary for Trade and Industry, in London today to tell how he proposes to extend his feasibility study to all four yards.

It will be the turn on Tuesday of the shop stewards and officials of the Confederation of Shipbuilding and Engineering Unions to meet Mr Davies.

### City Comment—P21

### New town pay rises

PAY rises averaging 8½ per cent. have been agreed for 6,500 clerical and professional staff in new towns. The National and Local Government Officers' Association said yesterday.

## AIRPORT CHIEF CRITICISES VTOL NEGLECT

By Our Air Correspondent

Criticism of Government neglect of the development of quiet, short and vertical take-off and landing aircraft for the 1980s came yesterday from Mr Peter Masefield, chairman of the British Airports Authority.

Speaking at the first meeting of a series of Air League forums of grave importance to Britain's aviation industry he said: "We need a sound and positive forward-looking policy which we have not got."

The future of Britain's aviation industry was going by default. Something should be done now to reduce journey times between cities on a basis that the cost of development and operating was satisfactory to manufacturers, airlines and the public. Nothing was being done to exploit Britain's undisputed lead in the field of VTOL.

# The Common Market



## How could it affect your future and your job?

Britain's proposed entry into the Common Market is of vital concern to everybody in this country. Not the least interested are those now living and working in Scotland, Wales and Britain's other Development Areas as well as those industries contemplating expansion into these areas in the future. The latest in the series of Government Factsheets, "Regional Policy and Your Job. The Importance of Regional Policy in the Community", gives the

answers to questions of major importance on this subject.

This Factsheet is free from Post Offices, or simply fill in the coupon below stating the number of copies required of this latest Factsheet and also of the compendium of Factsheets Nos. 1-11. Please write clearly in block capitals, and send the coupon to PO Box 201, Mitcham, Surrey.

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The wise buy Wisdom.

## One of our nicer hang-ups.

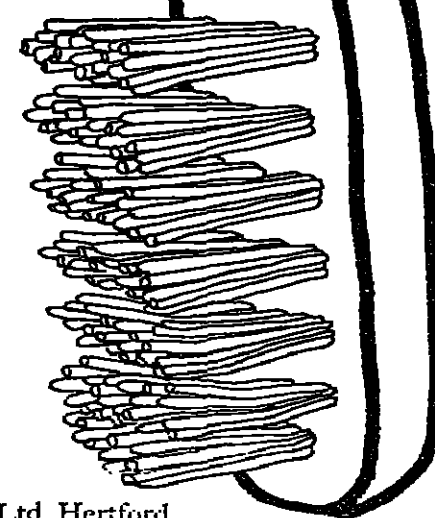
People get hung up on many things.

Some can do you good.

A Wisdom toothbrush can help you where others can't, because its special shape automatically points the tips of the tufts (which do the work) at the teeth to be cleaned.

And tests have shown that bacterial plaque, that's the film that causes most tooth decay, is considerably reduced by people who brush their teeth frequently and properly with a well-designed toothbrush.

So throw away your old toothbrush, and hang up a new Wisdom instead. *The best-designed toothbrush in the world.*



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Oil or gas fired—AGA makes it all so easy!

**AGA insulating lids...**  
Retain the heat and keep your Aga ready for immediate use.

**Simmering plate...**  
Is just right for slow, gentle cooking—will help you to coax delicate sauces and gravies to a perfect conclusion.

**The joy of instant heat...**  
Two giant ovens—both at the ready for you always. One is fast, the other slow. So you can be roasting the joint and making the meringues, at the same time.

**Super fast hotplate...**  
Big enough for three stew pans—and so fast that even green vegetables retain all their vibrant colour.

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AGA ovens and plates are completely self-cleaning. Just brush out occasionally. And what's more—your AGA can provide lots of hot water for baths and washing up.

**The heat-storage system...**  
means that your ovens are constantly hot, so all the juices are instantly sealed into your food when you pop it into the oven. And heat-storage means that the moisture is retained in the food so there's minimum shrinkage—you get more meat for your money that way!

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# HEATH PROMISES FASTER EXPANSION IN ECONOMY

By **ROLAND SUMMERS**, Political Staff  
**THE Prime Minister**, in buoyant mood at Birmingham yesterday, promised that the economy will soon be expanding faster than it has been for several years.

Outside forecasts, Mr Heath said, generally supported the view of Mr Barber, Chancellor of the Exchequer, that the national output would grow by four to 4½ per cent. between the first half of this year and the first half of 1972.

## HOPES FOR 60,000 MORE JOBS

By **ROLAND GRIBBEN**, Business Correspondent

An additional 60,000-70,000 jobs could be created in the development areas following Government moves to pump a further £150 million into the regions to ease unemployment, according to unofficial estimates yesterday. The total could be higher when the spin-off effects from additional demand are taken into account but there are fears that construction schemes will not be able to start quickly enough to make much impact on the winter unemployment figures.

Overall the Government is planning to lay out another £206 million for the development and intermediate areas. The total includes the £40 million in aid announced earlier this year to improve older houses.

### Labour intensive

The money will be spent largely on roads, school and medical projects and the Department of the Environment is currently discussing individual schemes with local authorities. A department spokesman said yesterday that it was urging local authorities to make the schemes as "labour intensive" as possible to create the maximum number of jobs. But there are divided views about whether local councils will be able to get the schemes off the ground fast enough to make an early inroad into the unemployment figures.

### TURKEY 'QUAKE'

An earthquake yesterday struck Burdur, 255 miles south of Istanbul, in western Turkey, where 60 died in a similar occurrence six months ago. But on this occasion, damage was slight and there were no immediate reports of loss of life.—UPL

He based his forecasts on these facts:

- 1—Retail sales in July were above the second quarter level and August will probably show further rise;
- 2—New car registration since July and August were about 25 per cent. higher than the second quarter rate;
- 3—Signs of a boom in television sales;
- 4—Private house building starts were higher than for two years in the past two months.

Mr Heath denied that any "lead" in the Government which he led is complacent about the present unemployment figures. "Indeed our policies are specifically designed to cope with these problems. We said we were not prepared to tolerate the human waste and suffering that accompany persistent unemployment. We stand by these words today."

### Result of inflation

Mr Heath denied that Government action was responsible for the high level of unemployment. The figures were the consequence of inflationary wage pressure and technological change.

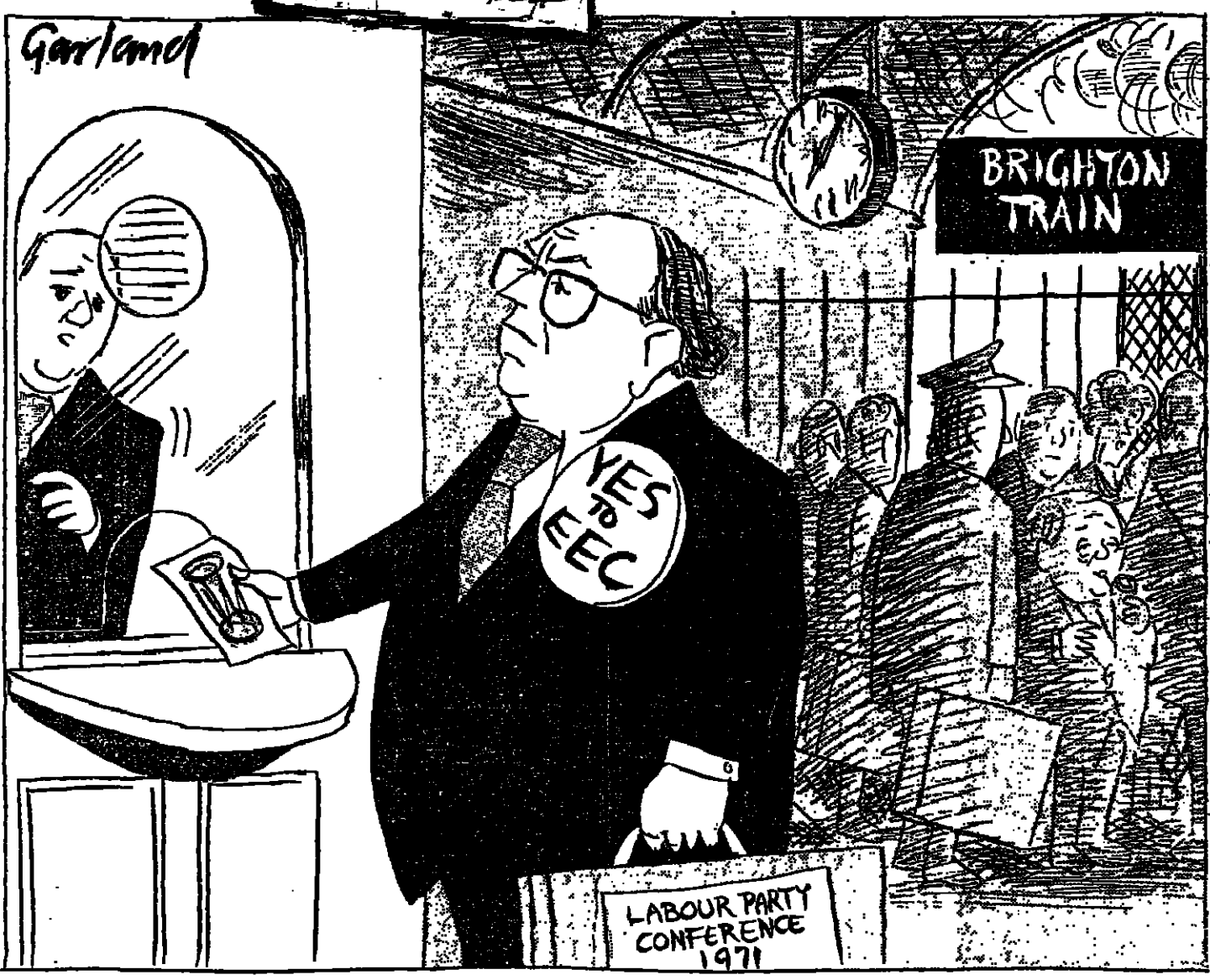
"We know that our prosperity must be soundly based. It is precisely because our economy has not been soundly based that we have suffered so severely, first from inflation, and now from rising unemployment."

By moderating wage claims, the unions could help the whole community to achieve a period of steadier prices. Businessmen could equip themselves to take advantage of the increased demand.

The measures already taken this year were proof of the Government's determination to expand the economy on sound foundations and to bring down the level of unemployment.

A six-man delegation of trade union leaders went to Birmingham Council House to present a statement about Birmingham unemployment to Mr Heath when he arrived after touring the city's new repertory theatre, central library and School of Music. Outside the building about 150 people demonstrated.

Editorial Comment—P18



"Brighton, sir—single or return?"

## Memoirs show Wilson 'unfit to lead Labour'

BY OUR POLITICAL CORRESPONDENT

A FIERCE attack on Mr Wilson as "no longer fit to be leader of the Labour party" appears as the leading article in the new number, published today, of the *Political Quarterly*.

Because it emanates from a usually friendly academic source, it seems bound to attract the startled attention of Labour MPs and supporters in constituencies and trade unions concerned with policy making.

The editors concerned are William A. Robson, Professor Emeritus of Public Administration, London University, and Bernard Crick, head of the Department of Politics and Sociology, Birkbeck College.

Among highly respected Labour names on the editorial board is one which will undoubtedly catch Mr Wilson's eye—Mr John Mackintosh, MP for Berwick and East Lothian, who is not among his most uncritical admirers.

### "Liability to movement"

Largely based on the internal evidence of Mr Wilson's recent book, the article asserts: "Let us be quite clear and blunt. Mr Wilson has proved himself unfit to be leader of the Labour Party. He has become a liability to the Labour movement."

"No one can now believe that he stands for anything except maintaining his own position as leader, irrespective of where he is leading and what he leads."

"While Harold Wilson remains leader of the Labour Party the prospect of Labour being able to do anything fundamental with power if returned is small. His conduct of office, as his book so incredibly reveals, was almost wholly opportunistic."

"No general ideas appear to interest him whatever, and he is more concerned with the Press than with posterity, with public relations than with performance."

It goes on: "His conduct of the election was deplorable, has debased British political life. "During the campaign the word went down through the rank and file of the Parliamentary Labour Party that issues of policy were not to be elaborated or stressed, that there was only one issue in the campaign to be put to the electorate: 'Heath or Harold.'"

"It speaks something for the political failure of Mr Wilson's concealed judgment that such behaviour even made Mr Heath appear more plausible to many British electors, who may dislike being treated as fools."

### "Preserving power"

As for his conduct of Opposition, "Mr Wilson seems far more concerned with the tactics of preserving the nominal power of the leader than he is with creating a coherent policy of reform, and creating policy in such a way by widespread debate throughout the Labour movement, that support for, or at least a positive interest in, the policies adopted will follow."

"Mr Wilson's switch on Europe could well show the danger of simply following the immediate head-counts of public opinion in the midst of what may well prove to be a long process of popular education and change."

"He will have blasted his reputation for any kind of basic consistency while failing either to reunite the Labour Party (who dismissed it?) or to overthrow the Government, whose own difficulties with their followers over Europe must now be infinitely less."

Everything in Mr Wilson's book "suggests that he has the strange and crippling insecurity of wanting the cleverness and energy of his reactions to day-to-day events to be applauded, but that he is afraid of, or despairs of, trying to shape events."

"This is what we mean when we say that he is no longer fit to be leader of the Labour Party. The article concludes by urging that the Labour party should find, "long before the next election, both a new leader and—of far more importance—a different style of leadership."

Special Article—P18

## EXECUTIVE IS LABOUR'S 'DAD'S ARMY'

By Our Political Staff

MR WILLIAM RODGERS, a leading Pro-Market Labour MP, and front bench spokesman on aviation supply, compares the party's national executive to "Dad's Army" in the latest edition of the moderate monthly, *Socialist Commentary*.

He attacks the executive for wasting money on its "unnecessary" campaign against the Common Market. The slogan "No entry on Tory terms" he describes as "clever but silly."

Mr Rodgers is regarded as a chief lieutenant in Parliament of Mr Roy Jenkins, Deputy Leader. He makes it clear that he will vote for entry in the Commons on Oct. 28.

"If it means defying a three-line whip, I shall be sorry. "There is a strong and influential body of opinion in the country which would turn away from Labour, cynical and disillusioned, if all MPs marched together against the commitment we adopted in Government."

### Free vote

"Are we really expected to stand on our heads and, if we did, would it increase the Labour Party's credibility in the country? We cannot be expected to act like well-behaved sheep."

Mr Rodgers calls for a free vote on the Labour side at the end of the six day debate.

In his criticisms of the national executive, Mr Rodgers says it is neither "fish nor fowl," a proposition including the nominees of the Royal Arsenal Co-operative, "the largest funeral furnisher in the country."

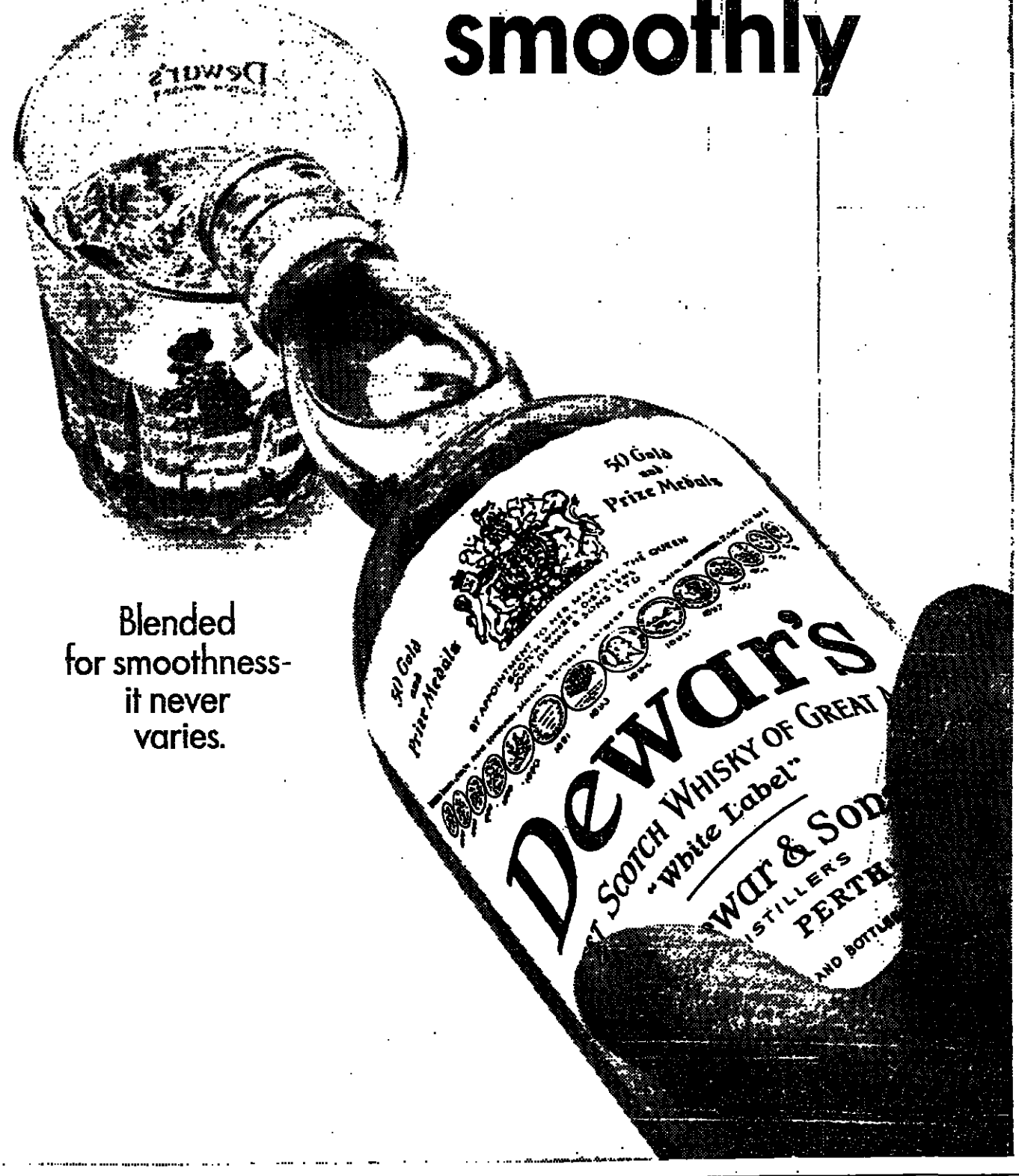
"Many of them are able and hardworking, and friends of mine. But give me Dad's Army anytime."

### Left-wing pressure

Mr Ian Mikardo, chairman of the Labour party, yesterday provided an example of the Left-wing pressure which is being exerted to force Mr Jenkins to abdicate as deputy leader because of his determined pro-European stand.

On the B.C. "World At One" radio programme Mr Mikardo said it would be an impossible situation if the party's deputy leader were saying: "We support what the Government is doing. We will retain them in office."

# Keep things flowing smoothly



## HARRODS PIANO WEEK AN EVENT TO TAKE NOTE OF

From tomorrow until 9th October, Harrods are holding a Piano Week. Come and choose from a superb collection of Grands and Uprights at advantageous prices. All are fully re-conditioned unless marked new. Each one carries a ten-year guarantee and is available on Deferred Terms, and of course delivery is free over a wide area.

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| Blüthner 4'11" Mahogany finish              | £646 |
| Steinway 5'6" Model M Mahogany finish       | £925 |

### Uprights

|                               |      |
|-------------------------------|------|
| Elysian 4'3" Mahogany finish  | £189 |
| Lipp 4'2" Black               | £245 |
| Kemble/Nordia 3'6" Teak NEW   | £284 |
| Blüthner 4'3" Rosewood finish | £293 |
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HEADMASTER for this Grammar School with 700 boys on roll, of whom some 250 are in the Sixth Form. The vacancy will arise with the retirement, at the end of the academic year, of the present Headmaster...

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# A strange tale of Spain

By PATRICK GIBBS

EN, after a long exile, Luis Buñuel returned to his native country to make a film in 1961. The result was that savage of social criticism, "Tristana". Then came "Belle époque", largely in the absence of Buñuel, where he made the "Jeu d'esprit", "Belle époque" and then, two years later, his return to Spain in his most recent film, "A" (Academy One "A").

Time he has taken with a smooth French style, perhaps, the mellowness of years, which are apparently to me not quite lately, to a story by Pérez Galdós of which Buñuel surely has made in his great, iconoclastic

then, is minor Buñuel, like the late works of many important artists, to self-parody; yet it is still more esteemed, I would think, than the works of other directors, who might not be here in the neglected telling of a story.

Automatic elements

is the lovely, sleepy old Toledo in the late '20s, if you like, of Spain and caught somewhat robotically. Here are several splendours in production which the director uses discretion, his camera moving rather on the narrow and high walls which to imprison the character.

se are, principally, the bachelor, Don Lope, and the girl, Tristana, a young girl who becomes his ward and goes to live in his house on the death of her father. Since he is notoriously a roué and freethinker, she, and she is pretty, the relationship can hardly be doubted, and in due course a faithful family servant finds both master and

ing love

hey fall in love, much to the disapproval of Don Lope, whose principles of tolerance are quite er, and when they go off to find his wretchedness is both pitiful and pathetic. Two later Tristana turns up, suffering from a tumour on her leg which necessitates an amputation.

o there she is, back in Don Lope's house, stamping about on her own. Buñuel displays great rest in the artificial limb, an altered creature not likely to be glad in the last days of her guardian, who has turned the Church, indeed more to be contemplating a vengeful vengeance.

strange tale, it rather lacks, especially in the later stages, touches of horror one would expect of this director. Presumably he had other objectives in mind, intending a lament, perhaps, for the passing of the splendours of old Spain, however ill-founded they were, for Lope's portrayal as a villain of the old order has a certain charm as much affection as

uching realism

arney Platts-Mills's Private (Gaumont, Notting Hill) c. "X" arrives in London, very centrally, after a highly critical reception at the festivals, Cannes, Edinburgh and Locarno, where it won first prize. After the welcome given to his first film, "The Bullfighter", what more could a director want—except the commercial success not even the most glowing notices can guarantee.

he central situation is topically enough, goodness knows! upper middle-class girl, much to the annoyance of her stuffy parents, takes off with long-haired, slightly hippy type young man who is said to be a budding author.

This particular profession is rarely ever made credible on a screen, and Mr Platts-Mills, who writes his own script, is more successful than usual, perhaps rather less, for when a news item that his young author had received £500 for a story—did someone say?—the whole house burst out laughing.

No matter, the director's unforced, economical style encourages us to take the young man's word on trust, and in any case one such a sum is required for the plot. Previously the author, Peter (Bruce Robinson), had been sneaking up stealthily on the two like-minded pals, but when he meets Ann (Susan Sheridan), who is a salty but other-sullen secretary at his literary agent's, something more is called for. After some nights with her have led to conflict with the parents at her, he takes a nice flat in Notting Hill Gate.

Although a writer, and presumably educated, he is not very bright, nor is she, and it is considerable feat of the director to convey to us through an extremely limited range of expressions such communication they have.

A trip to a remote cottage

in Scotland, where Peter goes to write something, evidently puts the relationship under strain, she being an indifferent cook and he a poor shot at rabbits; yet the holiday has its moments of fun and romance, and when they get back to London she announces, in a studiously unromantic scene, that she is pregnant.

At which Peter can hardly be delighted, especially since his new book—when did he write it?—has been turned down, these new circumstances merely underlining the hopelessness, one might say dreariness, of their situation, which the film has beautifully caught throughout.

The awful parents now come back into the picture, with good intentions, also Peter's old pals, one of whom has become a bit of a junkie, the other, it seems, a revolutionary stiffened by an amusingly dreadful girl.

Peter's descent into the advertising world for a job, and Ann's going back home for an abortion provide a realistic enough conclusion for a film that catches with an affecting realism its central characters but which goes distressingly into stock caricature for its older generation.

Monty Python

"Alf Garnett, 'Up Pompeii', 'Dad's Army'—the successful television series now comes automatically to the screen, but not always so happily as 'And Now for Something Completely Different' (Columbia, 'AA') which is Monty Python's Flying Circus under a new and not quite appropriate name.

For some of this isn't different at all, the same as we've seen on the small screen, that uproarious sketch, for instance, satirising competition games on television, in which some Swedish compère is black-mailing viewers with revealing films, taken unknown to them, showing shady sides of their private lives.

This, and much else, remains very much worth seeing again, I think, in the new context, the director, Ian MacNaughton, having found an informal framework in which the team's full-length sketches are linked by lesser jokes, the background varying from the near-realistic to the completely artificial with pasted-up photographs and cardboard cut-outs.

## From Yesterday's Later Editions

Among news reports which appeared in later editions of THE DAILY TELEGRAPH yesterday were the following:

**Belfast**

TWO people died and about 20 were injured when a bomb went off in a Protestant area of the city.

Football fans were drinking in the pub—the Four Step Inn in the Shankill Road—after the European cup tie between Linfield and Standard Liège.

**London**

DR ERIC BRIAULT, London's new education chief, said that shortage of resources is holding up the change to comprehensive schools much more than the reluctance of the voluntary grammar schools to join a comprehensive system.

**Carmarthenshire**

SCOTLAND YARD were called in after a man, believed to be a factory manager from Islington, London, was found dead in a lane at Gwynfe. He was believed to have had head and throat injuries.

**Television**

**SKILFUL DOCUMENTARY ON HIROHITO**

By RICHARD LAST

ANTHONY de LÖTBINIÈRE's fascinating documentary 'The Most Immaculate Emperor' (BBC1), screened last night to coincide with the European visit of the Emperor Hirohito, was almost inevitably not so much about its immediate subject as a more generalised look at 2,600 years of Japanese imperial tradition.

Constructing a television profile of a semi-divinity who seldom ventures out and does not even speak his subjects' language (he uses Court Japanese, different from the plebeian variety) clearly presents difficulties.

Mr de Lotbinière settled for all the film he could shoot or dig from the archives and edited it into a remarkably successful and smooth-flowing potter history.

It was particularly successful in conveying the curious ambivalence of the contemporary Japanese scene. Behind the apparently Westernised face of industrial Japan, the current of ancient customs and feeling for ritual still flows strongly.

Even demonstrating students subconsciously employ the



Franco Nero and Catherine Deneuve in Buñuel's "Tristana."

## First Night Modern 'Lear' dour and painful

By JOHN BARBER

EDWARD BOND'S "Lear" at the Royal Court is a reworking of Shakespeare's tragedy by the dramatist who wrote "Saved" and is known for brutality and violence in his plays.

The new work, intensely serious, is no less than an attempt to write a modern tragedy—in three hours, 18 scenes and 70 speaking parts.

Bond has always divided humanity into the victims and the inscrutable oppressors who tyrannise in the name of morality. Here he goes deeper, to show a tyrant becoming himself the victim of the State and discovering that only pity keeps men sane.

This Lear does not divide his kingdom. It is by cruelly driving his people to build a monstrous Wall against his enemies that he incites his two daughters, Cordelia and Goneril, to rebel and drive him out into the storm. They then administer the kingdom with appalling ferocity.

A counter-rebellion under a militant female called Cordelia, but not Lear's daughter, results in the death of the hateful sisters. The old king survives and begs Cordelia to destroy the Wall.

But she resumes work on it, ignoring his and the play's message that law does more harm than crime, and that the State's morality is a form of violence. He is finally shot.

This dour and ethically questionable tract includes many painful scenes. They include the rape of Cordelia by enemy soldiers, the kicking to death of Goneril, and the scientific extraction of Lear's eyes by a doctor equipped with a ghastly machine for the purpose.

As Lear, Harry Andrews brings an ominous presence and a voice of rasping authority to a role that allows him only to suffer, to cry out, and to endure. Indeed, the theatre resounds throughout to the wails of victims: "Misery, waste and suffering, oh is there no justice anywhere? Fool, fool, fool, I shall die of this grief... Does pain last for ever?"

Yet for Bond this is an optimistic parable. The common folk are kind, and at the end support Lear's protests against the Wall, symbol of the tyrannical State. More, the oppressor has seen the folly of his ways.

In William Gaskill's somewhat portentous production, Rosemary McHale and Carmel McSharry stand out as the hateful sisters, especially in a moving jail scene when they join Lear as frightened children.

Mark McManus creates an effect as Lear's companion, an unhappy ghost who, like the play itself, becomes slowly more miserable and emaciated with each successive scene.

He was believed to have had head and throat injuries.

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## 'JOURNEY'S END' STILL RINGS TRUE

By ERIC SHORTER

IT was a great hit in its day. Everybody knows that. How many playgoers, old or young, can have failed to hear about the impact of R. C. Sherriff's "Journey's End" in 1929?

But hasn't its day perhaps gone by with all that stiff upper lip public school talk in a dugout in the First World War?

Sherriff's first full-length play looks at life in the trenches strictly from an officer's point of view, and as such it may strike spectators at the University Theatre, Manchester, in a production by the '69 Company, as limited in outlook.

Such awfully decent chaps doing their topping best, to seem keener on licking Jerry than they actually are—their style of talk inevitably raises a smile.

The fact remains that these period effects do not in any way undermine the drama's abiding theatricality. Indeed, they seem to add to its truthful feeling. The story, for one thing, is told so well.

And Sherriff, instead of aiming at reverberative statements on the beastliness of war and certain so-called heroics, as a modern dramatist would feel bound to comment, concentrates on showing us character in action and under pressure. This is a sure sign of a born dramatist.

Much is owed to the atmospheric setting by Alan Pickford.

A well-made play? Absolutely. And very well acted into the bargain by Peter Egan, James Maxwell, Christopher Good, Harry Landis, Bruce Robinson, and Colin Procter.

Reprinted from yesterday's later editions.

## Cherkassky's demonic Tchaikovsky

SHURA CHERKASSKY'S demonic interpretation of Tchaikovsky's Second Piano Concerto has electrified many an audience in the past and his performance of the work with the Hallé Orchestra at the Festival Hall possessed much of his characteristic fire and virtuosity.

It is an interpretation that is never allowed to stand still and this occasion saw many a new expressive nuance and even a fresh tempo or two.

In fact one of Mr Cherkassky's greatest qualities is the impression he always gives of creating a work as if for the first time.

There is never any danger of hearing the mixture as before and he took, now, some of the fastest speeds he can ever have attempted in achieving expressive spontaneity.

Some of the bravura writing in the first movement was launched at such a pace that the music was momentarily derailed at one or two points but the finale made a spanking impression and was never played purely for effect.

The Hallé Orchestra, under James Loughran, who hung on to Mr Cherkassky's splendidly during his exhilarating ride, excelled themselves later in Shostakovich's Fifth Symphony, which they delivered with exciting sonority.

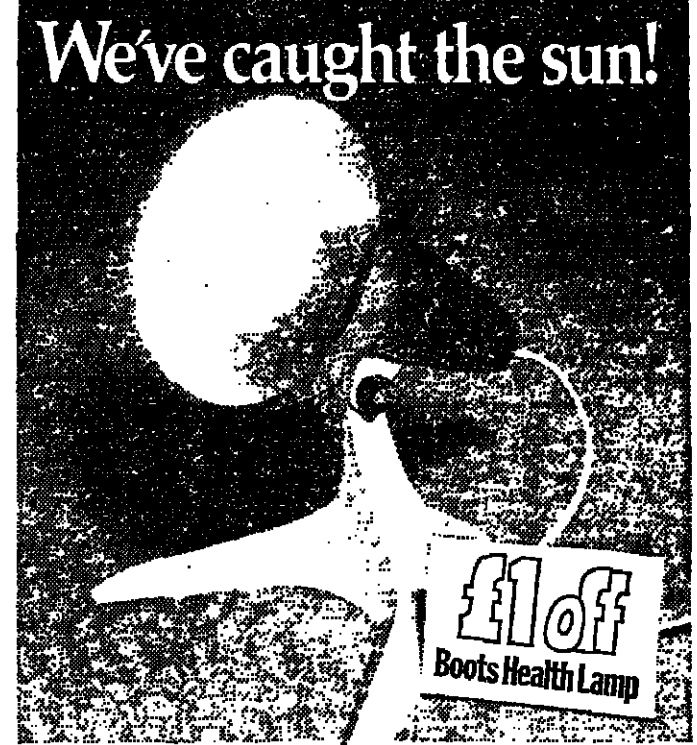
Mr Loughran drove developments and shaped textures ideally to achieve the white heat of commitment which can fuse the divers elements of parody, banality and tragic power.

A. E. P. Reprinted from yesterday's later editions.

## ARTS COUNCIL POST

By Our Arts Reporter

Mr Charles Osborne, 44, has been appointed literature director of the Arts Council in succession to Mr Eric White, who has retired. The salary is about £5,000.



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NO PROFITS, NO JOBS

"THERE IS NO DOUBT," according to Mr HEATH, that when the Government's many tax reductions take full effect, the British economy will grow faster than for several years. A rise of between 4 and 4 1/2 per cent, is what he apparently envisages over the next year. Certainly, if such an expansion takes place, then the present unemployment which was the main theme of his speech yesterday will drop considerably. The difficulty is that previous Treasury forecasts, of which this is another, have consistently over-rated prospective growth. A mood of uneasiness among both consumers and investors has left the banks with loans to spare, despite the fact that interest rates, by any normal standard, are absurdly low in relation to current and foreseeable levels of inflation.

Politicians of all parties, though they rarely admit it, are largely baffled by the present unemployment problem. According to a common if rather ingenious view, a touch on the accelerator (reflation) brings down unemployment at the expense of price stability. A touch on the brakes (deflation) reduces inflation but at the cost of high unemployment. But unprecedented inflation now marches hand in hand with an unemployment level unmatched for some 30 years. Baffling as this may seem to some, it is not really so surprising.

Industry does not function, as some seem to think, to provide jobs. It functions to make profits. And if profits are unobtainable—as they have been now for at least five years—the inevitable result is low investment. New finance becomes hard to get, adaptation and renewal slow down and the decline of jobs in the old industries remains unmatched by a growth of jobs in new industries. No priority, therefore, should rank higher than the restoration of British industry to a proper level of profitability. All the tax cuts listed by Mr HEATH will help towards that end. Excessive wage demands will do the opposite, of course—as will, ironically, that silly scheme of the Confederation of British Industry for artificial price restraint.

INFLEXIBLE CONNALLY

HOW RIGHT President Nixon is to warn of "the growing and disturbing isolationism" in America. Yet his Secretary of the Treasury's speech at the International Monetary Fund did not foreshadow a speedy solution of the world's monetary and trading problems. In particular, Mr CONNALLY disappointed those who hoped that his country would soon agree to an overdue increase in the price of gold, which would amount to a specific devaluation of the dollar. This has happened already, in so far as certain major currencies, including sterling, have floated upwards against the dollar; but gold stays put.

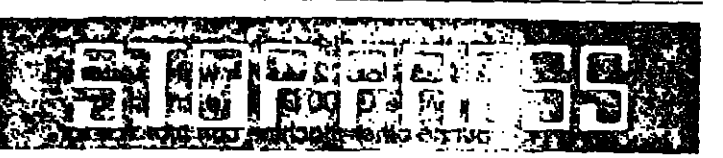
While recognising the need to reform the world monetary order, Mr CONNALLY insisted categorically that America had no intention of devaluing the dollar in terms of gold. Instead his listeners were regaled with the Delphic promise that, if other Governments would make "tangible progress towards dismantling specific barriers to trade over the coming weeks" and would allow "market realities" to determine exchange rates, America would remove her restrictionist import surcharge. For good measure, Mr BARBER's imaginative plan for a new role for IMF Special Drawing Rights was not even mentioned, except indirectly in the Secretary's genuflection towards alternative sources of international liquidity.

Thus a week which opened gloomily at the IMF meeting, and then saw hopes rise that a compromise would be reached between America and her major trading partners, ends with a big question-mark. Certainly in the long run it is desirable that gold should be replaced as the monetary unit in which most countries hold a significant proportion of their reserves. But in the more immediate future an increase in the price of gold seems as inevitable—and indeed as desirable—as greater exchange flexibility. To recognise that fact would surely help America to gain the concessions which she will seek in the further monetary negotiations which have been arranged for this autumn.

ELEVEN AGAINST KALDOR

A GOOD DEAL of public scepticism about the Common Market appears to arise from the terms and context in which the debate has for the most part been conducted. True, most business and industrial leaders, who necessarily take a practical view of the matter, are well disposed to Britain's entry. For them the dynamic effects of joining the wider economic community, though difficult to quantify, are all-important. On the other hand, the economists, deploying their economic forecasting techniques, have tended to emphasise the disadvantages of entry. If they appear to have had the edge on practical businessmen in the public argument, it is because they have concentrated on the more tangible and easily recognisable problems of costs, including balance of payments costs, based on past experience. This is the starting-point of "The Economics of Europe" published by Charles Knight for the Federal Trust for Education and Research in which 11 economists present the other side of the economic picture.

Their optimistic view of the advantages of EEC membership is derived largely from a quantitative assessment of the effects of entry on industrial trade and economic growth—an aspect of the problem hitherto largely neglected by economists. Emphasis is placed in particular on the positive effects of the economies of scale, competition and the stimulus to investment. This applies especially to industries using mass-production and advanced technology or producing capital goods. Likewise, a reappraisal of price trends in agriculture, of changing patterns of food consumption and production, suggests that the burden of the common agricultural policy should be less exacting than hitherto anticipated. The sum total of evidence indicates that the economic gains from entry preponderate over the costs—yes, even in the short term.



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Labour, divided but thriving

A YEAR ago the Labour party was still reeling in amazement from its defeat in the June election. The party conference was full of trauma. The participants were, in the standard phrase, treated for shock and later allowed to go home.

MAURICE GREEN gives the background to next week's conference

It is wrong but the Tories. Not only Tory terms but also the Tory economy make impossible present union with a Community which he has not otherwise rejected. It is not at all a convincing line, but it makes the best of a bad job.

One supposes that he came to believe in the Common Market in office, but in opposition reckoned he must lead the party against it or quit.

We may expect, then, that the leadership will want nothing stronger than a resolution expressing conference's opposition to joining the Market on present terms and under present conditions. That is the substance of the resolution tabled by the National Executive Council, ritually accompanied by a call for a General Election.

There will be those, notably the bi-battalion trade union leaders, Jones and Scantlon, who will want something stronger, in effect calling on a future Labour Government to get out of the Community again. The resistance to this unwelcome sort of line will be interesting to watch, and failure to resist it would certainly cause a major party split.

Mr Wilson's part will be that of the healer and compromiser and we may be sure that he will be trying to avoid creating difficulty for Mr Jenkins, who is far too able and valuable a member of the leadership to be put at risk, as well as for Mr George Thomson, Mr Lever and others to whom at less senior levels the same considerations apply.

Darkest cloud

It is this that will give interest to the debates on the most important issues of our time, on industrial relations, on Ulster and, above all, on joining the Common Market. The Common Market is the added drama of a clash between individuals in the higher reaches of the party hierarchy. And the split over this issue is the darkest cloud hanging over the conference.

It is hard to condone Mr Wilson's decision to lead the party against joining the European Community. It is not an anti-Market Labour which is not an anti-Market Labour which is not an anti-Market Labour which is not an anti-Market Labour.

How credible is his claim that it is the terms that are unacceptable? Even his own Ministerial negotiators have said that the terms are essentially the same as the Labour Government would have negotiated. To all appearances either his approach to the Market as Prime Minister was sincere and frivolis or he is being in-sincere now.

Yet, as ever, his political flair has enabled him to make something out of a most unpromising position. He has not made generalised anti-European noises as Mr Callaghan and Mr Healey have. He has kept firmly to the line that it is not the Common Market that

group at Stormont, the Social Democratic and Labour party, is boycotting the initiative.

On this subject, however, almost everybody at conference is in a more or less compromised position. The trade unions joined the Labour Government to surrender on its own intended legislation, and in the view of many members of the party contributed not a little thereby to Labour's defeat at the polls. On the other side poor Mrs Cottle was made to carry the can while she was the right way up and once upside down when she had first to sponsor the intended legislation and then lead the opposition in Conservative legislation which

group at Stormont, the Social Democratic and Labour party, is boycotting the initiative. Zoological reputation. THOUGH several commercial undertakings have offered more than £75,000 for Guinness since it was put up for sale three months ago, a buyer bid is still hoped for, I am told.

Photographers at Palace ceremonies

DESPITE the air of remoteness which seems to invest the Emperor of Japan in his own country, plans for next week's State visit indicate that it will be a more open event than most of its predecessors.

For the first time on a State visit the 51 times. Palace ceremonies will be open to photographers. The committee of advisers from the Greater London Council and the City of London will be on hand to help and advise the press on the details of the State visit.

State visitors do not hold their conferences or give television interviews. Shogun Shima, Grand Master of Ceremonies to the Emperor, will do what is necessary in that sphere. There are no other special restrictions.

Jones's Ireland

KEITH MIDDLEMAS of Sussex University, biographer of Stanley Baldwin, now deep in Africa for a new book, can congratulate himself on his luck with the Tom Jones diaries.

Volume III, devoted entirely to Ireland, is being published by Oxford University Press this month. Jones was a principal secretary to a Cabinet in 1916-21 and a confidant of four Prime Ministers in those years.

Middlemas, who undertook the job of editing his diaries, got the first two volumes out in 1967. Deliberately he extracted all the Irish material which, some supposed, would form a third and less enthralling narrative.

As events have turned out, it may be the most absorbing of the three. How did we come to make the Treaty of 1921? Jones, who recorded most of the Cabinet's of those years, was closer to the answer than most.

By-passing the boycott

THE new Ulster Movement, whose leaders saw Mr Manning yesterday in the best mood of his remarks on Northern Ireland, is a pressure group rather than a political party.

Formed about two years ago mainly by O'Neillite Unionists as a force for moderation, it has about 5,000 members. Many of them are involved in the Alliance party, which has already seen Mr Manning.

Though vocal, neither of the two organisations has made much impact so far. Like the Northern Ireland Labour party, which has only one M.P. at Stormont and the Ulster Liberals who have none, they can get few and poor seats. But they have a claim to speak for large sections of the population.

LONDON DAY BY DAY

group at Stormont, the Social Democratic and Labour party, is boycotting the initiative.

Zoological reputation. THOUGH several commercial undertakings have offered more than £75,000 for Guinness since it was put up for sale three months ago, a buyer bid is still hoped for, I am told.

It is being sold by Ronnie Smart, chief of the firm's sales and his wife, who have a number of other properties in the expanding Windsor Safari Park which they all own.

The zoo is the first ever handled by Knight, Plant and Rutley, the London estate agents, but the word seems to be getting round. They now have a second on their books, Brookbourne Zoo in Bedfordshire, for which offers of £20,000 would be appreciated.

A solid slip in today made me name the Tory constituency party for central Conservative funds from the proceeds of Peterborough, when the break should have gone to Petersfield.

Leaven on Europe

"I HAVE been looking to bring a smile to the European debate," says Donald Hardie, a Scottish manufacturer who as Tory candidate ran John Mackintosh very close at Berwick and East Lothian in 1970.

So with the help of a cartoonist friend, Charles Gore, he has produced his own booklet on Europe, with the well-known motto: "Well, am I a bit of a maverick?"

Light-house help. Aim of making serious information easier to read. It deals seriously with some of the more puzzling questions: How could household and chips be any substitute for my prime Scotch beef? Our men and women will be standing shoulder to shoulder in public convenience. Light-house help being back hanging and conception.

Setting the style

TO mark the centenary tomorrow of the founding of the Slade School, the Fine Art Society in Bond Street is to hold an exhibition of work by artists who were either students or teachers at the Slade during its first 100 years. It will run from Oct. 11 to Nov. 2.

I am particularly glad to see that work by Edy of Poynter will feature among the 120 or so. Poynter, who became president of the Royal

Academy and received a baronetcy, was the Slade's first professor. It was he who launched the school on its tradition of being at the forefront of the various avant-garde movements in English painting.

My illustration show a detail of his study for "Atalanta's Race", exhibited at the Academy in 1876.

Not to be liked. THOUGH no Ministerial or ex-Ministerial victims of the newspaper cartoonist Michael Cummings have yet visited the exhibition of his work at 18, Upper Grosvenor Street, he is not particularly surprised.

He has already sold 60 of the 150 exhibits and, in any case, he tells me, the politicians were not supposed to like his portrayals.

One exception is Vic Feather, who quickly bought two cartoons on trade union matters on the opening day. He has been buying up Cummings's drawings of him as soon as they appear.

Unpressure cooking. IN an eminently civilised version of the normal over-crowded book launching brawl, two small groups of cookery writers have been taken by a finger-in-the-ear Pullman coach this week down to the Cotswolds for dinner and the night.

Clément Freud, who gently presided over the affair, promised in advance that no one would bother them or sell them anything other than a "special Reason breakfast" which awaited those that could face it in the morning.

And so well was the promise kept that when Ward Lock's sales director, Peter Lock, slipped into the departing guests' hand a copy of "Mrs Hebban's Conkery in Colour" it seemed the most casual of after-thoughts.

Chronic case. AS an elderly hotel guest was revived after collapsing in a Great Yarmouth hotel the other day he was urgently asked if he was a diabetic. "I'm a diabetic of the recovering patient," he said.

PETERBOROUGH

WHERE IS THE STUDENT TO LIVE

SIR—I see from your leader (Sept. 28) that the annual parade of higher educational sacred cows is upon us again—more means worse; more realism; less idealism; more halls of residence; more students in lodgings.

All this, of course, is brought on by the student accommodation crisis, when the word "crisis" makes frequent appearances for a couple of weeks and then vanishes.

Sadly, far too many people imagine that when the public evidence of a crisis goes, then so too does the problem of housing students achieve a magical solution. The facts tell a different story.

The number of students in full-time higher education is, as you rightly point out, already over 450,000 and growing rapidly. Traditionally, the Government has provided 25 per cent of the grants, via the University Grants Committee, is finished. Some universities, with their own land, are managing to produce low-financed schemes with the assistance of the U.G.C. revised 25 per cent grant, but they are finding the going very difficult. Nor are these schemes workable in city centres where land prices are so high and so many students are concentrated.

For the polytechnics, art colleges and technical colleges the situation is incalculably more serious. Their

existing level of residential accommodation is hovering around a 10 per cent margin, and yet the number after 80,000.

So where do the students go? Many of them—about 200,000—have gone into the private sector only to join the increasing number of young and mobile and the low-income families.

Students are looking for cheap mobility, some control over their life styles, privacy when needed, social interaction when needed, is why so many of them are paying for provision of student flats, mainly, some would still prefer, optional halls and some prefer lodgings. But the supply of these two would be shown to be already tight—if alternatives existed, with Hobson's choice then of there would be a stampede for these places in halls and digs.

What is badly needed is a Department of the Environment decision to make it possible for student housing associations and co-operatives, to avail themselves of loan finance to which the Government is already entitled. The favours are asked for—just a chance.

Without this kind of aid immediately your leader of Sept. 1971, is easily predicted.

ROGER BINGHAM  
Planning Co-ordinator, Student Co-operative Dwellings, London, S.W.

Decline in the quality of life

SIR—In recent months the hitherto silent majority has been expressing increasing concern over the decline in the quality of life in Britain.

Since the inception of the Welfare State in 1945 there has been an inevitable reduction in the need to exercise personal responsibility, as more and more of an individual's problems and responsibilities have been taken over by the State. The advocates of the so-called permissive or alternative society have taken advantage of the co-existence of reduced personal responsibility and increased material prosperity to preach, from the powerful pulpits provided by the mass media, propaganda of lethal proportions.

The virtues which support our civilisation have, without exception, been degraded: often by abuse of the power of music. The resultant increase in irresponsibility, self-indulgence, dishonesty and violence (much of it mindless) is by now frighteningly evident. Many intellectually recent young people have been bullied into "dropping out" (a euphemism for living on their neighbours, and family life, the backbone of our society, is threatened as never before).

But concern is not enough. Britain is threatened by danger as great as any certainly more insidious than in 1940. The need for action is urgent, and while each one of us should be prepared to stand up and be counted and play his or her part, responsibility for taking the lead rests unequivocally on the shoulders of Her Majesty's Government.

H. N. PAULLEY  
L.C.C.  
Cardiff.

Support for terrorism

From Mr. JOHN BIGGS-DAVISON, M.P. (Cons)

SIR—Your Dares-Salaam correspondent reports the visit of Mr Philip Powtree to inspect whether the grant of £20,000 by the Rowntree Social Services Trust to the Mozambique Institute is being properly spent.

Elsewhere in the Press Mr Rowntree is said to have returned from a fact-finding tour of Mozambique itself and to have declared himself convinced that the Trust was right to give this money. What part of Mozambique did Mr Rowntree actually visit on his tour? Since the Mozambique Institute is not there but in Dares-Salaam, could it be that he never went to Mozambique at all? If not, how can he be so convinced that the Trust money is being so well spent?

Surely he knows that the Mozambique Institute exists to support terrorist movements? Is this really a worthy object of philanthropy?

JOHN BIGGS-DAVISON  
House of Commons.

Squadron leader's search

SIR—I was concerned to read Mrs Dorothy Borner's letter (Sept. 27) about her husband's difficulties in finding employment on retiring from the R.A.F. at the age of 55. Apart from the retraining courses available through Service Man's Board retirement, there are several organisations, including the R.A.F. Association, which has long experience in helping to find suitable employment for Service men and women.

I hope Sqn. Ldr. Borner has not neglected to make use of these facilities. In the case of the R.A.F.A. he is entitled to full assistance.

I do not seek to minimise the problem of the 55-year-old retiree—it is still one of the major problems of a career—but with proper preparation and advice the transfer to civil life can be stimulating and rejuvenating. There are men in civil careers who would gladly accept a good pension and lump sum to step on to the road to a new venture in their mid-fifties.

Mrs. Borner fears that her husband's career has been useless to him. Well, the idea surely was that it should be useful in his country and in his Service, but I am hopeful he will find that it has been of no less use to him.

J. A. I. CURRIE  
South-East Area Sec., Royal Air Force, London, N.W.2.

Cricket lesson

SIR—Two curious facts emerge from the cricket season recently completed. First Warwickshire, although conceding as many matches as any other county, tied for the championship and only lost because they recorded fewer wins.

Secondly Yorkshire, although their captain eclipsed the 40-year-old record set up by another county man, and averaged no less than 100, finished 15th, as low as they have ever sunk.

Rarely has the lesson of poor bowling and fielding been neglected. In the Sunday League they (York) even worse, and came equal 12th; taken together they were about the worst first-class county.

P. A. NEGRETTI  
Buckingham.

Ireland's meaningless boundaries

SIR—Mr Gilbert Longden, M.P., foundered the interesting idea of 29 that the border should be changed between the Republic of Ireland and the North of Ireland, so that the "two southern counties in the North should be transferred to the Republic."

It is not absolutely clear which counties were meant, but they were probably Armagh and Fermanagh. What should be noted is that if a territory were to be handed over to the Republic, it would be utterly meaningless in a religious, political or geographical sense. It was a mistake to base the original and existing border on county boundaries.

If a transfer of territory were to take place, it would mean handing over to the Republic south Armagh and south Fermanagh and parts of Tyrone and Londonderry contiguous to the Republic. They would have to be a referendum in all such areas where there is a Catholic and Republican majority, for some Catholics might well opt for transfer to a country with a lower standard of living and considerably less welfare benefits.

Mr Longden is surely right that if a major adjustment of the border took place, the North of Ireland would cease to be a viable independent unit, and would have to be merged with Westminster. An exchange of minorities between the two parts of Ireland, however, is terribly difficult. All sorts of factors, human and economic in particular, would have to be taken into account. People cannot simply be moved around like cattle.

One thing at least is sure—the border, as it stands, is just about the most rambling and ridiculous in the world.

TERENCE PRITTY  
Travellers' Club.

Lorry drivers' tests

SIR—As a road transport law lecturer I am a little unchallenged by Mr Graham B. J. Fryer's generalisation, "but all those driving regularly (however badly) are exempted" from heavy goods vehicle driving tests. It is only partly true, and extremely misleading.

There is an exemption for those who were in the habit of driving heavy goods vehicles (however badly) but it covers only six months between Feb. 2, 1969 and Feb. 1, 1970. Fully experienced drivers who did not drive at all in this period must take the test, an example of anomalies caused by arbitrary limits written into regulations.

In any case, many licensing authorities are translating the exemption requirements that drivers should have been in the habit of driving, very strictly indeed.

Whether a "much stiffer and comprehensive system of testing" is the answer remains to be seen, for already the failure rate is four out of every ten who apply, believe the test to be a waste of time, and what is required is more widespread and better training. The skilled driver, particularly when he is in charge of a large articulated vehicle, is an absolute artist in his own right, a position of eminence which he almost invariably achieves only when he is properly and correctly trained by authentic, reputable motor schools or training groups.

After January, 1973, it will be impossible for holders of licences to drive heavy vehicles. Only those already exempted or those who have been meticulously trained and have passed the test will be able to do so.

W. F. SHEPHERD  
Tunbridge Wells, Kent.

Wearing the trousers

SIR—"The first Western woman to wear trousers in public" (Sept. 13 and 17).

Lady Cardigan, widow of Lord Cardigan, who led the charge of the Light Brigade at Balaklava and died at the age of 71 in 1868, was probably the first Western woman to wear trousers in public.

After Lord Cardigan died, Adeline, Countess of Cardigan, received visitors at Deane Park dressed in Lord Cardigan's cherry-coloured trousers, and she always sported the pants of the "Cherrypickers," the 11th Hussars, for bicycling.

A. W. UROUHAET  
Seabrook, Dorset.

Goods from Russia

SIR—Do you think it likely that we shall now be allowed to buy Rhodesian commodities direct instead of through Russia?

C. M. BLACKMAN  
Bishops Waltham, Hants.

Joan of Arc. SIR—Mr Gary Dealy (Sept. 27) seems to have forgotten Joan of Arc. PAUL FLEOSTE  
Stratford, Berks.



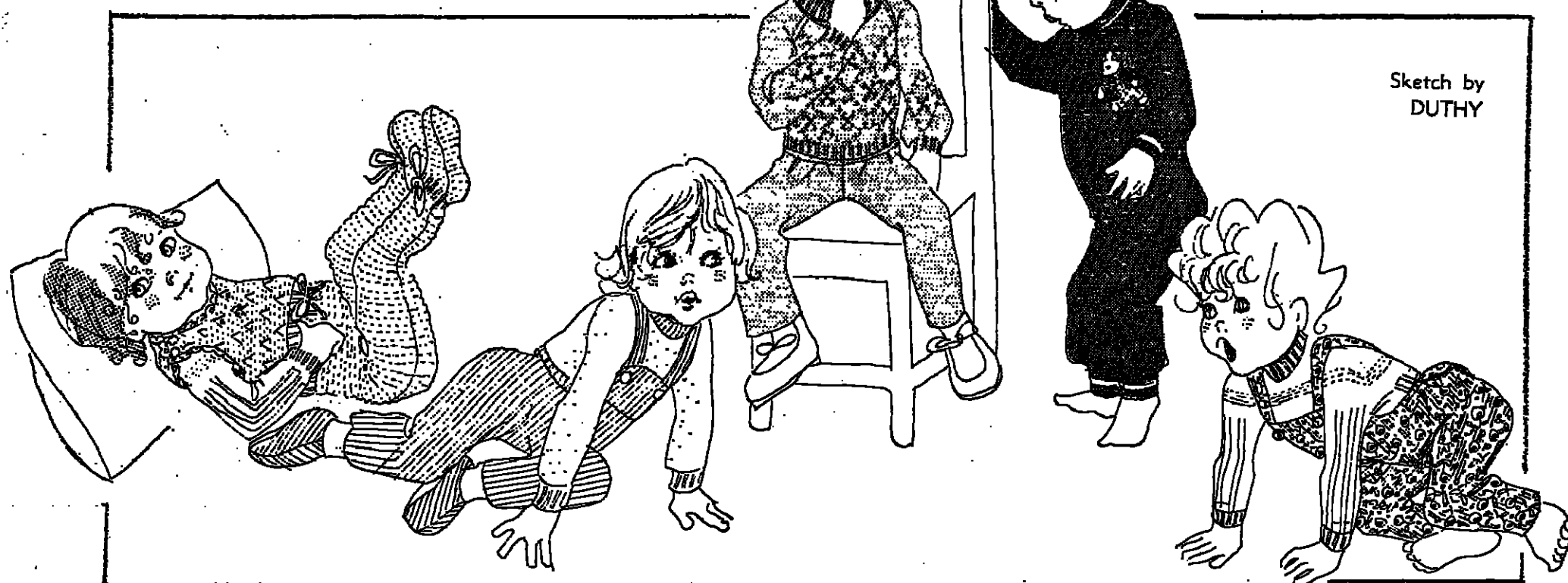
# IZING UP THE ODDS

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Winifred Carr



Sketch by  
DUTHY

Take a tape when you're buying for the baby

Cat suits and cover ups for the days when your baby gets off his back and on to his knees, or even his feet with the help of the bars of his play pen, cot, your knees, the table or anything else that's handy.

Manufacturers' sizings are quoted, but if your baby isn't an "average" size, do your own tape measure check when buying.

From left in sketch: all-in-one white cat suit in knitted acrylic; size 12 months; by Rob Roy; price £11.70 at Bourne and Hollingsworth. Worn with it, a white Olon sweater by Kamella, size 12 months/24lb; £1.10 from John Lewis, Oxford Street, London, W.1.

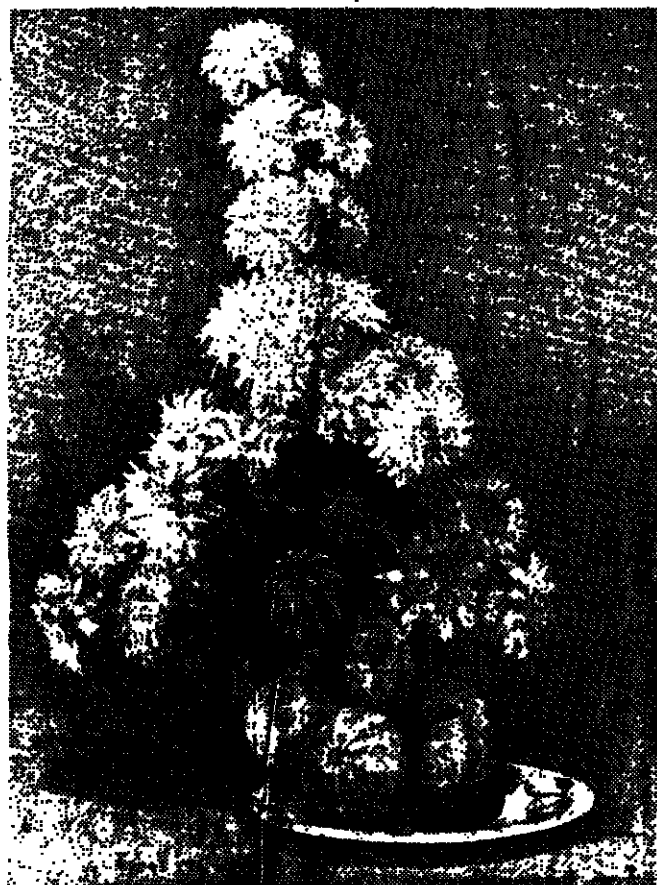
Striped dungarees and white T-shirt with matching trim, by Rob Roy, in textured stretch nylon. Colours are white with pale blue, navy, turquoise or lemon stripes. Sizes, birth to 9 months (with feet attached to dungarees as sketched) and 10 to 18 months (no feet). Price £2.25, from Bourne and Hollingsworth.

Portuguese-made knitted sweater, pants and hat in acrylic knit; navy with white and red trim or white with navy and red. Size 1 and 2 years. £3.75, by Rob Roy, also from Bourne and Hollingsworth.

Rupert Bear jumpsuit in bonded Acrylic, cut generously to go over clothes; colours royal, red, gold or navy and sizes go from 1 year to 6; price from £2.55 for first size including post and packing from John Dobbie, 79, High Street, Wimbledon, S.W.19.

Printed needlecord dungarees in red or turquoise with white on a trendy black background. The 12-month size costs £2.35 from John Lewis. The sweater beneath is the one also sketched in the first figure from the left. All unisex, all washable.

Picture by Leslie Johns



Yellow and green gourds need only a few flowers to make an attractive decoration. These match the yellow anemone-centred spray of chrysanthemums and their leaves. The colours are repeated in the jar and plate.

MANY people grow a few plants of ornamental gourds for winter decorations. Most of them are varieties of the vegetable marrow and are familiarly known as crook-neck, white egg, ostrich egg, custard apple, orange, lemon, bi-colour pear, both smooth and warted, striped onion and golden ball.

There are also the gandy (and delicious) turk's cap, the handsome but non-edible Malabar gourds and others not so generally seen, such as those varieties of lagenaria known as bottle, siphon, spoon, dipper and club gourds.

Generally, their names describe their colours and shapes. They are handsome yet homely decorations. A

## Gourds will fit into almost any colour scheme

bowl heaped high makes a pleasant table decoration. I like to rest the gourds on a background of leaves and sometimes to place flowers among them; blooms like chrysanthemums, dahlias, carnations and dried helichrysums suit them well.

They also can form the focal point in flower and foliage mixtures; and in dried arrangements they bring a breath of life. Since there are some gourds with green markings, they fit naturally into almost any colour scheme.

So long as there is no fear of frost, let them remain on the plant to ripen thoroughly. Knock gently on the skin and when it feels wood hard, the fruits can be gathered. After this, handle them as though they were eggs!

There is no need to store them for they can be put on display at once, but should you wish to save some as Christmas gifts, put them in net bags or, alternatively, old nylon, and hang them in small numbers in a dry place.

It is possible to gather the gourds with a short stem, and if they are to

be arranged right away or soon, this can either be lashed to a twig or thin cane or, alternatively, mounted on a 20-gauge florist's wire. Unfortunately, these useful stems are seldom retained.

One method of mounting them is to use a thick, 18-gauge wire, made hot at one end over a flame and then pushed in through the skin.

The original stem-end at the base seems the natural point of insertion but sometimes the gourd is displayed more attractively if the wire is pushed in at the side, as can be seen in the central long gourd in my arrangement. Pierced gourds do not last so long as those which are more gently treated.

As I write, I have near me my collection of decorated dried gourds which I have bought over the years. The loveliest must be about 100 years old and is marked "Souvenir de Nice." It is 10in high, the colour of autumn beech leaves and beautifully etched mostly in black, with pictures of flowers, moths and butterflies and women in extraordinary costumes.

One tennis-ball-sized

gourd is cleverly decorated with copper wire, the work of a Napoleonic prisoner-of-war. Others are painted and they gave me the idea of doing some myself for Christmas gifts.

My old bloom-covered gourds were too rough to be painted. I wanted them with the patina of those in my collection so I experimented by scraping the bloom from a neat round gourd, using a blunt knife. Underneath, the wood-hard skin was brown and slightly polished.

Turning it round and round in my hands to determine what pattern I should use, I found the process so soothing that I delayed painting the gourd and placed it near my easy chair. I have taken to holding it as I read or watch the box.

Now I see the purpose of the gold ball Georges Simenon is said to handle as he hatches a plot. And my gourd has shed a new light for me on the popularity of those egg-shaped pieces of agate and quartz sold as relaxers, comforters or whatever.

Violet Stevenson

## Return to 'cat sat on mat' learning methods urged

By Jane Dobbin

CYNTHIA isn't ready to read. 'Shame mustn't be made to learn.' You'll harm Jamie if you teach him at home.

All parents have heard teachers using these phrases to clothe the teaching of reading in an unnecessary mystique. Your child must learn only through play and experience and shouldn't touch a reading book before the magic age of 6 plus. Not unexpectedly, all the activity with toys and in the Wendy House didn't make Cynthia, Shane and Jamie ready to read at 6 plus, and all too often they joined the 30 per cent of 8-year-olds unable to read at all or only very slowly. Something had gone wrong with infant teaching.

Recently the United Kingdom Reading Association exploded the theory of reading readiness and conceded that 5 or even 3 were quite as good ages at which to begin learning as was 6 plus.

On the same day, the educational pendulum began to swing away from the playway and the progressive classroom back towards formality, when the National Foundation for Educational Research said in a

shop around asking about the methods used in local schools—are they progressive or formal, or perhaps a mixture of both?

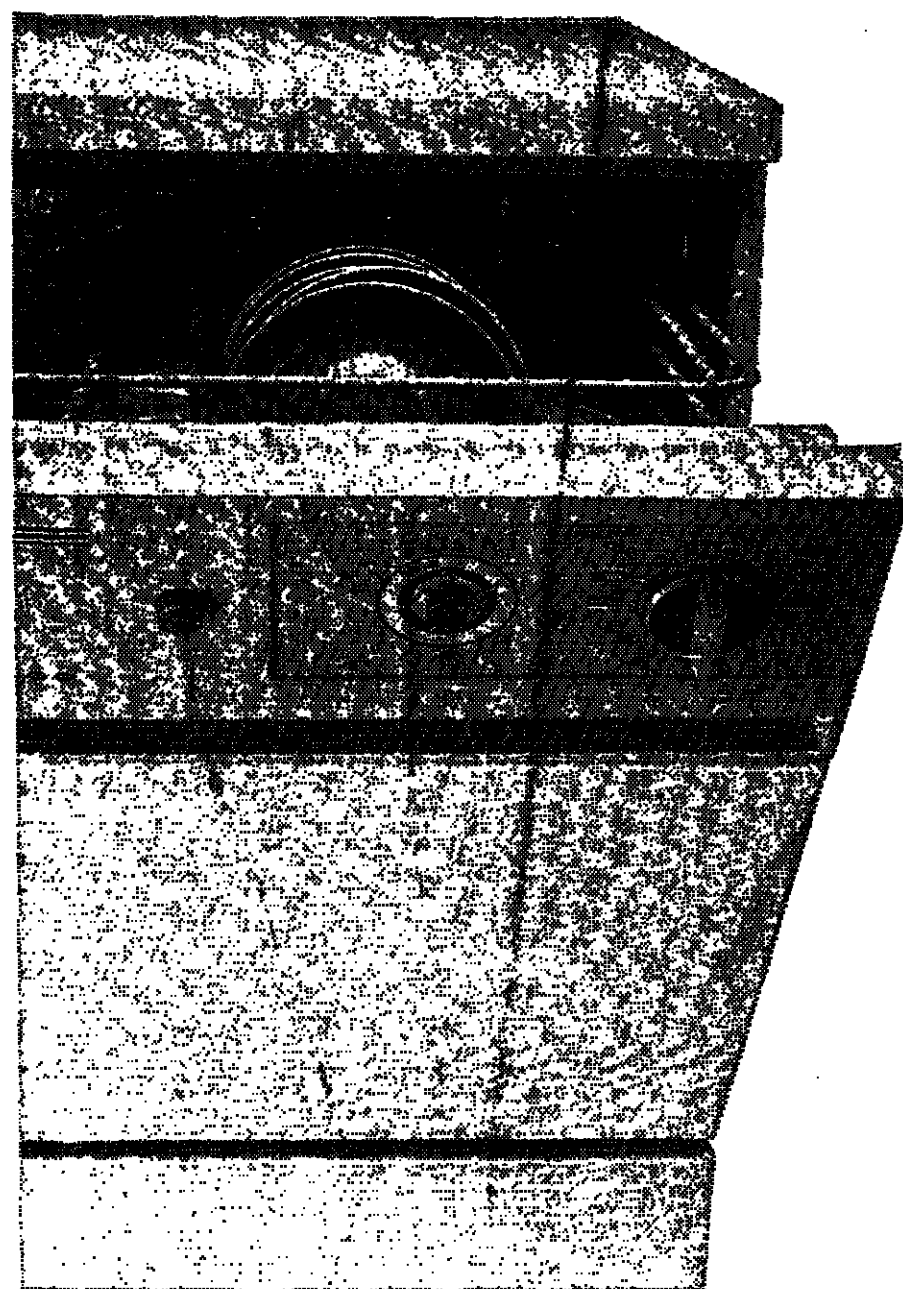
The markedly progressive are often housed in new buildings and you can hear the noise from them a long way off. You'll find the children in them playing, drawing, dressing up and experimenting with musical instruments. Teachers in those schools don't worry unduly if a child can't read at seven; they are more concerned with his attitude to education and his developing personality.

You may want to look at a more formal primary school. Here the two really important subjects, reading and maths, will take up only an hour or so of the school day and the rest of the time is devoted to learning through activity and play.

You needn't worry about your child being repressed in such an atmosphere since even in the most formal, discipline today is minimal. Even the tiniest 5-year-old benefits from sitting down quietly for a short time reading and counting and incidentally developing that quality of concentration so essential to academic success further up the school.

## Only one dishwasher does a better job than the Miele G50

### The new Miele G500



Automatic dishwashing used to be a pretty noisy business. Some dishwashers still do sound like Niagara Falls, but not the new "Unibody" G500 from Miele. In fact, this new model does everything its best-selling predecessor the G50 did—only better.

It's the only machine around with three specially angled jet-spraying arms to ensure that everything gets thoroughly washed. And incorporated within its stainless steel tub is a new, super-efficient micro-filter system for that extra sparkle. We've even incorporated a biological programme for the new dishwashing detergents. At £255 (or £264 with water softener) the Miele G500 De-Luxe isn't cheap. But no other machine can match it for either efficiency or looks... and that's worth a few quid in any language!

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NO PROFITS, NO JOBS

"THERE IS NO DOUBT," according to Mr HEATH, that when the Government's many tax reductions take full effect, the British economy will grow faster than for several years. A rise of between 4 and 4½ per cent, is what he apparently envisages over the next year. Certainly, if such an expansion takes place, then the present unemployment which was the main theme of his speech yesterday will drop considerably. The difficulty is that previous Treasury forecasts, of which this is another, have consistently over-rated prospective growth. A mood of uneasiness among both consumers and investors has left the banks with loans to spare, despite the fact that interest rates, by any normal standard, are absurdly low in relation to current and foreseeable levels of inflation.

Politicians of all parties, though they rarely admit it, are largely baffled by the present unemployment problem. According to a common (if rather ingenuous) view, a touch on the accelerator (reflation) brings down unemployment at the expense of price stability. A touch on the brakes (deflation) reduces inflation but at the cost of high unemployment. But unprecedented inflation now marches hand in hand with an unemployment level unmatched for some 30 years. Baffling as this may seem to some, it is not really so surprising.

Industry does not function, as some seem to think, to provide jobs. It functions to make profits. And if profits are unobtainable—as they have been now for at least five years—the inevitable result is low investment. New finance becomes hard to get, adaptation and renewal slow down and the decline of jobs in the old industries remains unmatched by a growth of jobs in new industries. No priority, therefore, should rank higher than the restoration of British industry to a proper level of profitability. All the tax cuts listed by Mr HEATH will help towards that end. Excessive wage demands will do the opposite, of course—as will, ironically, that silly scheme of the Confederation of British Industry for artificial price restraint.

INFLEXIBLE CONNALLY

HOW RIGHT President Nixon is to warn of "the growing and disturbing isolationism" in America. Yet his Secretary of the Treasury's speech at the International Monetary Fund did not foreshadow a speedy solution of the world's monetary and trading problems. In particular, Mr CONNALLY disappointed those who hoped that his country would soon agree to an overdue increase in the price of gold, which would amount to a specific devaluation of the dollar. This has happened already, in so far as certain major currencies, including sterling, have floated upwards against the dollar; but gold stays put.

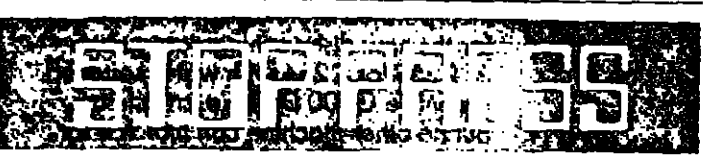
While recognising the need to reform the world monetary order, Mr CONNALLY insisted categorically that America had no intention of devaluing the dollar in terms of gold. Instead his listeners were regaled with the Delphic promise that, if other Governments would make "tangible progress towards dismantling specific barriers to trade over the coming weeks" and would allow "market realities" to determine exchange rates, America would remove her restrictionist import surcharge. For good measure, Mr BARBER's imaginative plan for a new role for IMF Special Drawing Rights was not even mentioned, except indirectly in the Secretary's genuflection towards alternative sources of international liquidity.

Thus a week which opened gloomily at the IMF meeting, and then saw hopes rise that a compromise would be reached between America and her major trading partners, ends with a big question-mark. Certainly in the long run it is desirable that gold should be replaced as the monetary unit in which most countries hold a significant proportion of their reserves. But in the more immediate future an increase in the price of gold seems as inevitable—and indeed as desirable—as greater exchange flexibility. To recognise that fact would surely help America to gain the concessions which she will seek in the further monetary negotiations which have been arranged for this autumn.

ELEVEN AGAINST KALDOR

A GOOD DEAL of public scepticism about the Common Market appears to arise from the terms and context in which the debate has for the most part been conducted. True, most business and industrial leaders, who necessarily take a practical view of the matter, are well disposed to EEC's entry. For them the dynamic effects of joining the wider economic community, though difficult to quantify, are all-important. On the other hand, the economists, deploying their economic forecasting techniques, have tended to emphasise the disadvantages of entry. If they appear to have had the edge on practical businessmen in the public argument, it is because they have concentrated on the more tangible and easily recognisable problems of costs, including balance of payments costs, based on past experience. This is the starting-point of "The Economics of Europe" published by Charles Knight for the Federal Trust for Education and Research in which 11 economists present the other side of the economic picture.

Their optimistic view of the advantages of EEC membership is derived largely from a quantitative assessment of the effects of entry on industrial trade and economic growth—an aspect of the problem hitherto largely neglected by economists. Emphasis is placed in particular on the positive effects of the economies of scale, competition and the stimulus to investment. This applies especially to industries using mass-production and advanced technology or producing capital goods. Likewise, a reappraisal of price trends in agriculture, of changing patterns of food consumption and production, suggests that the burden of the common agricultural policy should be less exacting than hitherto anticipated. The sum total of evidence indicates that the economic gains from entry preponderate over the costs—yes, even in the short term.



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Labour, divided but thriving

A YEAR ago the Labour party was still reeling in amazement from its defeat in the June election. The party conference was full of trauma. The participants were, in the standard phrase, treated for shock and later allowed to go home.

MAURICE GREEN gives the background to next week's conference

It is wrong but the Tories. Not only Tory terms but also the Tory economy make impossible present union with a Community which he has not otherwise rejected. It is not at all a convincing line, but it makes the best of a bad job.

One supposes that he came to believe in the Common Market in office, but in opposition reckoned he must lead the party against it or quit.

We may expect, then, that the leadership will want nothing stronger than a resolution expressing conference's opposition to joining the Market on present terms and under present conditions. That is the substance of the resolution tabled by the National Executive Council, ritually accompanied by a call for a General Election.

There will be those, notably the bi-battalion trade union leaders, Jones and Scantun, who will want something stronger, in effect calling on a future Labour Government to get out of the Community again. The resistance to this unwelcome sort of line will be interesting to watch, and failure to resist it would certainly cause a major party split.

Mr Wilson's part will be that of the healer and compromiser and we may be sure that he will be trying to avoid creating difficulty for Mr Jenkins, who is far too able and valuable a member of the leadership to be put at risk, as well as for Mr George Thomson, Mr Lever and others to whom at less senior levels the same considerations apply.

Darkest cloud

It is this that will give interest to the debates on the most important issues of our time, on industrial relations, on Ulster and, above all, on joining the Common Market. The Common Market is the added drama of a clash between individuals in the higher reaches of the party hierarchy. And the split over this issue is the darkest cloud hanging over the conference.

It is hard to condone Mr Wilson's decision to lead the party against joining the European Community, not least because he is not an anti-Market Labourer. It is hard to condone Mr Wilson's decision to lead the party against joining the European Community, not least because he is not an anti-Market Labourer.

How credible is his claim that it is the terms that are unacceptable? Even his own Ministerial negotiators have said that the terms are essentially the same as the Labour Government would have negotiated. To all appearances either his approach to the Market as Prime Minister was sincere and frivoloius or he is being in-sincere now.

Yet, as ever, his political flair has enabled him to make something out of a most unpromising position. He has not made generalised anti-European noises as Mr Callaghan and Mr Healey have. He has kept firmly to the line that it is not the Common Market that

Wilson secure

And will the leaders depart happy also? Mr Wilson's position certainly seems secure. He has recovered his political virtuosity and élan and, seemingly, his hold on a majority of the public, and there can be few Labour men who do not think that he is in every way better placed than anybody to prevent the Common Market split from tearing the party apart.

Mr Callaghan must hope to keep his majority over Mr Atkinson in the election for the treasurership to a respectable size. Mr Healey is in good fettle, but would be sore if he did not keep his seat on the executive. Mr Jenkins, though in the end his straight-forward stand on the Common Market, maintained with a dignified personal restraint, will probably leave him with more credit than any of his colleagues, in a difficult position for the moment.

He can take comfort, however, from one factor which can reassure all the present members of the party's hierarchy. Neither the party's Left wing as such nor the trade unions, the two sectors in which opposition to Europe is especially concentrated, can find anyone whom either, let alone both, would regard as a wholly acceptable sectional leader. Mr Callaghan is courting the trade unions, and Mr Wedgwood Benn obviously has ideas. Neither, however, looks right in the key role.

So, if it can muffle its European rift, the party is likely to leave Brighton in good heart and in a reasonably stable condition. Its organisation and finances are still weak, and part of Brighton's business is to raise more money from members. For the moment, however, political and economic conditions are running Labour's way, and that is what counts.

Photographers at Palace ceremonies

DESPITE the air of remoteness which seems to invest the Emperor of Japan in his own country, plans for next week's State visit indicate that it will be a more open event than most of its predecessors.

For the first time on a State visit the 51 cameras of the ceremonial will be open to photographers. The cameras will be open to photographers. The cameras will be open to photographers.

State visitors do not hold their conferences or give television interviews. Shigemitsu Shima, Grand Master of Ceremonies to the Emperor, will do what is necessary in that sphere. There are no other special restrictions.

Jones's Ireland

KEITH MIDDLEMAS of Sussex University, biographer of Stanley Baldwin, now deep in Africa for a new book, can congratulate himself on his luck with the Tom Jones diaries.

Volume III, devoted entirely to Ireland, is being published by Oxford University Press this month. Jones was a principal secretary to a Cabinet in 1916-21 and a confidant of four Prime Ministers in those years.

By-passing the boycott

THE new Ulster Movement, whose leaders say Mr Manning yesterday in the best mood of his career, talks on Northern Ireland, is a pressure group rather than a political party.

Formed about two years ago mainly by Catholic Unionists as a force for moderation, it has about 5,000 members. Many of them are involved in the Alliance party, which has already seen Mr Manning.

LONDON DAY BY DAY

Photographers at Palace ceremonies

DESPITE the air of remoteness which seems to invest the Emperor of Japan in his own country, plans for next week's State visit indicate that it will be a more open event than most of its predecessors.

For the first time on a State visit the 51 cameras of the ceremonial will be open to photographers. The cameras will be open to photographers.

State visitors do not hold their conferences or give television interviews. Shigemitsu Shima, Grand Master of Ceremonies to the Emperor, will do what is necessary in that sphere. There are no other special restrictions.

Jones's Ireland

KEITH MIDDLEMAS of Sussex University, biographer of Stanley Baldwin, now deep in Africa for a new book, can congratulate himself on his luck with the Tom Jones diaries.

Volume III, devoted entirely to Ireland, is being published by Oxford University Press this month. Jones was a principal secretary to a Cabinet in 1916-21 and a confidant of four Prime Ministers in those years.

By-passing the boycott

THE new Ulster Movement, whose leaders say Mr Manning yesterday in the best mood of his career, talks on Northern Ireland, is a pressure group rather than a political party.

Formed about two years ago mainly by Catholic Unionists as a force for moderation, it has about 5,000 members. Many of them are involved in the Alliance party, which has already seen Mr Manning.

WHERE IS THE STUDENT TO LIVE

SIR—I see from your leader (Sept. 28) that the annual parade of higher educational sacred cows is upon us again—more means worse; more realism; less idealism; more halls of residence; more students in lodgings.

All this, of course, is brought on by the student accommodation crisis, when the word "crisis" makes frequent appearances for a couple of weeks and then vanishes.

Sadly, far too many people imagine that when the public evidence of a crisis goes, then so too does the problem of housing students achieve a magical solution. The facts tell a different story.

The number of students in full-time higher education is, as you rightly point out, already over 450,000 and growing rapidly. 100,000 hall buildings financed by 1960-61 per cent Exchequer grants, via the University Grants Committee, is finished. Some universities, with their own land, are managing to produce low-financed schemes with the assistance of the U.G.C. revised 25 per cent grant, but they are finding the going very difficult. Nor are these schemes workable in city centres where land prices are so high and so many students are concentrated.

It will serve to paper over some of the present splits in the party and send the faithful away happy.

existing level of residential housing over a 10 per cent, making the number over 80,000.

So where do the students go? Many of them—about 200,000—have gone into the private sector only to join the increasing number of young and mobile and the low-income families.

Students are looking for cheap mobility, some control over their life styles, privacy when needed, social interaction when needed, is why so many of them are paying for provision of student flats, mainly, some would still prefer, optional halls and some prefer lodgings. But the supply of these two would be shown to be already tight—if alternatives existed.

What is badly needed is a Department of the Environment decision to make it possible for student housing associations to operate, to avail themselves of loan finance to which the Government is already entitled. Favours are asked for—just a chance.

Without this kind of aid immediately your leader of Sept. 1971, is easily predicted.

ROGER BINGHAM  
Planning Co-ordinator, Student Co-operative Dwellings, London, S.W.

Decline in the quality of life

SIR—In recent months the hitherto silent majority has been expressing increasing concern over the decline in the quality of life in Britain.

Since the inception of the Welfare State in 1945 there has been an inevitable reduction in the need to exercise personal responsibility, as more and more of an individual's problems and responsibilities have been taken over by the State. The advocates of the so-called permissive or alternative society have taken advantage of the co-existence of reduced personal responsibility and increased material prosperity to preach, from the powerful pulpits provided by the mass media, propaganda of lethal proportions.

The virtues which support our civilisation have, without exception, been degraded: often by abuse of the power of music. The resultant increase in irresponsibility, self-indulgence, dishonesty and violence (much of it mindless) is by now frighteningly evident. Many intellectually recent young people have been hurried into "dropping out" (a euphemism for living on their neighbours, and family life, the backbone of our society, is threatened as never before).

But concern is not enough. Britain is threatened by danger as great as any certainly more insidious than in 1940. The need for action is urgent, and while each one of us should be prepared to stand up and be counted and play his or her part, responsibility for taking the lead rests unequivocally on the shoulders of Her Majesty's Government.

H. N. PAULLEY  
L.C.C.  
Cardiff.

Ireland's meaningless boundaries

SIR—Mr Gilbert Longden, M.P., foundered the interesting idea of 29 that the border should be changed between the Republic of Ireland and the North of Ireland, so that the "two southern counties in the North should be transferred to the Republic."

It is not absolutely clear which counties were meant, but they were probably Armagh and Fermanagh. What should be noted is that, if a territory were to be handed over to the Republic, it would be utterly wrong to do so on the basis of county boundaries which are absolutely meaningless in a religious, political or geographical sense. It was a mistake to base the original and still existing border on county boundaries.

If a transfer of territory were to take place, it would mean handing over to the Republic south Armagh and south Down, two counties which are parts of Tyrone and Londonderry contiguous to the Republic. They would have to be a referendum in all such areas where there is a Catholic and Republican majority. For some Catholics might well opt for transfer to a country with a lower standard of living and considerably less welfare benefits.

Mr Longden is surely right that if a major adjustment of the border took place, the North of Ireland would cease to be a viable independent unit. It would have to be joined to Westminster. An exchange of minorities between the two parts of Ireland, however, is terribly difficult. All sorts of factors, human and economic in particular, would have to be taken into account. People cannot simply be moved around like cattle.

One thing at least is sure—the border, as it stands, is just about the most rambling and ridiculous in the world.

TERENCE PRITTY  
Travellers' Club.

Support for terrorism

From Mr JOHN BIGGS-DAVISON, M.P. (Cons)  
SIR—Your Dar-es-Salaam correspondent reports the visit of Mr Philip Fowtree to inspect whether the grant of £50,000 by the Rowntree Social Services Trust to the Mozambique Institute is being properly spent.

Elsewhere in the Press Mr Rowntree is said to have returned from a fact-finding tour of Mozambique itself and to have declared himself convinced that the Trust was right to give this money. What part of Mozambique did Mr Rowntree actually visit on his tour? Since the Mozambique Institute is not there but in Dar-es-Salaam, could it be that he never went to Mozambique at all? If not, how can he be so convinced that the Trust money is being so well spent?

Surely he knows that the Mozambique Institute exists to support terrorist movements? Is this really a worthy object of philanthropy?

JOHN BIGGS-DAVISON  
House of Commons.

Squadron leader's search

SIR—I was concerned to read Mrs Dorothy Borner's letter (Sept. 27) about her husband's difficulties in finding employment on retiring from the R.A.F. at the age of 55. Apart from the retraining courses available through Service Man's Board retirement, there are several organisations, including the R.A.F. Association, which has long experience in helping to find suitable employment for Service men and women.

I hope Sqn. Ldr. Borner has not neglected to make use of these facilities. In the case of the R.A.F.A. he is entitled to our full assistance.

I do not seek to minimise the problem of the 55-year-old retiree—it is still one of the major problems of a career—but with proper preparation and advice the transfer to civil life can be stimulating and rejuvenating. There are men in civil careers who would gladly accept a good pension and lump sum to step on to the road to a new venture in their mid-fifties.

Mrs. Borner fears that her husband's career has been useless to him. Well, the idea surely was that it should be useful in his country and in his Service, but I am hopeful he will find that it has been of no less use to him.

J. A. I. CURRIE  
South-East Area Sec., Royal Air Force, London, N.W.2.

Lorry drivers' tests

SIR—As a road transport law lecturer I am a little unchallenged by Mr Graham R. J. Fryer's generalisation, "but all those driving regularly (however badly) are exempted" from heavy goods vehicle driving tests. It is only partly true, and extremely misleading.

There is an exemption for those who were in the habit of driving heavy goods vehicles (however badly) but it covers only six months between Feb. 2, 1969 and Feb. 1, 1970. Fully experienced drivers who did not drive a lorry in the period must take the test, an example of anomalies caused by arbitrary limits written into regulations.

In any case, many licensing authorities are translating the exemption requirements that drivers should have been in the habit of driving, very strictly indeed.

Whether a "much stiffer and comprehensive system of testing" is the answer remains to be seen, for already the failure rate is four out of every ten who apply, believe the tests to be a waste of money, and what is required is more widespread and better training. The skilled driver, particularly when he is in charge of a large articulated vehicle, is an absolute artist in his own right, a position of eminence which he almost invariably achieves only when he is properly and correctly trained by authentic, reputable motor schools or training groups.

After January, 1973, it will be impossible for holders of licences to drive heavy vehicles. Only those already exempted or those who have been meticulously trained and have passed the test will be able to do so.

W. F. SHEPHERD  
Tunbridge Wells, Kent.

Wearing the trousers

SIR—"The first Western woman to wear trousers in public" (Sept. 13 and 17).

Lady Cardigan, widow of Lord Cardigan, who led the charge of the Light Brigade at Balaklava and died at the age of 71 in 1868, was probably the first Western woman to wear trousers in public.

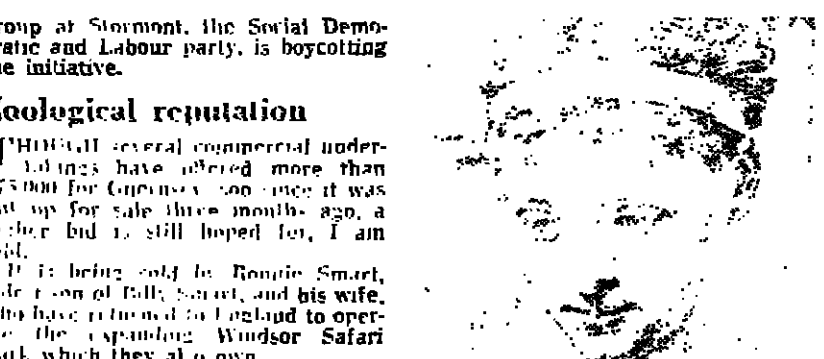
After Lord Cardigan died, Adeline, Countess of Cardigan, received visitors at Deane Park dressed in Lord Cardigan's cherry-coloured trousers, and she always sported the pants of the "Cherrypickers," the 11th Hussars, for bicycling.

A. W. UROUHAET  
Seaborough, Dorset.

Goods from Russia

SIR—Do you think it likely that we shall now be allowed to buy Rhodesian commodities direct instead of through Russia?

C. M. BLACKMAN  
Bishops Waltham, Hants.



Poynter's Atalanta

Academy and received a baronetcy, was the Slade's first professor. It was he who launched the school on its tradition of being at the forefront of the various avant-garde movements in English painting.

Not to be liked

THOUGH no Ministerial or ex-Ministerial victims of the newspaper cartoonist Michael Cummings have yet visited the exhibition of his work at 18, Upper Grosvenor Street he is not particularly surprised.

He has already sold 60 of the 150 exhibits and, in any case, he tells me, the politicians were not supposed to like his portrayals.

One exception is Vic Feather, who quickly bought two cartoons on trade union matters on the opening day. He has been buying up Cummings's drawings of him as soon as they appear.

Unpressure cooking

IN an eminently civilised version of the normal over-crowded book launching brawl, two small groups of cookery writers have been taken by a finger-in-the-ear Pullman coach this week down to the Cotswolds for dinner and the night.

AS an elderly hotel guest was revived after collapsing in a Great Yarnmouth hotel the other day he was urgently asked if he was a diabetic. "I'm—sir," the recovering patient: "No," said the Englishman.

PETERBOROUGH



# ARTS COUNCIL CHIEF OPS PUBLIC DAUGHTER OF FISH

By GERDA PAUL

BY catfish which were to have been publicly electrocuted yesterday as part of American art exhibition, were still swimming fully in their tanks at the Hayward gallery, near Waterloo last night.

their eleventh-hour reprieve was not the only result of intervention of Lord Goodman, chairman of the Council, following a day of agitation on the subject.

cancelled was the at which nearly 300 were to have eaten. The entire exhibition so been postponed for 15.

nearly an hour's talk by Newton Harrison, 39, whose exhibition, "The Fish Farm," has at the centre of the Lord Goodman left off, refusing to say anything except: "I've come out wrong door."

Mr Harrison declared: "is perhaps the strangest of my whole life. It there are problems of this work of mine which way are political. In way things have been on this very small part work representing the life cycle—the harvesting catfish—shows that people forgotten about life and celebration."

### People understand

and the other 10 Americans contributing to the show at the Los Angeles Modern Art had to let the whole exhibition go dark for two days (talks were held). He would discuss with the Arts Council what to do next. seemed puzzled about what described as the "public involved and the 'fantasy of disaster' which his piece evoked in Britain. In his country he had harvested a blind shrimps for a and small children had him do it. He said: "I understand about life living and dying and that goes on."

the announcement that Mr Harrison planned to electrocute fish as part of the life cycle outraged by his fish farm fight the RSPCA's condemnation. It deplored what it called "ritual slaughter" and that to make a public spectacle of it was abhorrent.

### Window broken

Yesterday's activities began at Hayward Gallery with the arrival of Spike Milligan, the comedian, who broke a window with a hammer, in protest against the killing. anti-violence activists and members of the RSPCA also

arrived on the scene. Shortly before lunch came Mr Hugh Willatt, secretary general of the Arts Council, and after a talk with the artist he said there would be no killing in public.

He said: "The Arts Council as a public body is concerned about public reaction to an item in an art exhibition which involves the killing of fish, and therefore has decided that it cannot allow this element to be present."

"The Arts Council respects the sincerity of Mr Newton Harrison, who is a well-known artist in America and his serious purpose and feelings about pollution and life are not at all in question."

Much of the afternoon was spent by Mr Harrison thinking over whether the show could go on without the public killing. It was, he said, a small but integral part of the whole business of life.

It was the appearance of Lord Goodman which decided the matter finally.

For the anti-killing brigade it was at least a temporary victory.

For nearly 300 people who were to have attended the feast at the Gallery at the invitation of the Contemporary Art Society, there was disappointment.

Nearly 100lb of dead catfish, flown from the United States to supplement the fresh "harvest" were put back on ice. Into storage went the ingredients for 1,000 "hush puppies" or cornmeal cakes, 25 gallons of food tax, and one gallon of wild honey which would have gone into the traditional American riverside feast planned.

For the reprieved catfish, according to Mr Harrison, there is some discomfort. The 20ft long tank containing those he had meant to harvest is overstocked.

### AUBERON WAUGH AWARDED £700

Mr Auberon Waugh, the writer and journalist, was awarded £700 at Marylebone County Court yesterday against the Spectator journal for his summary dismissal as its political correspondent in February last year. The journal is considering an appeal.



Spike Milligan, the comedian (left) contemplating catfish which narrowly escaped electrocution in a tank at the Hayward Gallery yesterday after he had smashed a window to help earn their reprieve. Last night their owner said the fish were in danger of dying anyway—from overcrowding.

### BABY SNATCH BY FATHER

GABRIELLA AMATO, aged 21 months, snatched by her Italian father from her English mother's home in Brownhill Road, Chantlers Ford, Hants, has arrived in Milan.

Mr Antonio Amato, 28, a pastry cook and his wife Hilary, 27, have lived apart since December. Mrs Amato took out a summons seeking legal separation and custody of the child. But her solicitors have been unable to serve the summons.

Mr Amato arrived unexpectedly at the house and suggested that the family should all go for a walk. Mrs Amato went indoors to fetch Gabriella's coat and push-chair. When she returned her husband and baby were gone.

On Wednesday Gabriella was made a ward of the High Court. But she was already in Italy

### Youth who kicked and punched Pc cleared

DAILY TELEGRAPH REPORTER

A 17-YEAR-OLD youth who punched a policeman and kicked him in the groin was justified in resisting arrest, Mr DAVID WAGSTAFF, assistant recorder, ruled at Bradford Quarter Sessions yesterday.

He said the policeman had acted unlawfully in detaining the youth.

His action, he said, was a technical assault and the youth was entitled to resist.

Mr Wagstaff allowed an appeal by AMRUT MISTRY, of Melbourne Terrace, Bradford against a conviction at Bradford last month of assaulting Det. Con. FALCONER in the execution of his duty. Mistry had been fined £5.

### Fitted description

Det. Con. Falconer said he went up to Mistry in the street because he answered the description of a youth who was suspected of possessing an offensive weapon.

He said Mistry ran away but was caught after a chase and he then became violent. The officer said he was punched and kicked in the groin.

Mr Wagstaff said it was an unfortunate case from all points of view. Det. Con. Falconer had reasonable grounds for wanting to interview Mistry but it was also true that he was innocent of the suspicion which had fallen on him.

He said the officer had the power of arrest but there was no power to detain for questioning. "Some police officers may think there is and would like the public to think so, but it is arrest or nothing."

Mr Wagstaff said there had to be a balance between the liberty of the subject and not making things impossible for the police.

He said Det. Con. Falconer had said that he had not decided to arrest Mistry at the time. "A police officer must make up his mind whether he intends to arrest or not," said Mr Wagstaff.

Intention to arrest is an integral part of the process and it is sufficient merely to use words which taken at face value indicate arrest. It is difficult to make up one's mind on the spur of the moment but I am afraid it is part of the job."

Mr ARTHUR HUTCHINSON, for Mistry, said a person who was unlawfully detained was entitled to use sufficient force as was necessary to escape from detention. Mistry did not get away as he did not use sufficient force.

### ROSTROPOVICH IN VIENNA

Mstislav Rostropovich, the Russian cellist who lost the right to travel abroad last year because of his support of novelist Alexander Solzhenitsyn, returned to the West yesterday with a troupe from the Bolshoi Opera which will perform in Vienna next week.

Rostropovich, who is 44, will conduct performances of Prokofiev's opera, "War and Peace."

### MAKAROVA FOR ROYAL BALLET

Natalia Makarova, the Russian ballerina, who defected while in London in September last year, will take part in the Royal Ballet benevolent fund gala on Dec. 14.

Miss Makarova, former member of the Kirov Ballet, will dance the pas de deux from "Swan Lake" and "Giselle," partnered by David Wall.

### FIRST STEP TO RACING AUTHORITY

THE first step towards a new statutory racing authority was taken yesterday at a meeting between Mr MAUNDING, Home Secretary, and Jockey Club representatives.

They discussed the recommendation contained in the Benson Committee Report of 1963 for the constitution of a body to control and develop racing as a whole. A statement by the Home Office said it was agreed that further discussions should be held with the Home Office.

Gen. Sir Randle Feilden, Senior Steward, led the Jockey Club delegation and it included Sir Henry Benson, who was made a member 18 months after presentation of his report; Lord Alton and Lord Leverhulme, the two deputy senior stewards; Sir Rex Cohen and Brig Sidney Kent.

The Benson Report was commissioned by the Jockey Club and Sir Henry's Committee consisted of the Marquess of Abergavenny, representing the Joint Turf Authorities, Sir Rex Cohen, representing the National Hunt Committee, and Major W. Gibson.

### Royal charter

After the Queen granted the Jockey Club a Royal Charter in February, 1970, Sir Randle Feilden said at last the club felt able to go ahead with the recommendation for a new authority.

This would require legislation involving the Horserace Totalisator Board and Horserace Betting Levy Board. Procedures were delayed, however, because of the pressures on Government time.

For two centuries the Jockey Club has ruled racing without having any legal status and Sir Randle has said that a new authority would be the most important change ever to be sought in the history of racing.

Under the new authority the Jockey Club would retain its disciplinary powers, but a new court of appeal would be set up.

### RUBENS AMONG NINE STOLEN PAINTINGS

By Our Brussels Correspondent Nine paintings, including Crucifixion by Peter Paul Rubens, were stolen overnight from the 18th-century St John Baptist Church at Malines, a mediaeval town north of Brussels, police said yesterday.

It was Belgium's third art theft in just over a month. A Rubens said to be worth £165,000, was stolen from the Malines Museum but found the next day, and "The Letter" by Jan Vermeer of Delft said to be insured for £1,800,000 was stolen from a Brussels exhibition on Saturday.

Sources close to art authorities in Brussels said Interpol had been alerted to what seems to be organised raids by an international gang. The value of the Malines paintings was not known, but some estimate went as high as £400,000.

### THE HIDDEN LIFE OF T. S. ELIOT

By ALEX FAULKNER in New York

THE first intimate account of the life of T. S. Eliot, the Anglo-American poet, to appear since his death in 1965 is being published next month.

It is by his close friend, Robert Sencourt, the British literary critic, who died two years ago. According to the publisher, Dodd, Mead and Co., Eliot had requested that no biography about him should be written, and his second wife, "has done all in her power to carry out his wishes."

Eliot married his first wife, Vivienne Haigh-Wood, an Englishwoman, in 1915, soon after he moved to London from St Louis, Missouri, where he was born. According to Sencourt "for the next 17 years of Tom's life, this attachment was the insoluble enigma and enduring drama of his life. At nights her tension and insomnia communicated their torment to his nerves."

### "Duty to career"

Finally, says Sencourt, Eliot's Anglo-Catholic spiritual advisers told him "he had a duty to his career and his spiritual life, and insisted that he must not wreck the work he was doing for the Church."

He separated from his wife in 1932 when he went to lecture at Harvard, and never saw her again except on the other side of a solicitor's table. She died in 1947 after suffering "a final breakdown."

In 1937 he married Valerie Fletcher, who had become his secretary in 1930. She was 30 and Eliot, at 68, was a semi-invalid.

### SUICIDE BY MAN IN PRISON HOSPITAL

A Ukrainian who hanged himself by a strip of bedding in Lincoln prison hospital occupied a single room with a permanently-open observation flap and was seen every 15 minutes, an inquest jury was told yesterday.

A verdict that he killed himself was returned on Dymitro Dembskiy, 46, of Burke Street, Southorpe, on remand at the prison accused of murdering his wife and another man. He was admitted to the hospital after stabbing himself.

Dr Maurice Powles, prison medical officer, said: "I think he was mentally disturbed because of the nature of the offences and the way he behaved at the time, but while he was with us he was quite well-behaved, rational—rather cheerful, in fact. This was quite out of the blue."

### Hain demos frayed our nerves says Springbok captain

DAILY TELEGRAPH REPORTER

DAWIE DE VILLIERS, South African Rugby captain of the 1969-70 tour of Britain, said yesterday that he "morally supported" the South African Rugby Board's decision to administer the Hain Prosecution Fund.

He was being cross-examined during his evidence at Bow Street Magistrates' Court in a private prosecution against Mr PETER HAIN.

Mr BRIAN CAPSTICK, representing Hain, explained to Mr Evelyn Russell, the magistrate, that he was asking questions about the fund in South Africa "to see if he (De Villiers) is an independent witness."

Mr De Villiers said: "I believe it is a matter of the feelings of the individual person whether he wants to take part or not."

Up to individual "I think the board has never forced anyone to contribute to the fund. It is still up to any individual whether he will or will not give to this cause."

Questioned about demonstrations at the various matches, Mr De Villiers said: "We were followed round at hotels. I think, after three months, it affected the nerves."

The summonses against Hain, who is chairman of the British Action Committee Against Racism, alleged conspiracy to prevent the 1970 South African cricket tour of Britain and four other counts involving sporting fixtures including the South African rugby tour of 1969-70.

The prosecutions are brought by Mr FRANCIS BAXTER, a barrister, of the Old Rectory, Farleigh, Surrey.

Mr WILFRED WOOLLER, secretary of Glamorgan County Cricket Club and a former member of the Cricket Council, said that he saw Mr Hain at a Rugby match against the South Africans at Twickenham. He was moving about at the head of a column gathered below a bridge on which Mr Wooller was standing.

"I saw smoke bombs let off and bags which appeared to contain nails and flour thrown. Nails had to be removed from the pitch by a mechanical device."

The hearing was adjourned until Monday.

### CAR SAFETY DEVICE DELAY UNTIL 1975

By ALAN OSZORN in Washington

THE Nixon Government has granted the United States motor industry a two-year delay before it need install a "passive restraint" safety device in new cars.

Such a device would protect car occupants from serious injury in head-on crashes up to 30 m.p.h. without an action by the persons themselves.

The regulation, which now comes into effect on Aug. 15, 1975, instead of 1973, will compel all manufacturers selling cars in America to fit these devices. It thus affects British exporters.

### Industry's doubts

The most effective and probable device is the air bag—a plastic cushion that, triggered by a sensing device in the car, inflates in a fraction of a second to provide a soft pillow and thus shield the occupants from violent contact with hard parts.

While most of the big car companies have expressed doubts that an air bag could be ready for mass-production by 1973—the initial target date—the campaign against the device had been led by Ford, which had also questioned its basic effectiveness and safety.

### Wired belts

Ford had proposed as an alternative a mechanism whereby seat belt harnesses of the conventional sort would be wired into the car's ignition system so that the car could not be started unless the belts were worn.

The Department of Transportation's National Highway Traffic Safety Administration has told the Detroit companies to install this more limited protection on the front seats of all 1974 model years, which will be sold from the autumn of 1973.



### AL PINE... he's a character in "The Godfather"?

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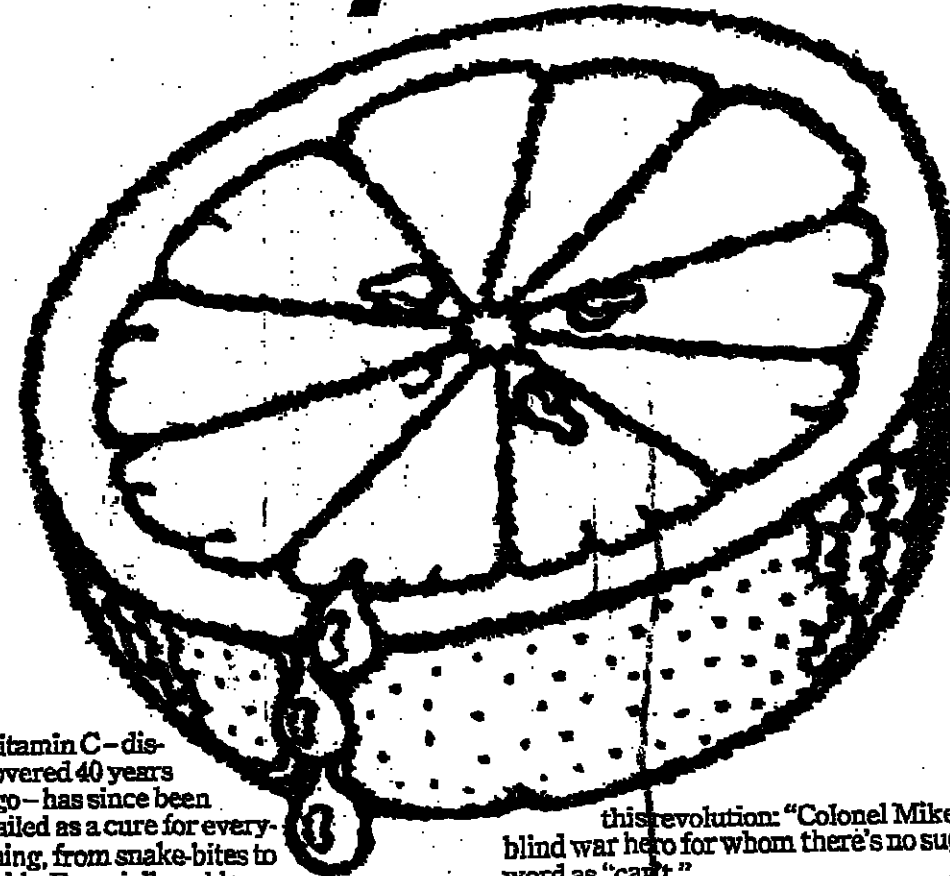
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### Will vitamin C cure your cold?



Vitamin C—discovered 40 years ago—has since been hailed as a cure for everything, from snake-bites to colds. Especially colds. Many doctors don't believe this but at least one scientist does—Nobel Prize-winning Professor Linus Pauling. Massive doses of Vitamin C, he says, can prevent and cure the common cold. Who is right? October Reader's Digest weighs up the evidence, and comes up with some surprising answers. And a warning.

Also Ten Ways to Cut House Maintenance Costs. Wear and tear. Woodworm, dry rot, cracks and bursts occur in even the best-regulated homes. And once you let troubles slide, costs can rocket. This Reader's Digest Report to Consumers tells you what to watch, what to do, how to save. Impresario of the Horse Shows. Once hardly known, show-jumping is now second only to football in popularity as a spectator sport. The driving force behind

this revolution: "Colonel Mike," a blind war hero for whom there's no such word as "can't."  
Home and School—One World. If your child's school has a parent-teacher association, he'll learn better and faster. You will benefit, too. So how do you get one started and how do such associations work?  
Just four of 28 features in October Reader's Digest. It also looks at Ceylon, Chicago and Mount Kenya; at the enchanted châteaux of the Loire and that city of money, mystery and menace, Macao.  
It pierces the wall of darkness surrounding the "Wondrous Creatures of the Night." It answers the "Questions Everyone Asks About Slimming." It poses the problems of Britain's population explosion in "This Overcrowded Island." It charts the incredible career of Wolfgang Lotz, "The Champagne Spy," and gives disturbing evidence of what it's like to live in "Black America."

### Take a new look - Take Reader's Digest



BRITISH FUNDS table with columns for Stock, Price, and % change. Includes various investment funds like British Bond, British Equity, etc.

CORPORATION STOCK table listing various corporate shares and their prices.

DOMINION STOCKS table listing stocks from other countries like Canada, Australia, etc.

FOREIGN STOCKS table listing international equities.

DOLLAR STOCKS table listing US equities.

BANKS, DISCOUNT, H.P. table listing financial institutions and their shares.

FOOD & CATERING table listing food-related stocks.

BUILDING & ROADS table listing infrastructure-related stocks.

SHOES & LEATHERS table listing footwear stocks.

INDUSTRIALS table listing various industrial companies.

DRAPERY & STORES table listing retail and clothing stocks.

Chemicals & Plastics table listing chemical industry stocks.

Stock Price table listing various individual stocks and their prices.

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LONDON STOCK EXCHANGE

Account: Sept. 20-Oct. 1. Pay Day: Oct. 12. Bargains Marked: 11,052. Rises: 287. Falls: 655. Unchanged: 1,144. Dollar Premium: 22 1/2 p.c. (+ 1/2 p.c.)

EXPECTATIONS of a substantial political reverse for the Government in the Macclesfield by-election further unsettled London stock markets yesterday. Already sensitive to events at the Washington meeting of the International Monetary Fund, dealers in leading and popular industrials were taking no chances ahead of the Macclesfield poll result and share prices moved lower over a broad front.

Long shadows cast from Washington and Macclesfield

to 115p in Williams and Humbert on news of the takeover approach. The market was more impressed with the figures from Bookers, 6 1/2 up at 120 1/2, and Hillons Footwear, 6 1/2 higher at 100p. Revived takeover accounts accompanied strength in Style Shoes and the shares closed 6 to the good at 54 1/2p. Triumph Investment Trust advanced 15 points to 195p on the news that Slater Walker Securities and investment clients had acquired a large stake in Triumph from the Courtaulds pension fund.

F.T. STOCK INDICES, SEPT. 30 table showing Index, Change, High, and Low for various stock indices.

Store shares drifted lower all day and sizeable net losses were sustained by Marks and Spencer, 11 down at 50 1/2p; Great Universal "A", 10 lower at 41 1/2p; and British Home Stores, 9 off at 25 1/2p.

A brighter opening in leading oil shares quickly gave way to dull conditions and British Petroleum ended 7 down at 61 1/2p, after 62 1/2p. Bunnick closed 5 lower at 43 1/2p, after 43 1/2p, and Shell 6 off at 54 1/2p, after 35 1/2p.

Tailpiece

THIS YEAR'S good market performance by Alexander Howden (Holdings)—the price of the shares is now 168p, against the low of 77p in 1969, is indicative of the investment world's confidence in growth prospects for this Lloyd's insurance broker.

ELECTRICAL & RADIO

Table listing electrical and radio stocks with columns for Stock, Price, and % change.

BREWERIES

Table listing brewery stocks with columns for Stock, Price, and % change.

CHEMICALS & PLASTICS

Table listing chemical and plastics stocks with columns for Stock, Price, and % change.

DRAPERY & STORES

Table listing drapery and stores stocks with columns for Stock, Price, and % change.

INDUSTRIALS

Table listing various industrial stocks with columns for Stock, Price, and % change.

Stock Price

Large table listing individual stock prices across multiple columns.

Stock Price

Large table listing individual stock prices across multiple columns.

Stock Price

Large table listing individual stock prices across multiple columns.

FINANCIAL TRUSTS

Table listing financial trusts with columns for Stock, Price, and % change.

INVESTMENT TRUSTS

Table listing investment trusts with columns for Stock, Price, and % change.

OIL SHARES

Table listing oil shares with columns for Stock, Price, and % change.

PAPERS & PUBLISHERS

Table listing paper and publisher stocks with columns for Stock, Price, and % change.

MOTORS & AIRCRAFT

Table listing motor and aircraft stocks with columns for Stock, Price, and % change.

PROPERTY

Table listing property stocks with columns for Stock, Price, and % change.

RECENT ISSUES

Table listing recent issues with columns for Title, Price, and % change.



# INVESTMENT & BUSINESS

City Editor KENNETH FLEET

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## Big Four will stay in line with Bank Rate

By RODNEY LORDE

THE BIG FOUR clearing banks all confirmed yesterday that their new lending and deposit base rates would stay in line with the 5 p.c. Bank Rate. Today the clearing banks' cartel ends and the individual banks are free to offer and to charge whatever interest rates they wish.

The effects of the change look like being severely limited in the short term. Competitions for deposits will not become a reality until the banks still have plenty of uncommitted funds. At the moment we are all somewhat embarrassed with the money we have got," admitted a spokesman for one of the Big Four.

Such competition as does arise will be for the bigger deposits. Midland Bank has devised a three-tier framework for seven-day deposits, made through the branch system, which offers 3 p.c. (or 2 p.c. below base rate) for amounts below £10,000, 3½ p.c. between £10,000 and £25,000 and 4½ p.c. over £25,000. These rates, which will be notified to branches daily, will be changed only after appropriate notice to the customer.

### Central office

At the same time the Midland has set up a central Money Market Division which will take money at call, notice or for fixed periods. The minimum amount accepted by the MMD will be £10,000.

Barclays is setting its sights rather higher at a minimum of £25,000—to be handled by Barclays Bank International, until today Barclays Bank D.C.O.

In the immediate future the account could be more on devising attractive loan schemes to place the funds already at the banks' disposal. Midland commented: "Medium-term lending will become a much more prominent feature of the bank's business and we shall be re-

packaging our lending to make it more attractive to different groups of borrowers." Midland, Natwest and Barclays have all been actively promoting their personal loan schemes, and Midland and Natwest have already started to plug a gap in the building societies' services by extending the banks' traditional bridging finance to the provision of mortgage loans of up to 10 years.

### 10-year loans

Of the smaller clearing banks Williams and Glyn's has taken a new initiative by offering home improvement loans of up to 10 years on the installation of Baxi gas-fired central heating systems. It is also offering a no-deposit loan scheme for electrical installations such as re-wiring and central heating in conjunction with Norwob Electricity.

The loans will be available through all the 111 showrooms of the North-Western Electricity Board for sums of £100 to £1,000 at 7½ p.c. to 9 p.c. flat, or a rate of 13 p.c. upwards. Maximum period of the loan is five years.

While Natwest, for instance, has a number of savings schemes up its sleeve, all the banks are waiting for a first move from the others and for a bigger demand for money.

"Although the banking cartel is finished," said Mr Alex Dibbs, deputy chief executive of Natwest, "no dramatic changes in the rates are likely to be apparent in the short term."

Where they do vary they are more likely to differ in their relationship to base rate rather than in the base rates themselves.

But Lloyds at least is confident that this will change. "Given 12 months I think there will be plenty of competition around," a spokesman said.



SIR ARNOLD HALL, 56, chairman and managing director of Hawker Siddeley, has taken over as chairman of the Industrial Policy Group.

## Courage and Watney go pub swapping

A PUB SWAP, in which Courage is exchanging 68 of its Bristol properties for 45 Watney houses in Norwich, 17 in Northampton and 25 in Brighton, has been finalised after months of entangled negotiating. Turnover involved is about £1½ million a side.

The move follows the 1969 Monopolies Commission report pointing to the high concentration of single ownership in some areas. Bristol, where Courage has 191 out of 245 pubs, was a prime example and Brighton is particularly strong Watney country.

"It means lots of promise for us," said Watney. The two were keen to portray the move as the first of its kind and a lead to others, but the other big groups showed no great enthusiasm to follow. An area mentioned in the report was Birmingham, where Allied and Bass Charrington predominate, but these two denied planning any similar thing-out.

The last big pub switch involved Trumans and Courage, but this was for the opposite purpose. Truman wishing to leave the Midlands and concentrate in the South East, Truman also did an earlier deal with Whitbread.

The whole situation arises out of the old horse and cart era when small breweries built up their assets within cart range of the brewery. Today's much-merged giants inherited the situation.



ACTING AND ANTIQUES: Tomorrow's Family Money Go-Round looks at the investment possibilities of both.

THE THEATRE, Britain's most glamorous and potentially lucrative industry, remains full of contradictions. David Missen reports, there is a growing number of producers constantly seeking new "angels" who may expect a return of some 200 p.c. a year from a normal show.

AN UNTAPPED seam of bargains has been found by Sara Leighton in the shape of Victorian Staffordshire figures which she firmly believes are still unappreciated.

IN ADDITION, there will be the regular features, personal Tax, Fixed Interest and the Mercury Column. Plus a £5 Premium Bond for the winner of the Financial Crossword.

## IPG criticises aid for Upper Clyde and Rolls

By ROLAND GRIBBEN

GOVERNMENT AID for the restructuring of Upper Clyde Shipbuilders and the saving of Rolls-Royce are criticised by implication in an Industrial Policy Group paper published today.

The paper, the fourth in a series of encouragement of competition and monopoly control, says: "A Government which sponsors a merger ostensibly to deal with unemployment may easily be tempted to 'dray' or 'forgo' those measures which in the short period might increase redundancies although in the long period reduce them."

The rate of failure in Government-sponsored schemes would be no test than the merger failure in the private sector, estimated by the IPG to be one in three. To subsidise an industry in one region might well damage another, healthier part of the same industry in another, the paper argues.

The group, comprising the chairman of major British companies, again argues that the Monopolies Commission should be wider net in examining mergers and should restrict itself to the central question of whether a takeover would unduly restrict competition.

Equally, it defends condonemere operations on the same grounds, maintaining that no outside body was competent to judge on their efficiency and that whether they sink or swim should be left to market forces.

The paper criticises that personal empire building is a caricature of the motives behind the mergers and suggests that companies should look more closely at selling off unwanted parts of businesses taken over, although it recognises that central plans tax provides a stumbling block.

It recommends that a special study should be made to determine whether the tax obstacle was formidable to market forces. The paper also calls for a study centred on the rights of shareholders and the duties of boards of directors.

The net result of the four papers is that IPG is broadly supporting the Government's efforts to remove competition. But it is opposed to a merger of the Monopolies Commission and the Restrictive Trade Practices Court, which it wants to see strengthened rather than weakened.

## Hope yet for Rolls-Royce shareholders

ONE SET of proposals for saving Rolls-Royce Ltd. from liquidation was abandoned yesterday as another emerged from a shareholders' action group, and the receiver again held out some hope of a shareholders pay-out.

Mr Norman Cork, City accountant and liquidation specialist, announced that the scheme devised by himself and his brother, Kenneth, had been dropped because of a lack of support from major creditors.

The Cork proposals were based on restructuring the company around the marine and motor divisions, raising money from shareholders for rights issue and buying back the nationalised aero-engine division from the Government.

The institutional support in favour of liquidation was sufficient to ensure that any proposal to defer winding-up of the company at Monday's meeting of shareholders in London would be defeated.

But the shareholders' action group, headed by solicitor Mr E. W. J. Moloney, of London, Sussex, made it clear that it would go through the motions of opposing liquidation.

Mr Moloney said last night he would be pressing for two months' deferment while more information was presented to shareholders. Support is also expected from a group of worker shareholders.

Mr Rupert Nicholson, the receiver, again held out a slim hope that shareholders might yet get something, as he has started negotiations with the Government over the price to be paid for the nationalised part of the old business, Rolls-Royce (1971).

The Government has already advanced £50 million and is believed to be talking in terms of £85 million as the final price tag. Mr Nicholson, who said there was a chance that shareholders will "get something" indicated that a least £20 million would be needed before anything was available, although his earlier estimates have been given to a figure of around £100 million.

English China Clays cutback  
ENGLISH China Clays will announce later today that it is to reduce its labour force because of a downturn in business since the beginning of the year. The group, which employs 12,000 people, has told its staff that "in the present state of trade consideration is reluctantly being given by the board to a reduction in the number of employees in the clay and transport divisions."

# Rough and smooth at Met Estate

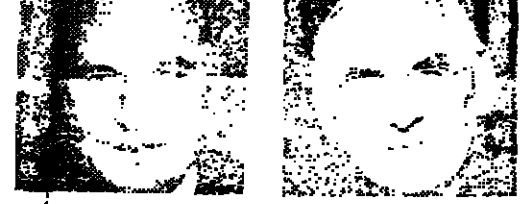
BY THE CITY EDITOR

SPARE a thought this morning for unlucky Sir Charles Hardie who is no longer chairman of the Metropolitan Estate and Property Corporation. Reflect on the good fortune of his successor, Sir Henry Johnson.

Sir Charles accepted that he had to withdraw from MEPC because of the chorus of complaint about his mishandling of the projected merger of MEPC with Hill Samuel. Sir Henry, at 65, is moving into his enviable chair from the chairmanship of British Rail. There his experience included heading the British Rail Property Board which for a long time held the palm for mishandling the railways' vast property assets.

In the end BRPB got it right. So also did the board of MEPC. That is why Sir Henry is a lucky man to be taking over at this time.

The irony does not end there. Sir Charles Hardie's first day as the former chairman of MEPC is also the first day of the new era of competitive banking. It's all Lombard Street to a China orange that the clearing banks are going to step on and



Sir Charles Hardie



Sir Henry Johnson

over the merchant banks, which if they are to continue making the lucrative living they are accustomed to will need the heavy structural and financial backing of other major financial institutions.

Singer and Friedlander is only the first to have got the message and acted on it.

It is therefore worth remembering the logic of the M.E.P.C. Hill Samuel merger was precisely this. It failed because logic is not everything in business but the conception of a property-merchant banking complex would find more objective support now than it did last year.

Sir Henry inherits a group second only to Land Securities in size, alert to realities, considerably strengthened in senior management and direction, and supremely well placed for real money. Yesterday saw the conclusion of the deal in which MEPC has sold 114 blocks of flats to Mr Pat Matthews' First National Finance Corporation and the Freshwater Group for £53½ million. The bulk of this price will be paid in instalments, splendidly swollen by the interest factor.

The net result of the four papers is that IPG is broadly supporting the Government's efforts to remove competition. But it is opposed to a merger of the Monopolies Commission and the Restrictive Trade Practices Court, which it wants to see strengthened rather than weakened.

## Being a good chairman

INEVITABLY the deal looks even better for MEPC now than when initiated in March. It will add about £1½ million a year to MEPC's profits, while rent reversions, which MEPC also has in abundance, are expected to contribute a comparable amount.

Sir Henry in the profits sense has it made. His role, I imagine, will be to be a good chairman of meetings, to continue in a period of calm to heal the wounds in M.E.P.C.'s side, and to prepare his successor.

The choice from within the board at the next time of asking is rich. Mr Jack Hughes, recruited from Jones Lang Wootton, Mr Jacob Rothschild from the City, and Mr Peter Anker, the early favourite, from M.E.P.C. Canadian proprietor. Mr Maxwell Cooney who has done much of the work in the last two years with Mr Dick Sheppard, the managing director, received his due promotion to

the board in July when Sir Henry and Mr Anker arrived. It is all looking good as they say in Houston. But as I said at the beginning spare a thought this morning for Sir Charles. It is rarer than people imagine for top people in British industry to suffer as heavily as he has done for what in essence and in origin was a simple failure of communication.

## Haggling with the bank manager

I SAID a journalist's prayer yesterday, asking simply that one of the Big Four banks would shatter the cartel once and for all by leading the pack with a different base rate. My prayer went unanswered.

I have another idea, no doubt as bad as the first. Why doesn't one of the banks begin competing for private customers through variable easily understood and attractive bank charges?

While banking was done on a grace and favour basis, customers with overdrafts thought themselves lucky to have them at all. Customers with credit balances had the choice of haggling. Many of these who haggled seemed to succeed in getting their charges reduced.

To be fair the banks also levied no charges on as many as half their private customers, either because they were bank clerks or their relatives, or students, or customers who used very few cheques, or customers who kept large sums on deposit or in current accounts on the understanding that their current accounts would be worked free.

That situation is already changing. Bank money is no longer quite so cheap as it was, especially where overdraft finance has been replaced by personal loans. And a customer who has repaid his personal loan will be able to bargain more strongly on charges.

The banks for their part are faced with the rising cost of handling customers' small cheques, while the drop in basic interest rates mean that customers' deposit and current account balances are no longer worth as much to the banks as they were when everything was geared to an 8 p.c. Bank Rate. The banks therefore will have to start charging more customers to cover the real cost of working their accounts.

This must increase the number of cases where customers complain and haggle over charges. More customers will ask their managers to state the basis for his charges in advance and more will be tempted at least to ask for a competitive quote, perhaps in the hope of beating down the original manager.

The work load involved in bargaining will increase the pressure on the banks to abandon their system of charging what the business would bear and go over to a standard tariff. The banks insist that this would work out more expensive to the customer in the long run, yet competitive charges could be the most effective method of poaching private customers from one bank to another in 12 months' time.

## A friendly ear once more

AS CAREFUL readers of *The Daily Telegraph* will have observed, Barclays has already begun, through a beautifully simple advertisement on page 20 on Monday, to invite commercial customers to discuss their financial requirements with Barclays' managers.

I hope, incidentally, that people in business who from time to time write to me asking where they should go for loan capital will be first to take advantage of the genuine readiness of Barclays and other banks to look at their needs with a practical sympathy previously denied them by Government regulation.

### Organ Crucible dips

THE economies of the major industrialised nations still in various stages of recession it is surprising that the profits of the Morgan Crucible company, international maker of crucibles and components for heat-treating in the engineering, mining and chemical industries, have slipped over the first months of this year from 84c to 71c.

The chairman warns that the very expected during the last few months of this year clearly mean a slow start before the coming of 1972, and it would be unwise to expect non-half profits to be greater than last year's.

The first interim dividend is in 6 p.c. pay Dec. 6.

Question—P23

### Ready Mixed gives rise

GOOD opening half's figures for Ready Mixed Concrete, accompanied by a one point rise in the interim dividend from 10c to 10½ p.c. payable on 15th Nov. The company's sales in Britain and the midland have helped lift profits over the six months period from £1,900,546 to £2,177,000.

The group has made a good start to the second half and the chairman is confident that its profits will be in excess of those in the corresponding period last year.

Question—P23

### Howard & Wyndham leap

HEALTHY group Howard and Wyndham has managed a smart recovery from the first 12 months to June 30 as against a loss of £29,000—or 287,000 after the interim dividend—last year's 18-month period.

It is staying out of the dividend at, however, in view of the need to restore assets. Of the future, the chairman says: "Barings, even if we could control, the company would continue to make excellent progress."

### Barclay's fruitful mix

OVER pharmaceuticals and out-our advertising may not be such in common but they are having a profitable mix for Barclay Securities. Mr John Collins, a conglomerate with the help of acquisitions, profits have hit up from £210,000 to £215,317.

The six months to June 30, the interim dividend is stepped up from 12½ p.c. to 15 p.c. and 5 p.c. final is forecast against 5 p.c. last time.

Question—P23

### Osceco Minsep slips

LOWER PROFITS of its metalurgical sector, where a fall in steel and casting production has occurred in many countries of the world, has reduced the contribution from "other trading, interest and investment income" to £1,000,000 from £1,200,000. The interim dividend is a same-gain 5½ p.c. payable on 27th 6.

### Grampian resumes interim

THERE IS tangible evidence that Grampian Holdings is surmounting its problems as the company's interim dividend is a 2½ p.c. payment on Nov. 6. Last time holders got only a final of 5 p.c. over the six months to June 30. Interim profits here have bounced from £145,400 to £200,600.

### Reyrolle Parsons misses

WITH ITS first-half pre-tax profits having tumbled from £1,600,000 to £250,000 Reyrolle Parsons is passing its interim dividend. At the halfway stage last time this heavy electrical switchgear maker paid 6 p.c.

Question—P23

### IDV holds dividend

THE Scales from International Distillers and Vintners for the final four months of the year ended May 31 show the same picture as those for the preceding four months—higher sales but only a marginal, and this time very marginal rise in pre-tax profits. The sales rise for the four months was one of £2,100,000 but the pre-tax profits of the group, including but not including items, are only £1,000,000 up to £2,100,000.

The results mean the year's profit will be 11 p.c. up on £1,100,000 with the pre-tax profits and extraordinary items being £7,600,000. The extraordinary items total £1,000,000. There were no comparable items in the previous year.

For shareholders, there is an 8 p.c. final to hold the total dividend at 12 p.c. and the news that the final limit of 10 p.c. in the home market are beginning to show through and that whisky exports to Scotland whisky continue to climb.



### Burt Boulton Holdings Ltd.

(Timber, Road Materials, Etc.)

| Summary of Results   | 1971       | 1970       |
|--|------------|------------|
| Year to 31st March   | 1971       | 1970       |
| Turnover   | 16,314,000 | 17,352,000 |
| Trading Profits (less losses) of the Group & Investment Income | 995,553    | 1,035,242  |
| Depreciation, Debiture and Other Interest                      | 747,643    | 943,852    |
| Group Profit before Tax  | 247,910    | 91,390     |
| Net Profit after Tax   | 141,136    | 16,878     |
| Dividends on Ordinary Stock                                    | 5%         | 2%         |

*In his Statement the Chairman said:*  
"The present year has started reasonably well and the indications are that some improvement on last year can be expected."

*Copies of the full Report and Accounts can be obtained from the Secretary*  
Broomfield House, Lancaster Place, London WC2E 7EN

## COMPANIES

### Abwood

HAVING omitted the interim dividend, Abwood Machine Tools is paying a final of 5 p.c. on Dec. 1, against a total of 15 p.c. last time. Pre-tax profits are down from £33,772 to £5,053.

### Dowding and Mills

ELECTRICAL and mechanical engineer Dowding and Mills notched up new records in 1970-71, and a 25 p.c. final on Nov. 29 takes holders' total from 25 1/8 to 50 p.c. Pre-tax profits, up £15,255 at the half-way stage have risen over the year as a whole by £72,042 to £565,520.

### Chapman-Thompson

THE first set of half-time figures from Clarke Chapman-John Thompson, the product of an industrial reorganisation blessed by the bid, show that Europe's biggest boiler maker made a pre-tax profit of £1,523,000 on the six

months ended June 30. The interim dividend is a same-as-gain 8 p.c.

### First Nat. Finance

MR Pat Matthews' First National Finance Corporation goes from strength to strength, so do payments to shareholders. With first-half profits up from £2,409,811 to £3,250,806, the interim is being raised from 15-64 p.c. to 17 1/2 p.c. Board says current trading continues to be satisfactory.

### Francis Industries

FRANCIS Industries, the holding company with interests in engineering, packaging and agriculture, is back into profit for the opening half of 1971. For the six months to June 30 it is £51,000 in the black against a loss of £206,900 (and nearly £498,000 for the full year). Dividend decision is deferred until early in the New Year. Short-term borrowing was reduced by £800,000, during the half-year.

### Kenning Motor

THE FINAL dividend of 11 p.c. on Dec. 31 means that Kenning Motor Group is stepping up its total dividend for 1970-71 from 15 1/2 to 16 p.c. Although profits in the second half of the year fell £240,000 from the corresponding period's record £1,367,000, the year has still seen an advance at the pre-tax level from £1,828,000 to £2,045,000.

### Richard Costain

HELPED BY £215,000 from property sales and a fall in the interest charge from £750,000 to £588,000 the first half pre-tax profits of Richard Costain, the public works contractor, have risen from £640,000 to £981,000. Chairman Sir Robert Taylor reports his forecast that profit from general trading for the full 1971 year will be comparable with 1970 record and meaning the interim dividend is maintained at 8 p.c., payable Dec. 2, on capital as increased by January's one-

for-two rights issue. The board also expect to pay a same-as-gain 13 p.c. final.

### Wheelock Marden

A FINAL of 10 p.c. by Hong Kong-based Wheelock Marden makes over an unchanged 16 p.c. for the year to March 31. The directors also propose a one-for-ten split issue and expect to maintain the dividend rate on the larger capital. At the after tax level group profit was up from £1,136,560 to £1,447,500.

### Wingate Invest.

THE SUBSTANTIAL improvement in profits forecast by Wingate Investments in the March interim statement turns out to be one of £51,451 to £158,125 at the net level. The distributable surplus for the year rose from £143,257 to £189,470, and a further good advance is expected for the current year. A 9 p.c. final keeps the total dividend at 14 p.c., but this time there is a one for five scrip with the forecast of an at least maintained 14 p.c. rate on the larger capital. Borrowing powers of £1,668,000 on mining operations will be increased to £15 million to accommodate the current development programme.

### IN BRIEF

Alliance Property Holdings: 6 p.c. (as forecast), pay Nov. 16, making 11 (10).  
Aramis Bros.: First-half profit £59,863 (£20,478). If trading continues at present level board is confident of very satisfactory results for year.  
Astra Securities: Final 20 p.c., pay Nov. 12, making 33 1/5 p.c. for year, as forecast (equal 22 2/3 p.c. for 10 months). Profit £210,489 before tax £73,578.  
Beaton Clark: First-half profit £344,000 (£333,000) on turnover £2,859,000 (£2,253,000); interim 2p (1-875p), pay Nov. 18. Year's profit may fall short of 1970 record figure but board confident of future.  
Change Wares (made public last November): Profit £271,457 (£240,451), before tax £110,565 (£121,117). Final 25 p.c. pay Nov. 18, making 37 1/2 (as forecast).  
Equitable Industrial Company of Scotland: Profit £75,605 (£50,591); dividend 12 p.c. (7). Company proposes to change its name to Nationwide Leisure and apply for restoration of its share quote.  
Fram Group: First-half profit £51,000 (loss £39,000). Again no interim dividend.  
General and Commercial Investment Trust: Gross revenue for half-year £189,515 (£170,869). Interim 6 p.c. (5), pay Nov. 4.  
Goodman Bros. and Stockman: Profit £146,700 (£79,027), before

tax £58,308 (£39,908). Dividend 35 p.c. (3).  
Huntleigh Investment: First-half profit £50,200 (£40,000), before tax £24,200 (£25,200). Interim 4 p.c. (4), pay Nov. 5.  
John and E. Sturge: First-half profit £305,300 (£167,800) on turnover £2,855,000 (£2,253,000). Interim 7 p.c. (7), pay Nov. 8. Board says trading in group's products is near to present capacity and recovery forecast for 1971 remains valid.  
MacAllan-Glenlivet: Profit for year £275,656 (£201,165) on turnover £850,000 (£255,000). Final 10 1/2 p.c., making 16 1/2 (15).  
Maynards Group: Profit £492,703 (£533,897), before tax £194,000 (£138,000). Final 12 p.c., pay Nov. 26, making 18 (18).  
Ramar Textiles: Profit £49,142 (£150,048), before tax £22,700 (£74,000); no final (10 p.c.), making 10 (20) for year.  
Rand Mines Properties: Group profit before tax of only 25,000 for half-year to June 30, 1971, against £553,000 for same 1970 half. Company suffered loss of £468,000 on mining operations.  
Reed and Smith: First-half profit £5,000 (£513,000); 16 p.c. fall in paper output seriously affects profit and there is no interim payment (4 p.c.).  
Straits Rubber: First-half profit £484,000 (£222,000); full-year profit expected to reach £1 million (£512,000); interim 5 p.c. (4 1/2), pay Dec. 3.

Sonic: Profit £44,926 (£25,735), before tax £19,282 (£14,048). Dividend 4 p.c. (3), pay Nov. 12.  
T.P.P.: First-half profit £750,000 (£758,000), before tax £296,000 (£315,000). Interim 4 p.c. (4), pay Nov. 10. Not expected that record profits of latter half of 1970 will be repeated.  
Tove and Co.: First-half profit £47,400 (£56,100) on sales £680,000 (£688,000).  
Woodall-Duckham: First-half profit £297,000 (£353,000) before tax £225,000 (£173,000); interim 5 p.c. (5), pay Dec. 31. Board says year's profit should be well set. Dealings will take place over rate of 20 p.c. established last year. Prospects for 1972 are promising.  
Interim Dividends: Refuse Assurance 35 p.c. (35), pay Nov. 5; English and Caledonian Investment 3 1/2 p.c. (2 1/2), to reduce disparity (pay Oct. 29); Willows Francis profit £17,938 (£7,057), before tax £58,520 (£5,878), dividend 5 p.c. (nil).

### UNIT TRUSTS

**'Supertrust'**  
A NEW trust for local authorities is announced today by M. Securities, Long Hill and Co. and a group of pension fund experts under the chairmanship of Sir Harry Page, who was formerly Secretary of the Treasury.  
The M and G Local Authority Superannuation Trust — "Supertrust" — is open to subscription. The superannuation funds of local authorities or similar bodies who are exempt from tax to the extent of at least 85 p.c. of their income. Dealings will take place over Thursday. The initial offer units at £1 will remain open until Oct. 28. The income of the fund will be distributed twice a year and the estimated starting yield will be about 3 1/2 p.c.

### Tyndall Property

TYNDALL Property Fund's first annual report shows that in 1970 the fund appreciated during the year by 5 1/2 p.c. The fund is now almost fully invested. The properties, all shop and offices, are in London and the Home Counties. The manager is considering investing in industrial sites in the coming year.

### NEW ISSUES

### Davies & Newman

AN OFFER of 1,133,000 shares in Davies and Newman Holdings, the interests of which embrace Dan-Air Services, is to be made at a price of 130p a share to yield 5 1/8

# ACROW

25th UNINTERRUPTED RECORD YEAR  
TURNOVER, EXPORTS AND PROFITS BEST EVER  
FAR SEEING PREPARATIONS FOR COMMON MARKET

### DISTRIBUTION OF EXPORTS

Once more your Company has achieved new records in TURNOVER, EXPORTS and PROFITS. From the accounts you will note that the consolidated trading profits amounted to £2,445,638, an increase of £200,540 on the previous year. An increased final dividend of 10 1/2% is recommended by your Directors, making a total of 19% for the year, as compared with an equivalent total of 18% for the previous year.

On the 9th August your Directors decided to issue one 'A' Ordinary share for every 10 Ordinary or 'A' Ordinary shares held, by transferring the necessary sum from reserves.

The above results were achieved notwithstanding the very difficult times the U.K. engineering and construction industry went through during the period under review, which shows the resilience of your company and the ability of its executives to adapt themselves rapidly to changing circumstances. We continue to strive to improve human relations amongst the many people employed, and also to make them conscious that profits are needed to generate the necessary cash flow to buy new equipment and thus keep abreast of our foreign competitors.

With Britain's entry into the Common Market now almost certain, your Board is contemplating for the years 1972/1974 the biggest capital expenditure ever undertaken. We shall not require our shareholders' help to finance this programme. We have always believed in financial conservatism and shall finance all our new developments internally.

Briefly we shall almost double the size of our Coronation Works at Saffron Walden, build a considerable extension at Stockport and a new factory at Maldon. We are also contemplating the building of a housing estate at Saffron Walden to improve the housing facilities of our workers there.

Your Board's policy to acquire quietly the large acreage of freehold land around its various production centres is now paying its dividend—we shall not require to purchase any land for the present extension programme. Moreover, the acreage of industrial freehold land still left will be sufficient to more than double the company's present production areas.

All your associated companies overseas are working profitably. Substantial extensions have been approved in both South Africa and Australia.

As the present financial year has started well, thanks to the considerable improvement in the U.K. construction industry, I therefore foresee another record year and expect that we shall be able to pay at least the present dividend on the increased capital.

Once more I would like to thank all Acrovians for their loyalty and efforts and for giving me the opportunity of leading such a great and profit-orientated team.

### DISTRIBUTION OF PRODUCTS

A selection of Trademarks within the ACROW—world organisation.

acrow (Engineers) Limited, South Wharf, London, W.2. Tel.: 01-262 3456. Telex 21868.

# Vantona LIMITED

"A Year of Intense Activity"

Mr. Basil Glass, Chairman, reports

PROFITS of £773,000 against £734,000.  
SALES of £16.6m were an all-time high, an increase of £2.4m (17%).  
DIVIDEND: Maintained at 13%  
EXPORTS increased by 15% to a new record of £1,117,000.  
CAPITAL EXPENDITURE amounted to £719,000. During current year we shall be spending approximately £850,000.  
CONFIDENCE IN FUTURE: "We still stand far ahead as the accepted leaders with the best brand names and the most advanced products."

World-Famous Names: Vantona Everwear, Blansheet, Vanessa, Haworth, Diana Cowpe, Incover, Sporo, Wiltshire, Supertuff, Rhumanelia, Rosemary, Ventile, Aza, Vanity, Marygate, Joyous Morn, Highline, Gaity, Neslin, Modeluxe, Linen Hire.

World-Famous Products: Woven Bedspreads, Candlewick Bedspreads, Printed Bedspreads, Quilted Bedspreads, Quilts, Sheets, Flannelletta Sheets, Towels, Printed Terry, Towelling, Ready-made Curtains, Sleeping Bags, Handkerchiefs, Dresses, Dressing Gowns, Corduroys, Industrial Fabrics, Yarns, Institutional supplies for Hospitals, Hotels, Shipping Lines, Linen Hire for Hotels, Restaurants, Institutions.

| RESULTS AT A GLANCE                      | 1967   | 1968    | 1969    | 1970   | 1971   |
|--|--------|---------|---------|--------|--------|
| Year ended March                         | 1967   | 1968    | 1969    | 1970   | 1971   |
| Profit before Tax                        | £400   | £700    | £800    | £734   | £773   |
| Earnings per Ordinary Share in new pence | 4.4    | 4.4     | 4.8     | 3.9    | 4.4    |
| Dividend per Ordinary Share in new pence | 3.0    | 3.1     | 3.2     | 3.2    | 3.2    |
| Dividend per Ordinary Share %            | (12.0) | (12.42) | (12.85) | (13.0) | (13.0) |
| Times covered                            | 1.4    | 1.4     | 1.5     | 1.2    | 1.4    |

An International Company with 24 United Kingdom Factories and 5 Overseas Factories  
For the full Report, write to: VANTONA HOUSE, ORDSALL LANE, SALFORD M5 3ES.

### DAVID S. SMITH (HOLDINGS) LTD.

(Printing and Packaging)

Points from the Statement of the Chairman, MR DAVID S. SMITH

INCREASED DIVIDEND

- Profit for the year ended 30th April, 1971, better than expected at £282,637.
- Re-equipment of factory financed entirely from our own resources is now virtually complete.
- Strong financial position enables 10% final dividend making 18% against equivalent 15 1/2%.
- With the most substantial order book in our history, we view the future with considerably more confidence than last year.

### A.V.P. INDUSTRIES LIMITED

Chairman—Mr. Harold H. Poster

Group profits for the year to 31 March, 1971, up by 13.9% to £1,709,233.

Shareholders' funds increased by £1,769,203.

No amount included in accounts for the valuable goodwill of the operating companies.

Dividend of 13% covered over 2 1/2 times by net taxed profit for year.

Trading for first six months of current financial year shows improvement and further profit advance expected in the full year.

Annual General Meeting held on Thursday, 30 September, 1971.

### Barclay Securities Limited

INTERIM RESULTS 1971

RECORD HALF-YEAR FIGURES

PROFITS INCREASE OF 163%

The unaudited profits of the Company for the six months ended 30th June 1971 were as follows—

|                                     | 1971     | 1970     |
|-------------------------------------|----------|----------|
| Profits before taxation             | 815,317  | 310,000  |
| Taxation                            | 333,600  | 139,500  |
| Minority interests                  | 9,300    | 2,300    |
| Attributable profits after taxation | £472,417 | £168,200 |

Extracts from the Statement by Mr. John Bentley, Chairman—  
Your Directors have declared an Interim Dividend of 15%, a 20% increase over that of the previous year (1970—12 1/2%), and intend to recommend a final dividend of not less than 35%, making a total of not less than 50% for 1971.

Once again, these are record figures with all three divisions showing record sales, margins and profits. Recent acquisitions have been successfully integrated and new acquisitions are being investigated. With no additions to the equity capital this year through acquisition, your Company is heading towards another successful year in which internally generated earnings and assets will again rise substantially.

The potential of all three divisions is as great as it ever has been. New opportunities in these areas present themselves at an increasing rate and your Company has ample resources to take advantage of these opportunities.

32, Curzon Street, London, W.1. 30th September, 1971.

### STERLING INDUSTRIES LIMITED

RESULTS FOR YEAR ENDED 31st MARCH, 1971

|  | 1971    | 1970   |
|--|---------|--------|
| Group Trading profit after taxation                      | 107,000 | 79,000 |
| Franked income less expenses attributable to the Company | 92,000  | 88,000 |
| Preference dividends                                     | 28,000  | 28,000 |
| Ordinary dividend  | 83,000  | 75,000 |
| Earnings per Ordinary share of 2 1/2p                    | 1-42p   | 1-16p  |

The Annual General Meeting was held on the 30th September. The Chairman's statement was circulated with the Report and Accounts and may be summarised as follows:

- Satisfactory outcome of the trading of the year.
- Having regard to the results achieved in recent years, it should be within the capacity of the Company to maintain the rate of dividend upon the capital as enlarged by the exercise of the option granted to the Ceyzer Trust Company Limited to acquire additional shares on or before 31st December, 1971.
- Current profits to date ahead of those for corresponding period last year but note of caution as order book has shortened.

CHAIRMAN'S ADDITIONAL REMARKS  
I feel there is little I can add to the statement which was included with the Accounts. Profits for the period to date are still ahead of those for the corresponding period of last year, but I must reiterate that the problem of a falling order book remains with us and it will be difficult in the next few months to maintain our position; therefore, we must hope that reflation of the economy begins to have its effect.

### RMC Ready Mixed Concrete Limited

INTERIM STATEMENT—SIX MONTHS TO 30th JUNE, 1971

In the six months under review the profit before taxation of £3,421,771 (1970 £1,890,546) has been achieved after depreciation and depletion charges of £6,077,813 (1970 £4,374,522). Earnings have increased significantly over the corresponding period in the previous year, rising from 1.6p to 2.5p per share.

Improved trading conditions in the United Kingdom and a mild winter generally have contributed to the better result. A higher level of turnover has been attained particularly on the continent of Europe where we are endeavouring to increase our share of the ready mixed concrete market.

A good start has been made to the second half of 1971 and your Directors are confident that profits in the six months ending 31st December, 1971 will be well in excess of those for the corresponding period last year.

The Board has decided to increase the interim dividend of 9.25% to 10.25% for the six months to 30th June, 1971.

W. R. Northcott—Chairman

| Unaudited Consolidated Results                       | 6 months to 30.6.70 | 6 months to 30.6.71 | Year to 31.12.70 |
|--|---------------------|---------------------|------------------|
| Group turnover                                       | 87,622              | 65,807              | 164,826          |
| Operating surplus before depreciation and depletion  | 10,932              | 7,188               | 18,832           |
| Depreciation and depletion of land                   | 6,078               | 4,375               | 10,190           |
| Operating profit                                     | 4,854               | 2,813               | 8,642            |
| Profit on disposals of properties                    | 149                 | 139                 | 878              |
| Share of losses less profits of associated companies | 92                  | 62                  | 118              |
| Group interest                                       | 1,488               | 919                 | 2,320            |
| Profit before taxation                               | 3,422               | 1,991               | 7,822            |
| Taxation   | 1,549               | 908                 | 2,080            |
| Outside shareholders' interests in subsidiaries      | 373                 | 197                 | 1,072            |
| Profit before extraordinary items                    | 1,500               | 886                 | 3,190            |
| Extraordinary items                                  | 22                  | 126                 | 28               |
| Profit for the period                                | 1,522               | 1,012               | 3,218            |
| Earnings per share                                   | 2.5p                | 1.6p                | 5.7p             |
| Dividends, Rate %                                    | 10.25%              | 9.25%               | 19.5%            |
| Dividends, Gross cost                                | 1,536               | 1,302               | 2,744            |

Copies of the full interim report may be obtained from the Secretary, RMC House, High St., Feltham, Middx.

### THE CITY OF LONDON BREWERY AND INVESTMENT TRUST LIMITED

(Management Group: Touche Berriman & Co.)

The following are salient points from the Report and Accounts of the Company for the year to 10th June, 1971

- The Directors are confident that the revenue for the current year will be at least maintained and are reasonably hopeful that it may be possible once again to increase the dividend on the Deferred Stock.
- The market values of the twenty largest investments as at 30th June, 1971 (convertibles and all classes of equity in any one company being treated as one investment) were as follows—

|                                     | £'000 | £'000                     |       |
|-------------------------------------|-------|---------------------------|-------|
| Allied Breweries                    | 2,750 | Premier Investment        | £'000 |
| Bass Charrington                    | 1,413 | Consolidated Goldfields   | 340   |
| Shell Transport & Trading           | 569   | Whitbread                 | 335   |
| Sears Holdings                      | 410   | Royal Insurance           | 319   |
| General Electric Co.                | 408   | Land Securities           | 310   |
| Colonial & General Investment Trust | 400   | Standard & Chartered Bank | 297   |
| Imperial Chemical Industries        | 398   | Glaxo Group               | 296   |
| Second Consolidated Trust           | 397   | Burmah Oil                | 296   |
| Thorn Electrical Industries         | 365   | Altifund (Income Shares)  | 273   |
| Scottish & Newcastle Breweries      | 351   | Orminum Investment        | 264   |

These investments total £10,485,881, or 54% of the portfolio.

PROGRESS DURING THE LAST TEN YEARS

| Year to 30th June | Gross Income | Deferred Stock Priority Percentage | Dividend Paid | Total Assets less current liabilities | Net Asset value of Deferred Stock units |
|-------------------|--------------|------------------------------------|---------------|---------------------------------------|---|
| 1962              | 903,419      | 25.1-70.3                          | 1,562         | 15,074,988                            | 4p                                      |
| 1965              | 1,146,320    | 18.4-71.0                          | 2.5           | 17,525,550                            | 7 1/2                                   |
| 1968              | 1,241,962    | 17.2-76.7                          | 3.0           | 28,877,256                            | 10 1/2                                  |
| 1970(a)           | 1,264,782    | 18.0-80.4                          | 3.5           | 24,522,053                            | 8 1/2                                   |
| 1971              | 1,316,498    | 17.2-91.0                          | 3.75          | 31,593,505                            | 11 1/2                                  |

(a) The priority percentages are calculated on a net revenue basis for the years to 1968 and on a gross basis from 1970.

Copies of the Report and Accounts can be obtained from The Secretary, 5, London Wall Buildings, London, EC2M 5UL.  
Certain up-to-date information, including the net asset value of the Deferred Stock units, is published in the Financial Times on the third Friday of every month.



صكنا من الاعمال

THE QUESTOR COLUMN

Reyrolle Parsons lies speechless in the dust

By PETER WELHAM and PETER DUFFY



Mr E. T. Judge, chairman of Reyrolle Parsons.

INTERIM figures from heavy engineering companies mean little, of course, but it wasn't Reyrolle Parsons half time profits collapse from £1.49 million to £295,000 that knocked the share price by 34 points to 86p last night. It was the forecast that nothing better could be expected in the second six months coupled with the passing of the interim dividend that did or overdid the trick.

that he would have to pay much more than the present share price to bail out Reyrolle's shareholders. The decision may not be his to take if the C.E.G.B. has its way and secures the existence of two independent switchgear producers.

which would be the case on £1.5 million. With an up-to-date forecast and an assurance that Slater Walker has sold as many shares as it intends to for the moment the shares would do a lot better.

Ready Mixed—habitually good

READY MIXED Concrete is not in the habit of producing anything other than good figures, and the market knows this as well as anyone. So yesterday's 72 p.c. upturn in profits left the share price unmoved, standing a shade below its peak at 412p where the historic price/earnings ratio at 24.5 is glancingly confident at growth it knows it will get. As usual the overseas side has extended its growth by 80 p.c. in sales terms to £38.54 million marking R.M.C.'s steady penetration of the European markets.

the second half—weather has been good, and the first six months included virtually nothing from additional price increases in May worth almost 25 p.c.

In theory this should mean that second half sales should be up by almost 40 p.c. with some further margins improvement alongside. If so, we are looking for profits in the £11 million—plus region against £7 million which in turn implies earnings of 7.50 or so, and a prospective rating of almost 19. Next year should be better still, but with capital spending pushing hard on cash flow and with earnings as high as it is, a rights issue is more than just a possibility.

Morgan Crucible upturn to come

MORGAN CRUCIBLE'S own verdict on its half-time figures—"in all the circumstances not unsatisfactory"—was not quite in line with the market's opinion, expressed by a fall of 15p to 165p in the share price. The figures, in fact, are not unsatisfactory. In spite of uncertainty in the economies of all the countries where Morgan is heavily involved, sales edged up from £18 million to £18.8 million.

Allowing for Morgan's traditional conservatism, and the usual sweeping up in the final quarter, this could mean £4.5 million pre-tax. With the help of a once-off abnormally low tax charge, this would mean a prospective price/earnings ratio of about 15.

Adding back, say, £750,000 of costs and profits lost through factory moves, it would take only a 10 p.c. growth rate to push profits to the £5.5 million range, and knock the price/earnings ratio down to 10.

With a recovery in demand in 1972 almost underwritten, and the benefits of the moves and other cost cutting exercises coming through next year, the shares are not looking all that far ahead.

Reyrolle Parsons, which has been distinctly over-bullish of its own prospects in the past, now has nothing to say about the future, and in particular nothing to say about the final dividend, cut from 9 p.c. to 7 1/2 p.c. last year. Assuming that this remains unchanged—an assumption no one could safely endorse—the shares are selling on a yield of 8.7 p.c. and a prospective price/earnings ratio of possibly 7.

Since the gravity of the situation was quite clear in May the puzzle is why the shares had not already fallen further, particularly in view of the distant prospects of a trading upturn. The answer is hopes of a bid, where the only contestant must be G.E.C.

Sir Arnold Weinstock is not a man to pay more than he has to, and it is far from clear

Barclay's missing link

EITHER through disappointment or lack of understanding the market was not very kind to Barclay Securities yesterday, marking the shares down from 155p to 148p on the interim figures.

Most likely it was through disappointment, not so much with the figures which do not mean a great deal in view of the string of acquisitions over the past year, but at not being given an up-to-date forecast.

The forecast for 1971 was made right back in January at the time of the Chad Valley bid, and was for £1.5 million before tax. Since then Chad has been acquired, there has been the Dorland deal, General Posters has been brought in, plus Reynolds and Branson and Chas. E. Methven.

Now the group has weighed in with £815,000 before tax for the first six months. Allowing for the seasonal bias towards the second half, the forecast will clearly be beaten by a handsome margin, as chairman John Bentley himself indicated in the annual report.

All three divisions—pharmaceuticals, toys and outdoor advertising—turned in record profits for the first half and order books are at a high level, so a year-end target of £2 million is far from over-ambitious.

If £2 million does materialise, it will lower the price/earnings ratio to a not excessive 15.8 in place of the lofty 18.5

WM. PICKLES & CO. LIMITED

G.M. of William Pickles & Co. Limited was held on September 30th 1971. Mr. William Pickles, Chairman, presiding. Following are extracts from his circulated Statement:

Members will appreciate that the disastrous results of Edward Co. (1931) Ltd., manufacturers of electrical switchgear and car, which have emerged from a complete investigation by its seriously shocked Directors—a loss in excess of £1 million and a loss of over £38,000 should have been recorded in the monthly management reports provided by Edward Holme's to the Parent Company were completely misleading and the involved have now left the Company.

Unfortunately we are left with an unprofitable order book which cannot fund the end of 1971 or the early months of 1972. This means a loss in 1971 which will be in the order of £150,000. For these losses have been made against reserves in the Parent's accounts and strenuous efforts have already been made and are to be made to minimise these losses.

Group had not suffered this serious setback the overall trading had shown an improvement on the 1969 figures, as the companies, which form the backbone of your Group, produced what would have been in excess of our 1969 results.

Future Prospects

Annual figures for the six months to 30th June, 1971, show Textile Companies within the Group have again shown a substantial increase, both in turnover and profit. This means a very difficult when so much hinges on the state of the national economy. Forecast profits six months in advance, but I know that I am unduly optimistic when I tell you that the profits of the Textile Co. based on the information to 30th June this year and before should be approaching £500,000 by the end of 1971.

We have no alternative but to complete the outstanding order books at the electrical engineers and this will have an adverse effect on profits. The final result will, I am sure, show an improvement on the figures now being presented and when the loss caused by this is out of the way I am convinced that the future of your group will be excellent.

FITCH LOVELL

A Group of 50 companies trading in the food industry as importers, manufacturers and distributors, both wholesale and retail.

Copies of the report and accounts may be obtained from The Secretary, Fitch Lovell Ltd., 1 West Smithfield, London, E.C.1.

The Chairman, Sir Charles Hardie, reports:

Group is confident of maintaining profit trend

Profits The operating profit before depreciation and interest exceeded £6m, an increase of over £1m on last year. The profit attributable to Ordinary shareholders was £2.7m, an increase of 38 per cent.

Dividend Increase of 2% per cent in total dividend, making 15 per cent for the year.

Sales Value of goods sold to external customers was £156m, an increase of 7.7 per cent.

Growth The year has shown a further expansion in Group resources.

Future Results since the beginning of the year are very satisfactory. However, to predict future profitability in the food industry is impossible. The Group is fully aware of what problems may require to be faced and remains quietly confident of maintaining the profit trend.

Redland Ltd.

is from the statement of Anthony Percival, C.B., Chairman, on the results for the year ended 31st March, 1971: Turnover up by 18% to £13,325,840 to £11,826,006. Profits up by over 15% to £156,326 to £130,191. Dividend of 10% has been declared payable on October, 1971, to all shareholders on the register as at the close of business on August, 1971, making a total dividend of 17 1/2% for the year.

inspects The new Chairman, Anthony Percival, C.B., in the results of the year are running slightly above budget and continued growth in all the up's activities and fits is expected. The aim is to expand and develop further the comprehensive services offered. Copies of the Report and Accounts may be obtained from Redland House, 75-79 Farringdon Street, London EC4A 4BA.

INSTITUTE OF PURCHASING AND SUPPLY

resting price increases is main task, indeed the vital of every buyer," was the basic statement of the Chairman, Mr D. F. Cooper, in his address presented at the annual meeting of the Institute of Purchasing and Supply at Harrow yesterday.

Mr Cooper, who is Controller of Purchasing for the Gas Council, said: "In all my experience, we have not known a period of stability in the market for a long time in being able to get the reasonable level of prices that ought to be negotiated. We have been faced with demands for price increases, at a unknown ten years ago. We had presented to us the fact that of a steady increase in Womeland propositions. I believe that the next few months will create the conditions where a properly equipped purchasing team can play a vital part in ensuring a move to price stability. It is now time for the purchasers to counter-attack."

Mr T. S. Smith, Director of Purchasing at Smith's Industries Ltd., said: "I am pleased to see the increase in education and training which has been carried out by the Institute. With more than a sand new students registered during the year, the number of members has increased and their purchasing Department has shown a steady increase by year. An important part of the Institute's work is the continual upgrading and use of buyers through seminars and courses organised by the Institute."

It was also glad to note that the Institute's publications, Purchasing and Supply, continued to be the most widely read and the leading magazines in their field.

The 57th annual general meeting of Redland Limited was held on September 30th in London. The following are extracts from the statement by the Chairman, Lord Beeching, which has been circulated with the Report and Accounts for the year ended March 31st, 1971.

The year 1970/71 was a much better one for Redland Limited than could reasonably have been expected at the beginning, for, despite the fact that in the United Kingdom the construction market was stagnant and housing starts again declined, our home turnover increased by a quarter and the resulting improvement in profits made a major contribution to the achievement of a record Group profit before tax of £7.17m. (1969/70—£5.19m.). The net profit of £2.49m., attributable to Redland Limited, was two-thirds higher than in 1969/70, although below the previous record level of £2.89m. reached in 1967/68. The improvement in our results at home was attributable to many causes, not least of which was the skill and diligence with which our management and the whole of our staff worked under unsettled conditions. Nevertheless, it must be remarked that we did benefit from an unusually mild winter. An improvement in profits from overseas was almost entirely accounted for by the elimination of the previous year's loss by Prismo Universal Corporation, in the United States, and, more especially, by further substantial growth of Braas & Co. in Germany. Advances were made in most of the other countries in Europe where Redland tiles are manufactured, and where our direct participation in the profits produced is small.

Dividend In recent years, it has been the practice of your Board to recommend a very high level of distribution of profits, matched by a full use of borrowing power to finance expansion. Now that we are emerging from a trough, in which the cover for even reduced dividends was low, we shall adopt a somewhat more conservative distribution policy, and for that reason we recommend a final dividend of 6%, making a total of 12% for the year, compared with 10% last time. Our having done so should certainly not be regarded as indicating lack of confidence in results for the current year, which has started well.

Roofing Tiles Our world-wide roofing tile business continued to prosper in nearly all countries. It remained the biggest contributor to the Group's profits, and gave the best return on capital employed. Results in the United Kingdom were good, in spite of the exceptionally low level of housing starts. This was partly due to external factors such as a pronounced swing away from high rise dwellings and a geographically favourable distribution of housing starts in relation to our plants. In addition,

however, we raised turnover by increasing our share of the market, benefited from recent concentration of productive capacity, and used the fluidity produced by a prevalent state of cost and price changes to rationalise our price structure and so improve our pattern of sales.

Bricks As in the case of roofing tiles, our Brick Division achieved greatly improved results in spite of the low level of housing starts. This was attributable, in part, to the same external influences affecting the pattern of housing, which helped the Tile Division, but was also attributable to a better balance between the national production of bricks and the level of demand, to an increase in our share of the market due to our specialised production of the highest quality facing, engineering, and load-bearing bricks, and to an amelioration of the general rise in costs by changes from coal to gas for drying and firing.

Sand and Gravel The year was also a good one for this Division, which again increased its turnover and improved its profits, and this was true not only of the Division's main products but also of our ready mixed concrete business and refuse disposal activities.

As a result, the profit of the Division comfortably exceeded the previous record achieved in 1967/68. Now, after several years of stagnation, the demand for concrete aggregates shows signs of increasing again and we are preparing to open new pits.

Roadstone Last year I said that our Roadstone Division had done badly, but that a reorganisation of the business was expected to produce some improvement fairly quickly. This improvement was achieved, and the increase in turnover and profit exceeded our initial expectation. As a result, the position of this Division is now substantially better.

Road Surfacing Our two road surfacing companies both achieved output records and profits improved considerably. Our forward position remains good in an activity expected to have a higher growth rate than construction as a whole.

Pipes The results of our Pipe Division were disappointing. Somewhat untypically, the concrete pipe market remained fairly static during the year and over capacity in the industry continued unabated.

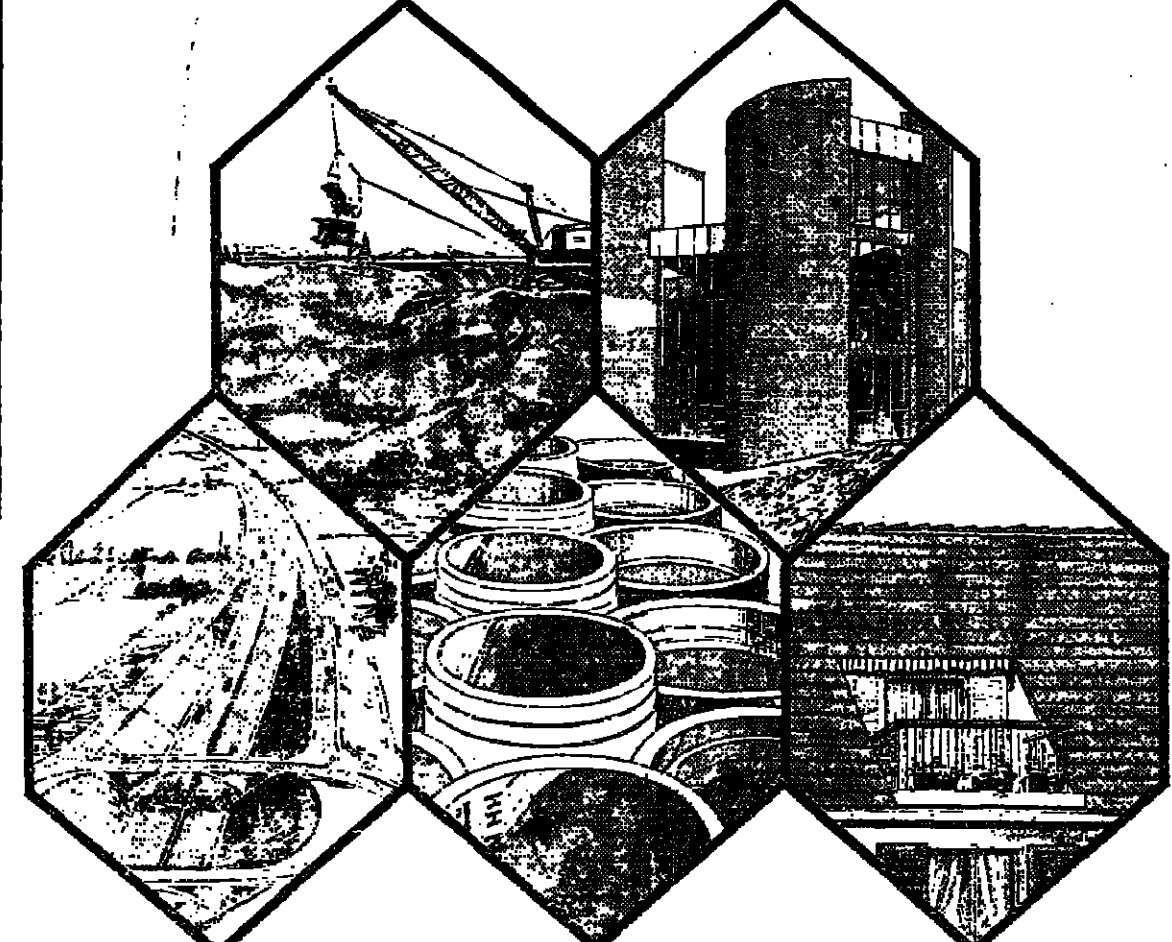
The Government's programme of public expenditure provides for a rise in the rate of demand for pipes, throughout the 1970's, at least as fast as in past years. We shall be glad to see this expectation realised. In the meanwhile, we are having some success in maintaining margins against the spiral of rising costs without losing turnover.

Concrete Products As foreshadowed last year, our production of concrete products has been reduced in variety and concentrated within smaller working areas. The results for 1970 were poor and further steps have yet to be taken.

Traffic Engineering Prismo Universal Limited improved its share of the highway marking business in this country and extended the scope of its well established Sprayplastic system by introducing a Mini Sprayplastic machine with immediate success. Further progress was also made in the application of anti-skid surfaces. Overseas, agreements were successfully concluded for the use of Prismo processes in Australia and South America, while direct contract work was carried out in several countries in Europe and in the Middle and Far East.

Future Development Last year, I emphasised our need to find products with greater potential for growth in the home market than some of our traditional ones. It is too early to claim any success so far, but encouragingly solid progress has been made. Our capacity to explore and assess opportunities has been markedly improved, and our technical development effort has been increased somewhat, but, more importantly, has been concentrated upon a few projects which promise substantial commercial rewards if success is achieved. It would be premature for me to say more about these developments at the present time, but success in any one of them might add appreciably to our growth potential within what may be regarded, broadly, as our existing field of activities. This prospect, coupled with the continued buoyancy of our established business, enables us to deliberate in our consideration of possibilities for expansion in fields which are not linked so firmly to the construction industry as our present activities. We are searching, but no choice has been made so far. The report and accounts were adopted and a resolution increasing the capital of the Company to £13,730,000 was approved.

Copies of the report are obtainable from The Secretary, Redland House, Reigate, Surrey.



Redland



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BLACKWOOD MORTON & SONS (HOLDINGS) LTD.

Improved Profitability Expected

Extracts from the circulated Statement of the Chairman, Mr. Kenneth M. Hamilton

Results: The overall trading profit of the U.K. companies was similar to that for the previous year...

Trading Activities: Woven Carpets: Despite a year of rising unemployment home sales were well maintained...

Common Market: If entry into the Common Market results in a more stable economy in this country and greater growth...

Prospects: The reduction in purchase tax and the removal of hire purchase restrictions should be of great benefit...

Dividend: The Directors have declared an interim dividend of 1-46p per share...

£6.00-£9.80 MAP OF EUROPE

ESCALATOR SHARE ACCOUNT

PRINTING INK SALESMAN

MY NAME IS TONY THORN

SITUATIONS VACANT

REPRESENTATIVES

REPRESENTATIVES

REPRESENTATIVES

REPRESENTATIVES

REPRESENTATIVES

REPRESENTATIVES

MONEY AND EXCHANGES

Markets still nervous

MARKETS remained nervous in the afternoon to \$42.80. Spot silver rose 1/4p...

THE POUND ABROAD

The following exchange rates for the pound sterling are current as at 10.00 a.m. on Friday, October 1, 1971.

FOREIGN EXCHANGE: Amsterdam 13.20-13.25, London 10.00-10.05, New York 1.92-1.93...

FORWARD RATES: The forward rate for sterling for one month and three months are as follows:

OTHER MARKET RATES: Gold Price 1st Pm Dollar 47.50, 2nd Pm Dollar 47.50, Close Dollar 47.50...

EURO DOLLARS: Seven days 84-85, One month 84-85, Three months 84-85...

LOAN RATES: BANK RATE: 6-1/2% 2nd September, 1971, FINANCE RATE: 6-1/2% from October 1, 1971...

BRITISH LIFE OFFICE: 6-1/2% 2nd September, 1971, FINANCE RATE: 6-1/2% from October 1, 1971...

BANK OF ENGLAND: 6-1/2% 2nd September, 1971, FINANCE RATE: 6-1/2% from October 1, 1971...

LOCAL AUTHORITY LOANS: One month 5-1/2%, Three months 5-1/2%, Six months 5-1/2%

UNIT TRUST PRICES

UNIT TRUST PRICES: A list of various unit trusts and their current prices.

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AMERICAN COMMODITIES

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Fosco Minsep LIMITED

Interim Statement

Sales outside the group ... 33,970 to 30,720

Profit before tax ... 2,962 2,955

Other trading, interest and investment income ... 82 208

Less: Group management and Services ... 176 174

Total profit before tax ... 2,868 2,989

Less Tax ... 1,234 1,738

Less Minorities ... 134 270

Net Profit after Tax and Minorities ... 1,499 1,561

Earnings per share ... 3-41p 3-19p

Interim dividend per share ... 1-46p 1-46p

Ordinary 25p shares issued ... 43,449,639 42,587,218

\* The tax charge shown above has been estimated using the current tax rates...

Earnings per share show a modest increase over the figure for the corresponding period of last year...

Much uncertainty still hangs over the economies of the major industrialised countries...

Since advising our shareholders on 24th July of arrangements for lessening our investment commitments...

The Directors have declared an interim dividend of 1-46p per share...

SELL TO INDUSTRY: One of the UK's leading industrial...

REPRESENTATIVE: We are seeking a representative...

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COMMODITIES

LONDON METAL MARKETS: COPPER: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: ZINC: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: LEAD: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: ALUMINUM: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: NICKEL: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: TITANIUM: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: VANADIUM: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: MANGANESE: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: CHROMIUM: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: COBALT: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: MOLYBDENUM: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: BISMUTH: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: ANTIMONY: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: ARSENIC: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: TELLURUM: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: SELENIUM: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: ZENK: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: CADMIUM: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: THALLIUM: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: BARIUM: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: STRONTIUM: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: RUTHENIUM: 100 lb. 100.00, 100 lb. 100.00...

LONDON METAL MARKETS: RHODIUM: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES

AMERICAN COMMODITIES: WHEAT: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: CORN: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: SOYBEANS: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: COTTON: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: RUBBER: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: SUGAR: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: COFFEE: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: TEA: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: CHOCOLATE: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: ICEBERG: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: CABBAGE: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: CARROTS: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: POTATOES: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: ONIONS: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: PEAS: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: BEANS: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: LENTILS: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: SPICES: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: HERBS: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: FISH: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: MEAT: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: DAIRY: 100 lb. 100.00, 100 lb. 100.00...

AMERICAN COMMODITIES: OTHER: 100 lb. 100.00, 100 lb. 100.00...

London Brick built

LONDON BRICK is to build a 21-6 million plant at its Weymouth...

The plant will have two chimneys and will meet environmental objections...

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VACANT POSITIONS

continued from Preceding Page

ENTERTAINMENT

ENTERTAINMENT VACANT POSITIONS

ENTERTAINMENT VACANT POSITIONS

INTERNATIONAL TEXTILES

INTERNATIONAL TEXTILES VACANT POSITIONS

TOP SALESMEN

TOP SALESMEN VACANT POSITIONS

GO GETTER WITH CONNECTIONS

GO GETTER WITH CONNECTIONS VACANT POSITIONS

WE SEEK TWO SPECIFIC SALESMEN

WE SEEK TWO SPECIFIC SALESMEN VACANT POSITIONS

YOU CAN EARN OVER £5,000

YOU CAN EARN OVER £5,000 VACANT POSITIONS

WOMEN

WOMEN VACANT POSITIONS

SENIOR REPRESENTATIVE

SENIOR REPRESENTATIVE VACANT POSITIONS

TECHNICAL REPRESENTATIVE

TECHNICAL REPRESENTATIVE VACANT POSITIONS

AMERICAN TECHNICAL REPRESENTATIVE

AMERICAN TECHNICAL REPRESENTATIVE VACANT POSITIONS

APPOINTMENTS FOR WOMEN

APPOINTMENTS FOR WOMEN VACANT POSITIONS

ADMINISTRATIVE ASSISTANT

ADMINISTRATIVE ASSISTANT VACANT POSITIONS

TECHNICAL SALES REPRESENTATIVE

TECHNICAL SALES REPRESENTATIVE VACANT POSITIONS

BEAUTICIAN

BEAUTICIAN VACANT POSITIONS

TECHNICAL SALES REPRESENTATIVE

TECHNICAL SALES REPRESENTATIVE VACANT POSITIONS

EXPORT SALES LEDGER CLERKS

EXPORT SALES LEDGER CLERKS VACANT POSITIONS

SECRETARY

SECRETARY VACANT POSITIONS

IMPERIAL COLLEGE SECRETARY/SHORTHAND TYPIST

IMPERIAL COLLEGE SECRETARY/SHORTHAND TYPIST VACANT POSITIONS

SECRETARY

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Changing your job after 35 - a new guide for Daily Telegraph readers

Traffic Control - An important appointment for Principal Scientific Officer level in the Traffic Division

Hotels and Catering - A challenging opportunity for a highly motivated and experienced manager

Reckitt & Colman Market Research Officer - The Food Division of Reckitt & Colman, Manufacturers of Colman's Mustards

EXHIBITIONS LIAISON - The Exhibitions Department of the Gas Council plays an important role in the Council's domestic, commercial and industrial marketing

SALESMEN Fire Defence Systems - The Job Selling Fire Defence Systems in a highly competitive but exciting market

SALES REPRESENTATIVES - Vacancies have arisen within our Foundry Division for Sales Representatives in the Midlands Area

MANAGER COST ACCOUNTING - The finance function is being developed to play an even more effective role in planning and control

SECRETARY - Applications are invited for the newly established post of Secretary (Grade II) in the Department of Printing



# What kind of company makes a manager out of you in just 4 years?

The kind that knows where it's going 10 years from now, that gives to its customers unstinting value in merchandise, provides second-to-none staff training, career opportunities and benefits.

Like British Home Stores, a great name in retailing. With its well-publicised dynamic growth, its service to the consumer in departments ranging from fashionwear to retail food and restaurants and its record in staff relations.

We are looking for young men between 19 and 26. Educated to at least 'O' level standard and beyond (or with relevant

commercial experience). Young men possessing self-motivation, ambition, drive, initiative and integrity who are ready to accept early responsibility and promotion throughout the UK.

You can be in command of your own store and earning at least £5,000 p.a. while under 30. But we demand a lot from you. You will have to be both merchant and salesman because that is what the store business is all about. You will have to be an able administrator, a personnel and training officer, a PR man, stock controller and restaurateur. Merit is the key to all appointments at BHS and your career path could take you into higher executive positions in buying, merchandising, etc.

Write now, giving details of age, education and experience (quoting reference DT 971) to: Michael Palethorpe, Personnel Manager,



## British Home Stores Limited

Executive Offices, 129/137 Marylebone Road, London, N.W.1

### GOVERNMENT OF NORTHERN IRELAND



#### SCIENTISTS IN GOVERNMENT RESEARCH

Applications are invited for an unestablished appointment as Senior Scientific Officer in the Field Botany Research Division of the Ministry of Agriculture. The appointment will be for a period of up to three years and will be supernumerary under FSSU.

Qualifications: 1st or 2nd Class Honours degree in Agricultural Botany or Botany. Salary Scale: £2,195-£2,705.

The scale is at present under review. The successful candidate will be required to lead a team currently engaged on a programme of fundamental and applied research into production of herbage species and to initiate and develop further research with special emphasis on increasing grassland output. Excellent facilities for this work are available, including extensive new laboratories, a suite of glass-houses and growth rooms for environmental studies and access to land and stock. There may be teaching duties to be undertaken in the Faculty of Agriculture, Queen's University, Belfast.

Application forms are obtainable from the Secretary, Ministry of Finance, Recruitment Branch, Clarendon House, Adelaide Street, Belfast, BT2 8ND, (telephone no. 27965, ex. 26). Completed forms should be returned by 19 October, 1971. Please quote SB152/71/45.

### ROCHE MARKETING RESEARCH ANALYST

Roche, a leading international pharmaceutical company, require a Marketing Research Analyst to join their young and enthusiastic marketing team in London.

The successful applicant will be required to identify and define problems and to be able to demonstrate to management that there is a need to investigate them. Development of the position will include responsibility for individual products working along with members of the Medical Information and Advertising teams.

We would like applications from men between the ages of 25/30 years, who should be graduates in a statistical or sociological discipline. It is essential that they have experience of Marketing Research in industry. Salary and benefits are as would be expected with a major international company.

Please apply giving details of career to date, quoting Ref: LK/DT to: Mr. R. H. Cheyne, Personnel Officer, at

ROCHE PRODUCTS LIMITED  
15 MANCHESTER SQUARE LONDON W1M 6AP

### CHIEF EXECUTIVE to £6000 and bonus Consumer Products

For a Company manufacturing and selling fast moving consumer products.

The man appointed will have full profit responsibility for an increasing 7 figure turnover with the object of returning the operation to its previous rate of profitability with the help of guide lines laid down by Consultants: special emphasis will be placed on the introduction of tight financial and management controls. Starting salary up to £6,000 p.a. plus substantial bonus, company car and other benefits. Location N. London. Apply for application form to Mr. J. H. Howatt, Executive Recruitment Division, Knight Wegenstein Limited, Commercial Union House, 75, Mosley Street, Manchester, M2 3HR, quoting reference P/71/37.

### KNIGHT WEGENSTEIN LTD EXECUTIVE RECRUITMENT DIVISION

MANCHESTER - LONDON - ZURICH - DUSSELDORF - CHICAGO



### Management Audit Location-Croydon Salary to £4,500

Applications are invited from Chartered Accountants of up to 35 years of age, with at least three years' experience in industry, for a position as Audit Group Manager within the Audit Department of a large international electronics company. The Department is a function of the group holding company and is therefore completely independent of the operating companies with which it is concerned.

The Department is engaged in reviewing and reporting on the organisation, systems and trading activities of the operating companies; participation in the development of computer systems and investigations into new acquisitions. The successful applicant will be a man of considerable drive, will be expected to administer and develop the department's activities in respect of Group factories in the South of England and must be capable of dealing with management at all levels.

Salary will be negotiable up to £4,500 per annum and the job will be based in Croydon. A company car will be provided.

Please write, stating age and giving a brief outline of your career to date, to MA.18420, Daily Telegraph, E.C.4.

### PERSONNEL MANAGER

We are a rapidly expanding multiple retail and mail-order organisation. Current and future stores situated in most of the main centres, and we have attained this position in just three years.

To help plan, control and sustain this dynamic growth we need a Personnel Manager. He will be responsible for developing techniques of personnel management throughout the company with special reference to improving the effectiveness of Branch Management by recruitment, training and general advice. Although based at Lewisham a high degree of mobility will be required and a Company Car will be provided.

Candidates should be aged 28-30 years and be members of the I.P.M. They must have retail personnel experience preferably with a multiple or chain store operator. We offer a salary of up to £5,000 p.a. but more would be paid for exceptional qualities.

Please reply in complete confidence, giving details of qualifications, experience and present salary, to:-

The Chairman,  
HOUSE OF NOLLAND LIMITED,  
Dept. P.M.1, 23, Mercia Grove, London, S.E.13.

### TECHNICAL SALES REPRESENTATIVE

Southern England

This leading electronic components manufacturer requires a Representative for our International Division covering an area including South London. He must have some experience in electronic design and application with particular reference to Printed Circuits. An engineering qualification is expected and selling experience an advantage, but energy, drive and determination to succeed in a challenging job are considered most important. Age 30-40 preferred. Interviews to be held in London 18th October, 1971. Details of career and salary to Personnel Manager, Welwyn Electric Ltd., Beilington, Northumberland.

### Packaging

Bachelors are looking for a further Assistant Manager to join their growing packaging development team.

Ideally the person we want will be about 30 with some years' experience of the food and/or packaging industry. He or she should be educated to graduate level and Membership of the Institute of Packaging would be an advantage.

What's in it for you? The chance to work in an expanding department of Batachors Foods, a leading company, you'll be involved in a variety of interesting projects, including packaging of new products, involvement in production problems and the investigation of new materials and techniques. The salary, conditions and prospects are good here at Ashford in the Kent countryside.

Please write with a brief outline of your career to date and your current salary to: The Personnel Officer, Batachors Foods Limited, Ashford, Kent.



### RACE RELATIONS BOARD ASSISTANT CONCILIATION OFFICER

Applications are invited, from men and women, for two posts, one of which consists, in the main, of assistance to the training officer. Both posts are based in London, although successful applicants must be prepared to serve at any of the Board's regional offices in Glasgow, Leeds, Manchester, Birmingham and Nottingham.

Candidates should have a degree or similar qualifications in appropriate subjects, or experience in industry, central or local government, or management.

The salary, which is currently under review, is at present on the scale £1,342-£2,157 per annum. Application forms and further details from:-

Race Relations Board,  
5, Lower Belgrave Street,  
London, SW1 W0NR.



### ANGLO AMERICAN ASPHALT (SALES) LTD.

### REPRESENTATIVES MIDLANDS AND SOUTH WEST

The Group's Surfacing and Bituminous Products Division is rapidly expanding, consequently there is an opportunity for two experienced and energetic persons with a thorough knowledge of the industry to promote the sale of the Group's products in the Midlands and South West.

An attractive salary, company car and other benefits will be offered to the successful applicants. Full details of experience to: R. W. Simms, Esq., ANGLO AMERICAN ASPHALT (SALES) LTD., 18, New Street, Taunton.

### PLAN STORES CONTROLLER PLAN

Ideally in his early thirties, with a minimum of five years' experience in a Senior Stores capacity. A formal qualification in Materials Handling whilst desirable, is less important than the ability to motivate and control a labour force in a large volume piece parts, production orientated stores.

### PLAN SENIOR METHODS ENGINEER PLAN

Aged 30-40 years, formal engineering background with a minimum qualification of H.N.C. Experience of Work Study in a Company employing modern techniques. Must have the ability to see a project through from inception to completion.

### PLAN HARDWARE BUYER PLAN

Applicants must have full experience in negotiating prices, delivery dates, etc. Experience of metal finishing an advantage. We expect the successful candidate to have the ability to be trained for further advancement, be 25-35 years of age and able to work on own initiative often under pressure.

Excellent salaries, four weeks annual holiday, Pension and generous Sick Pay Schemes and removal expenses.

Applications to:

Richard Holt,  
Chief Personnel Officer,  
E. Gosme Limited,  
Spring Gardens,  
High Wycombe, Bucks.

### PLAN INSTRUMENT SALESMAN PLAN

Leading London Instrument Manufacturer needs technically qualified sales representative to cover Eastern Counties, Newcastle, North & East Midlands. Exact should line in that area. Good salary, commission, car allowance and pension scheme. Write in strict confidence giving full background and salary needs to E.L.218474, Daily Telegraph, E.C.4.

### SALES EXECUTIVES CONSTRUCTION INDUSTRY c. £2,500 P.A.

Our client, a leading manufacturer of pre-cast concrete cladding units, is rapidly growing and to meet future expansion plans requires two sales executives to operate in their London sales area.

Applicants must have experience of promoting building products to Architects, Consulting Engineers and other specialists, preferably in Central London, together with a sound knowledge of the building industry.

In these positions you will be given scope—the opportunity to develop your ability, expertise, initiative and the Company's policy of deploying talent to maximum advantage ensures a good opportunity for career development. In addition the posts will carry excellent staff benefits, which include a company car, expense account, free life assurance and contributory pension scheme.

Applications including brief details of past career and remuneration should be addressed to Position No. 85P/73.

Panton Seymour Recruitment Services  
92 Brompton Road, London SW3 1EH

### STRESS ANALYST

The Engineering Sciences Data Unit, which has a team of professionally qualified engineers engaged in the critical evaluation, analysis, correlation and presentation of data for aeronautical, chemical, mechanical and structural engineering has a vacancy for a

Please write, giving full details, to:-  
Dr. A. J. Barrett,  
ENGINEERING SCIENCES DATA UNIT LTD.,  
251-255, Kent Street,  
London, W8 7AD.

### LONDON BOROUGH OF LEWISHAM

### A new and responsible post in PERSONNEL MANAGEMENT

exists for an Administrative Officer with drive and ability and ideally possessing D.N.A. I.P.M. or equivalent qualification. Salary £2,385-£3,471. Will head small Recruitment Section in the Town Clerk's Department dealing with staff advertising, short-listing, interviews and contracts of service. For application form and full details write or phone (01-690 1343, Ext. 37), quoting Ref. CE.8311, Town Clerk, Lewisham Town Hall, Catford, S.E.6. Closing date for applications 15th October, 1971.

### BUILDING MANAGER

Preferably with Quantity Surveying and/or trade background, to take charge of constructional work of a Company engaged in private development and contracting. The position offers unlimited scope for promotion and advancement. Salary according to ability. Only first-class men need apply. Company car, house available if required. Write, in confidence, giving full particulars and including salary required, to: Managing Director, R. M. Smith Ltd., Cooching, Nr. Bridgwater, Somerset.

Baron Instruments—one of the most important of the Rank Organisation—is a small company engaged in the business of making and situated at Cowes, Isle of Wight. They have now reached a stage in their development where they need to appoint an

### Experience Salesman

Based in Cowes, he will report direct to the Managing Director and be responsible for all sales and promotional activities at home and abroad. In view of the company's size, the man appointed will be required to cover a wide range of duties in the marketing area in addition to selling, including shows, negotiations leading to the appointment of agents, advertising, etc.

Candidates must therefore have a broad base of knowledge and experience in sales and marketing areas preferably gained in the field of electronics. However they must primarily be salesmen, professional in approach and method and have been trained in and have used the techniques of planned selling.

An active interest in and knowledge of electronics would be an added advantage. Age 27-45. Basic up to £2,200 plus commission, plus car.

Initial letter of application to:

D. G. W. Fraser,  
Divisional Personnel Manager,  
Rank Bush Murphy Ltd.,  
Power Road, Chiswick,  
London, W.4.

RANK BUSH MURPHY

### REACTOR SAFETY

We have a vacancy for a Physicist or Mathematician in the Safeguards Branch of our Nuclear Health and Safety Department located at London Headquarters.

The appointment is in the Reactor Physics and Engineering Group and is concerned with the assessment of the safety of the Board's nuclear power stations for both steady state and fault transient conditions, including consideration of future systems and currently operating stations. Multidimensional kinetic computer programs are used to predict neutron flux and temperature variations during the course of transients. Each transient will also depend on the behaviour of complex plant outside the reactor, and this is calculated using probability methods including Monte Carlo simulations. This work is supported by the analysis of experimental measurements taken both inside and outside the reactor. There are also opportunities to investigate mathematical and statistical problems outside the reactor physics field.

Candidates should have a good honours degree or the equivalent professional qualifications.

Salary in ranges rising to maximum of £3084 or £3702 p.a. inc. according to age, qualifications and experience.

Applications stating full relevant details and present salary to The Personnel Officer (Headquarters), Central Electricity Generating Board, Sudbury House, 15 Newgate Street, London EC1A 7AU, by 12 October 1971. Quota Ref. DT/261.

CENTRAL ELECTRICITY GENERATING BOARD

### SERVICES ENGINEER MARINE FISH CULTIVATION

The White Fish Authority have a vacancy for a Services Engineer to be responsible for the maintenance of fish farming facilities and equipment at three experimental Marine Fish Cultivation Sites in Scotland at present located at Hunterston (West Kilbride), Ayrshire, Ayr, and Loch Sween, Argyll. Initially the post will be based at Hunterston but will involve travel to other sites.

The selected candidate is likely to be a Marine Chemical or Mechanical Engineer with the age of 24 with at least two years' practical engineering experience in the forces, the merchant navy or industry, and possessing qualifications that satisfy the requirements of the appropriate institution for corporate membership, or equivalent academic qualifications.

Relevant experience, besides fish farming or large scale aquaria, include public works, (especially those involving marine structures), work in remote areas in developing countries, military field works, maintenance and operation of small marine craft, agricultural engineering, hospital services etc.

Salary will be within the range £1,681 to £2,257. Applications will also be considered from Chartered Marine, Mechanical or Chemical Engineers aged between 26 and 36 if they possess exceptionally relevant recent experience in which case the salary range will be £2,200 to £2,877.

Application forms are available from Secretary/Solicitor, White Fish Authority, Lincoln's Inn Chambers, 23, Currier Street, London, E.C.4, to whom they should be returned by the 18th October, 1971.

### AD INTERNATIONAL GROUP SALES REPRESENTATIVES N.W. ENGLAND

A Representative required. Should have a proven sales record. Experience in the Dental field or in selling technical products would be an asset. The position is permanent, a car is provided. Basic salary plus commission and expenses. Contributory Pension Fund.

Apply, giving details of age and experience, etc., to:

Personnel Officer,  
AD INTERNATIONAL LTD.,  
26-40 Broadwick Street,  
London W1A 2AD.

### Personnel and Training Officer

We are a medium sized, rapidly expanding and diversified light engineering/electronics company in a modern factory situated in Arlebury. As part of the re-organisation of our Personnel and Training functions a vacancy exists to be made of Personnel and Training Officer.

The successful candidate will have had experience in all aspects of personnel and training within the engineering industry. He will preferably be a member of the Institution of Personnel Management and/or Institute of Training Officers.

Good prospects and starting salary are available to the successful applicant. Please write in the first instance giving details of age, experience and present salary to:-

Mr. E. A. White,  
Works Director,  
ATTLEBURY LIMITED,  
ATTLEBURY,  
BUCKS.

Handwritten note: 1/50













# PA ADVERTISING

REPLIES: Unless otherwise stated, please send comprehensive career details to the PA Advertising office, quoting the reference number on the envelope. Replies, which should not refer to previous correspondence with PA, will be forwarded direct, unopened and in confidence to the client unless addressed to our Security Manager listing companies to which they may not be sent.

2 Albert Gate  
Knightsbridge  
London SW1  
Tel: 01-235 6060

Chamber of Commerce  
House, Harborne Road  
Birmingham B15 3DJ  
Tel: 021-454 5781

St. James's House  
Charlotte Street  
Manchester M1 4DZ  
Tel: 061-237 4531

14 Manor Place  
Edinburgh EH3 7DD  
Tel: 031-225 4481

## GENERAL MANAGEMENT

**General Works Manager**  
£7,000 + bonus + car

A chemical manufacturing company wishes to appoint a General Works Manager for overall functional control of a sizeable works in the North of England. The job is a responsible one and demands exceptional management competence to continue the expansion of production facilities and the more economic use of labour/staff. Applicants should be professionally qualified Chemical Engineers/Chemists with a number of years management/production experience at a senior level. Future prospects could be outstandingly good. Salary negotiable around £7,000 plus bonus plus car. (London Office: Ref. 1/C2320/DT General)

## ENGINEERING

**Engineer**  
£2,500 + bonus

An Engineer is required by the Plastics Division in the South of a large international group. The person appointed will have had wide experience in all aspects of project and development work in medium and heavy engineering, not necessarily in the plastics industry. He must be capable of recognising and analysing problem areas and inefficiencies, and promoting solutions. In the project field he must be capable of assuming full responsibility from inception to commissioning major capital work. Employment conditions are attractive. (London Office: Ref. 2/C2319/DT Engineer) Letters, including brief details of experience and requesting further information and an application form, will be forwarded to our client.

## SALES AND MARKETING

**Export Sales Manager**  
£5,000

The Company is a market leader in its sphere of engineering, which is connected with the transport industry. It is seeking to improve its export performance by the recruitment of an experienced executive with a good knowledge of industrial markets in Europe, the Middle East and Africa. He must be a self-starter with enough drive and initiative to expand and revitalise the Export Department, as well as possessing good marketing ability. He will probably be a graduate and will certainly have a record of success in the export of capital goods; aged 35-45, he will be fluent in at least one European language. Reporting to the Managing Director, he will be given every assistance to achieve his goals. The initial salary will be £5,000 p.a. and prospects for the successful applicant are excellent, as are the conditions of employment, which include a car. The post is pleasantly located in the London area and will of course involve a considerable amount of travel. (London Office: Ref. 3/D9282/DT Export)

**Marketing Manager**  
Electric Cables  
£3,250

An International Company wishes to appoint a Marketing Manager to explore and develop the sales potential of the U.K. and Europe for a special range of insulated wires and cables. The successful candidate will be a professional marketer with management experience which need not necessarily have been obtained in the cable industry, as long as he has been recently involved in selling in an allied field such as Electronics. A broad technical education would be helpful as it is necessary to understand the design parameters of cables in relation to their usage and environment and to communicate with technically orientated customers. A salary of about £3,250 is envisaged, depending on experience and previous achievement but this could be higher for the ideal man. The initial appointment will be in London and costs of relocation, if necessary, will be met by the Company. A car, appropriate to the seniority of the position, will be provided. Please write BRIEFLY to PA Advertising for an application form. (London Office: Ref. 4/K7219/DT Electric)

**Area Manager**  
Pharmaceuticals  
West Africa

A major international ethical Pharmaceutical Company requires an Area Manager to increase the distribution of a wide range of its products in Ghana and Nigeria. With the support of a professional U.K. based marketing operation he will control and motivate the field selling team and a well established agency distribution system. Candidates, aged 28-40, must be qualified pharmacists and ideally have some sales management experience in a similar organisation. There is a competitive starting salary open to negotiation. Other large company benefits include an above average pension scheme and a car. (London Office: Ref. 5/K7218/DT Area)

**Executive Salesman**  
Industrial Doors

A long established, successful and well known company wishes to appoint a Salesman/Engineer to lead the promotion and selling of a new novel type of industrial roll-up door. The job is London based and offers the opportunity of rapid promotion relating to personal effort. The successful applicant is likely to be aged between 30 and 45, with a broadly based experience in the industrial door field. The commencing salary will be negotiable around £2,500 p.a. A company car will be provided. Other benefits include an above average pension and life assurance scheme. (London Office: Ref. 6/C2318/DT Industrial)

**Financial Controller**  
c. £5,000 + car

## FINANCE AND ACCOUNTANCY

A substantial engineering group with a turnover in the region of £20 million, and manufacturing units in various parts of Great Britain, part of an international corporation, requires a Controller to manage its accounting operations. He will be accountable to the Financial Director for the overall effectiveness of the accounting function and his primary responsibilities will be to supervise the preparation of the Group's Monthly Financial Statements, to analyse each month's accounts in depth and report on significant variances, and to ensure that sound costing and accounting principles and procedures are observed throughout the organisation. There are specific promotion prospects. Location Central London. Applicants, aged 35 to 45, must be qualified accountants, preferably chartered, with sound experience in a progressive engineering company of standard costing, budgetary control and the appraisal of capital expenditure proposals. Salary around £5,000 plus company car and attractive fringe benefits. (London Office: Ref. 7/H8259/DT Financial)

## DISTRIBUTION

Air Products Limited is one of the world's leading suppliers to industry of high-purity gases and related equipment. We are seeking to recruit a Transport Engineering Manager to assume responsibility for the following areas of the company's national transport function:-

- Trucking Transport
- District Transport
- Garage Utilisation
- Technical Evaluation

Applicants should be aged between 30 and 40 years of age, be members of the R.T.E. and have had at least ten years' experience with a heavy commercial vehicle service and repair organisation. This position would be likely to attract applicants with the relevant experience currently earning around £3,500 per annum. The company offers the usual fringe benefits including direct entry into our Pension and Free Life Assurance Scheme and considerable relocation assistance if required. Please apply in writing to: The Personnel Officer, Air Products Limited, Coombe House, St. George's Square, New Malden, Surrey.

**Transport Engineering Manager**

**Publicity Services Manager**

## SALES AND MARKETING

We are an international medium sized engineering Company, situated within easy reach of London, and wish to engage an experienced qualified man for the above position. The successful applicant will be expected to have sound experience in the production of advertising and publicity materials, and will be responsible for the design and execution of all promotional literature, display material and product advertising. He will also have the ability to liaise with the executives of the Company, and its customers, on matters relating to publicity. Creative ability, coupled with knowledge of layouts, artwork, preparation of manuscripts, and compilation of catalogues and pamphlets is essential. This is a new position within the Company, and the man we are looking for will have a good education, be aged between 28 and 35 and be ambitious and thorough with a forward outlook. The commencing salary will be negotiable around £2,500 per annum. Fringe benefits, include an attractive Pension and Insurance Scheme, and we will be prepared to assist generously with expenses incurred in relocation. (London Office: Ref. 8/C2317/DT Publicity)

**SKF Technical Sales Representatives**

Technical Sales Representatives for Regional Sales, are required by The SKF Ball Bearing Company Limited. We are looking for men in their middle twenties who have previous engineering sales experience. Preference will be given to qualified engineers. The persons appointed will be responsible to a Regional Sales Manager for the maintenance and development of profitable sales to industrial accounts within a defined area, provide a technical service to customers and maintain a close liaison with the Programme Planning Department in submitting planning information. In addition, to a good salary, commensurate with age and experience, there are the usual 'large company' benefits. These include assistance towards the cost of re-location to the area of employment. Please write with brief details of career to date, plus current earnings, to: Staff Personnel Manager, The SKF Ball Bearing Company Limited, Sundon Park, Luton, Beds.

## Chemical Engineer for Denmark

A modern Danish printing ink manufacturing Company needs an experienced Chemical Engineer with B.Sc. and M.Sc. for development work. He must have a knowledge of formulation of high quality offset inks (quick-set, heat-set and web-offset) and should be a technician who will fit into a team of young creative people in our factory situated 10 miles from the centre of Copenhagen.

Please apply, giving full details, to:  
Svenn Paulsen, M.Sc., Managing Director,  
STELLING/PAULSEN, DANSKE FARVE-OG  
LAKFABRIKKE A/S,  
38, Finsensvej, DK-2000 Copenhagen F,  
Denmark.  
Telephone: Copenhagen 0132-6090.

## Market Research Officer

An old established and successful industrial Group of Companies with a turnover in excess of £50 million seeks to appoint a Market Research Officer to fill a vacancy caused by the promotion of the present incumbent. The appointee will be based at the Group's headquarters in the North West and will be responsible to the Group Marketing Director for:  
■ Providing market research services for the Group.  
■ Analysing market statistics.  
■ Undertaking field surveys.  
■ Assisting in the preparation of sales forecasts.  
Candidates should have a degree, preferably in economics and at least 2 years' responsible experience in Market Research with a major advertising agency or market research specialists. Preferred age 23/25. The salary, subject to negotiation, will be commensurate with qualifications and experience and will initially be in the region of £1,800 p.a. A contributory pension scheme is in operation and assistance will be given with removal expenses. This appointment offers scope for a progressive career in a rapidly expanding Group. Please write to us stating age, current salary and how you meet our Client's requirements, quoting reference MRO3154/DT on both envelope and letter. No information will be disclosed to our Client without permission.

Urwick, Orr & Partners Limited Personal Selection Division  
2 Concor, St. London SW1H 0DE

## Technical Authors £2000-£2500

Opportunities have arisen in the rapidly expanding Data Equipment and Systems Division for a number of Technical Authors with digital experience and Computer Engineers with a desire to write. Successful candidates will assist in the preparation of technical support documentation for our ITT 1600 and 3200 computers and their associated peripherals. We would prefer candidates to possess qualifications to HNC standard or above, but our real need is for people with at least 2-3 years' experience in

technical authorship or up to 5 years' solid experience in the digital field. A good command of English is necessary together with the ability to express this in writing. A knowledge of French would be an advantage as the work will involve close liaison with other ITT companies throughout Europe and will necessitate short visits to them from time to time. Please write, giving details of qualifications and experience, to: L.C. Spikesley Personnel Manager, Standard Telephones and Cables Limited, Holbrook House, Cockfosters, Barnet, Herts.



## Shell Aircraft Engineer Brunei

Brunei Shell Petroleum Company Limited need a licensed engineer to join the staff maintaining a fleet comprising Sikorsky 6r, Alouette 3, Beech B90 and B.90s. Applicants should hold a current helicopter licence; experience on S6r desirable but not essential. This post is located in the State of Brunei (Island of Borneo). Excellent terms and conditions of service are offered, and married accommodation is available. Please apply in writing to: Shell Aircraft Limited, SAL (A), Shell Centre, London-SE1 7NA.

## FREELANCE CONSULTANCY Up to £4,000 basic salary

Analytical Techniques Limited wishes to establish contact with experienced independent Management Consultants who are conversant with all aspects of Work Study in production, warehousing, transport and process industries. Men with substantial experience of clerical work measurement are also required. Suitably qualified and experienced men aged 30-50 should send brief details to: P. Stevenson, Managing Director, Analytical Techniques Limited, 21 Wigmore Street, London, W.1. ANALYTICAL TECHNIQUES LIMITED is a Member Company of the WHITEHEAD CONSULTING GROUP.

Our Client is an engineering company, employing over 2,000 in an attractive rural location in South East England. It is a world leading company in its field and part of a major British Group. Internal promotion has created the vacancy of:

## YOUNG TRAINING MANAGER

£2,500-£2,750 Aged 24-30  
He will manage a department of 8 with responsibility for the complete Training function, the major areas being Management and Supervisory Training and Development, Operator, and Apprentice Training. He will also be responsible for induction, Clerical and Graduate (including Recruitment) Training, all ETR contact and the Training Budget. We seek a Graduate with 3 years' training experience, ideally in engineering and preferably including Management and Supervisory Training. He must be self-motivated, intelligent and able to fit into a young management team. Conditions include 4 weeks holiday and relocation assistance. Housing is readily available and relatively cheap. Excellent prospects in Personnel or General Management exist within the Group.

Please apply, with full personal and career details, to us, as the Company's advisers (in strict confidence) quoting Ref. YTM1177. Irving Gordon, IFG Personnel Consultants, 32 Shaftesbury Avenue, London W1V 7DD Telephone 01 437 0751. "The Personnel & Training Specialists"

## RETAIL OPERATIONS CONTROLLER DECOR MARKET YOUNG COLOR

Unique career opportunity for a "HIGH FLYER" to join the retail organisation of a large international Company, which is rapidly expanding nationally through its Decor Market chain of retail outlets in the United Kingdom and internationally through its revolutionary new concept, Young Color. Our success has been built on dynamic leadership and enthusiasm, supported by creative thinking and the will and determination to effect change in the traditional patterns of retailing within our industry. The man we are seeking must share this philosophy and convince us that he can provide the leadership to take us further. He should be in his late 20's or 30's, able to demonstrate a successful career in multiple retailing and already be fully conversant with the basic disciplines involved in the development of a successful retail organisation. Substantial salary and fringe benefits, including a company car. Brief reply, with career outline to Mr. G. Steel, Director Retail Operations, E.S.W. Holdings Ltd., Station House, Harrow Road, Wembley, Middlesex.

## SALES MANAGER

Old established progressive engineering company, situated within easy reach of the Yorkshire Dales, requires a General Sales Manager to co-ordinate internal and external sales staff in the U.K. and to promote an export sales drive, especially in the European market. Ability to speak French and/or German an advantage. Apply in writing giving full details of experience to date and salary required to: S.M.18392, Daily Telegraph, E.C.4.

## GERMANY & HOLLAND TWO TOP-FLIGHT SALES EXECUTIVES

We wish to engage a further for our German and Dutch companies selling a very successful industrial service at board level. The vacancy in Germany is for the Ruhr area. Chances of early promotion to other regions. Applications, with brief resume of career, are invited preferably from British nationals speaking fluent German (for Germany) and with experience at high-level negotiating. Salary of £3,000 p.a. plus comm. to earn £4,000-£5,000 p.a. Interviews in Dusseldorf, London and Amsterdam. Write to: Managing Director, Dales & Co. KG, 4010 Kilden, Benzstrasse 46/48, W. Germany.

## Confidential Reply Service

Give full details of your qualifications, past career and present salary. If there is any company to which we should not forward your reply, inform us accordingly but separately. A leading crane manufacturer in the U.K. requires a CHIEF ERECTION INSPECTOR. The position entails responsibility for field supervision of a large erection force and for reviewing erection procedures, practice and standards. The person selected must have experience in crane erection and in management. He should have a pleasing but strong personality, with leadership qualities, and an interest in the economics of the job. Good opportunities exist for promotion. Minimum qualifications H.N.C. or equivalent; age about 35/45; salary negotiable; car provided.

## Streets G. Street & Co. (Provinces) Ltd. Vacancy Code R.B. Dennis House, Pall Mall, Manchester 2.

## SALESMEN

Vacancies exist with a highly successful company marketing electronic calculators and min-computers. Areas include Midlands, N.W. England and S. Wales. Applicants should have experience in this field. In the first instance please mail brief details to: General Manager, Wang Electronics Ltd., 40/44, High Street, Northwood, Middx. Essex.

## London Manufacturers, Decorative Industrial Paints including unique speciality products require a

**SALES MANAGER**  
Applicants will require solid selling experience, ability to lead a team of 10 Representatives covering Southern England, and enthusiasm to progress with rapid growth private Company. Age 35-45 but experience more important. Salary £4,000 plus car, and fringe benefits. Write L.M.18410, Daily Telegraph, E.C.4.

## SALES ENGINEER CONVERSION ENGINEER MIDLANDS

Anglo Canadian (Industrial Pipework) Co. Ltd., is engaged in the conversion of Gas Fired Industrial Equipment to Natural Gas firing. We require:  
1. A SALES ENGINEER to obtain enquiries and estimate for conversions. He should be suitably qualified with experience of conversion work.  
2. A CONVERSION ENGINEER to control the conversions in hand on a sector basis. He should be suitably qualified with experience of conversion work and the handling of labour. There are excellent conditions of employment and a Company car will be provided. Applications giving all relevant details including present and required salaries in writing to: C. POWELL, Anglo Canadian (Industrial Pipework) Co. Ltd., Pool Street, Wolverhampton, WV2 4JE.

## Trainee Salesman/Merchandiser

A Large International Wine Shippers Company requires an ambitious young man or woman in their early twenties who will be required to cover a wide range of licensed retail outlets in South West England. Commencing salary £1,000 p.a. Company car and out of pocket expenses provided. Please apply in writing giving details of age and experience to: T.S.18416, Daily Telegraph, E.C.4.

## WORKS MANAGER -Precast Concrete Building Frames

A works manager is required for a major precast reinforced concrete manufacturer in the East Midlands. The position will suit a man of 35-45, currently earning not less than £2,000 p.a., with good organising ability and solid practical experience in precast work. Benefits include pension scheme, pleasant working conditions and lively, congenial atmosphere. Prospects are good in this fast developing company. Write W.M.18406, Daily Telegraph, E.C.4.

## SOUTH AFRICA QUALIFIED ELECTRICAL ENGINEER

A unique opportunity occurs for a to join the staff of a building services design office opening shortly in Pretoria. Wide experience of the design of electrical services in buildings is essential, preferably in a Consulting engineer's office. Please telephone or write for an application form. J. Roger Preston & Partners, 187, Queensway, London, W.2. Telephone: 01-727 3481, ext. 10.

## SALES OFFICE MANAGER

Newly formed electronics company engaged in the import and export of sophisticated electronic products seeks. Age 25/35, able to negotiate with customers and suppliers. Commercial experience and knowledge of the electronics industry essential. Salary £3,000 p.a. plus Car provided and all the usual fringe benefits. Exciting prospects for the right person. Reply in confidence to N.F.18400, Daily Telegraph, E.C.4.

## Expenditure Officer

Required by SEGAS at their offices in Central Croydon, Surrey, to be responsible for the preparation and co-ordination of data required for the Board's Marketing Department's revenue and capital expenditure budgets and the control and monitoring of the capital expenditure. Applicants should have had wide experience in expenditure control work and have, or be studying for a qualification in accountancy or statistics. Salary within the range £2,109-£2,715 per annum according to qualifications and experience. Applications in writing, giving full details and quoting T6985/A, should be sent to: Director of Personnel, SOUTH EASTERN GAS BOARD, Katherine Street, Croydon, CR9 1JU.

## SOUTH EASTERN GAS

## VICTOR BUSINESS MACHINES LIMITED

One of the largest manufacturers of figuring machines in the world require a

## FIELD SALES MANAGER

for their Manchester based area. He must be:  
1. Fully experienced as an Area Sales Manager or equivalent.  
2. Fully conversant with motivating, training and leading a sales team.  
3. Prepared to accept responsibility.  
4. Resident within easy travelling distance of Manchester. The future of the man selected is unprecedented due to the tremendous planned expansion of the Company. Salary, etc., will be by negotiation. Please write in strict confidence to Sales Director, Victor Business Machines Limited, 7/8, Liverpool Street, London, E.C.2.







# Production Management in Cornwall

**Officer career in new**

The Rank Organisation's Bush Murphy Division has only established a printed circuit board manufacturing unit at its Redruth plant, where 700 employees currently produce television sub-assemblies.

Your need is for a Production Superintendent to manage the printed circuit board unit. His principal responsibilities will include the attainment of production targets and quality levels within specified budgets, as well as day-to-day decisions affecting all aspects of production. Effective liaison with specialist functions in the Company and outside will be necessary.

Applicants should have previous printed circuit board production experience and a sound engineering background together with a high level of management/supervisory ability.

The Redruth plant is located approximately three miles from the North Cornish coast in a particularly attractive locality.

A salary commensurate with experience and qualifications is offered, together with assistance with relocation expenses.

Requests for application form should be made by letter or telephone to:-

Personnel Officer,  
Rank Bush Murphy Ltd.,  
Druids Road, Hooan Highway,  
Redruth, Cornwall,  
Tel: Redruth 5411.

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## Are you a personable and ambitious girl with tact and the ability to think logically?

We're setting up a central information service. For this we need an Information Services Executive. The job requires a great deal of energy combined with tact and personality. A trained, disciplined mind is vital - so is the ambition to succeed. Do this job well and you will not only have gained a tremendous amount of knowledge about British business, but you will have opened the door to personal advancement within the company.

For the right girl - it will be rewarding. We want a girl about 22. She may have formal qualifications but these are not essential. The ability to do the job, and the determination to see it through are far more important. Initially salary will be around £1,600 p.a. For the right candidate there will be no ceiling.

**About AGB**

AGB Research Ltd. is the leading market research group in the UK. We're based at Eastcote, Middlesex, and employ more than 550 people.

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## CHEMICAL ENGINEERS

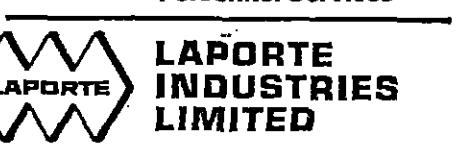
Laporte Industries Limited require Chemical Engineers in the Technical Department of their new Chloride Process Titanium Dioxide Plant at Stallingborough.

Applications are invited from Graduate Chemical Engineers or candidates holding equivalent qualifications. At least five years experience in the Chemical or Petrochemical Industry is required preferably involved with plant operation, process development and control.

Good employment conditions include a non-contributory Pension Scheme and generous assistance with re-location, where necessary.

Please write, giving details of qualifications and experience to:-

The Manager,  
Personnel Services



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Each year at least 25% of our staff at National Westminster attend one of the many courses we run. So right from the start you're not only doing a job, and earning, but we make sure you can go on learning away from the activity of day-to-day work.

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We'd particularly like to talk to boys and girls with A levels, and there are places too for those with 4 or more O levels. Send the coupon now for our booklet, and then come and talk to us without commitment - but soon.

To: Mr. T. Kirkley, National Westminster Bank Ltd.,  
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Mr./Miss \_\_\_\_\_  
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I have passed  A  O

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Our client, one of the UK's largest telecommunications organisations and manufacturers of telephone exchange equipment, has a number of vacancies in the West Country, South East Coast and East Anglia. Applicants should preferably have studied communications or an allied subject at City and Guilds level, but those with a more general electronics background and/or familiarity with electrical test procedures and the use of test instruments, will also be considered. Excellent salaries and conditions of service are offered, together with generous travel and accommodation allowances where appropriate.

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An old established and successful industrial group of companies situated in the North-West with turnover in excess of £80 million seeks to appoint a Works Director to be responsible for the operation of its factories, employing some 3,000 personnel. He will be based at the Group's headquarters in the North-West. The man we seek will have had the requisite experience to fit himself for such a post, have a dynamic personality and be capable of making his mark quickly as a member of the top management team. He is likely to have had a past record of success in progressive factory improvement schemes within the engineering industry and possess a wide knowledge of modern management techniques. Applications are invited from qualified men of high educational standard possessing the following:

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Preference will be given to applicants who also possess knowledge of the metal industries. Age between 30 to 40. The salary, subject to negotiation, will be commensurate with qualifications and experience and will initially be around £5,000 per annum. A contributory pension scheme is in operation and a car will be provided. This appointment offers scope for a man with a good commercial background and a sense of purpose to achieve results. Please write to us stating age, current salary, and how you meet our Client's requirements, quoting reference WD/3161/DJ on both envelope and letter. No information will be disclosed to our Client without permission.

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| MALE OR FEMALE  | FEMALE   |
|---|--|
| 1 Age: Male: 25-35. Female: 25-30.  | 1 Fluent spoken OR Spanish, oral and written.  |
| 2 Good education. High J.O. standards. 200/50 w.p.m. and written.                     | 2 200/50 w.p.m. shorthand and typewriting in English and German OR Spanish and German OR French. |
| 3 Fluency in spoken, oral and written.  | 3 Good personality.  |
| 4 A person who understands business and can use initiative to solve other's problems. | 4 Able to work in Spain.   |
| 5 Proficient in use of English OR Spanish over initial training period.               | 5 Proficient in oral and written Spanish.  |
| 6 Previous record of personal achievement.  | 6 Clean bill of health and drive to succeed.   |

Please do not apply unless you can satisfy all points on the check list. If you can, then send this to the person in the box below. We will be most grateful if you can return the form in the first instance, write or telephone to: Mrs. Hilary Ward, Owens Services Limited, Braintree, Essex. Tel: 01-804 8191.

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Salary Scale: R3720: R5900: R4080: R4440: R4800 x R300-R600.

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Benefits include a 5-day week, annual leave of 35 days, Pension Scheme with Widows' and Orphans' benefits and subsidised Group Life Assurance and Medical Aid Schemes.

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Applications should be submitted in duplicate on the prescribed forms obtainable from the Town Clerk, P.O. Box 298, Cape Town, South Africa.

## GOVERNMENT OF NORTHERN IRELAND Industrial and Forensic Science ASSISTANT EXPERIMENTAL OFFICER

The Ministry of Commerce invites applications for a permanent and pensionable post in the Laboratory of the Department of Industrial and Forensic Science, Newtownards Road, Belfast.

Qualifications: Candidates should have a degree, BNC or equivalent in science or technology or an A.I.A. in a relevant subject. Extensive experience of scientific information or laboratory work and a working knowledge of foreign languages would be advantageous.

Salary: £11,511 (age 26 and over) rising by annual increments to £15,774.

The successful candidate will assist in providing current awareness and information retrieval services, maintenance of data files and handling of enquiries. The laboratory provides these services for the scientific and technical staff of the Department, the staff of other Government Departments and agencies, and for Northern Ireland industry.

Application forms are available from the Secretary, Civil Service Commission, Clarendon House, Adelaide Street, Belfast. Telephone no. 2788, ext. 20. Completed forms should be returned by 14 October, 1971. Please quote SB150/71.43

## O & M OFFICER

Britain's leading Mail Order Organisation has a vacancy in the O & M team based at its new Group Headquarters in Manchester.

The O & M Department plays an important role in the Group's development programme and members of the Department are involved in all aspects, from initial survey through to implementation of agreed schemes. The man appointed will have about three years broad-based O & M experience coupled with a degree or professional qualification and/or M.L.O.M. (Dip).

The post carries an attractive salary commensurate with experience and qualifications.

Initial applications should be made in writing giving brief details of career to date and current salary, quoting reference DT.1/10 to:-

Group Personnel Manager,  
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MANCHESTER, M60 6EL.

**THE GREAT UNIVERSAL STORES LIMITED**  
Mail Order Division

## National Training Manager FINANCINGS (GUARANTEES) LTD.

Financings (Guarantees) Ltd., a subsidiary of the First National Finance Corporation, one of Britain's leading financial institutions, are seeking a National Training Manager with both the ability and expertise in the specialist field of training.

The ideal applicant, having had a sound education both academically and commercially will now be seeking to consolidate his position further with a Company whose growth rate to date has few equals. Preferably he should be a member of B.I.T.O. though experience in the training of a large sales force in the consumer field selling direct to the public is of prime importance.

Anyone under 30 will be unlikely to have the breadth or depth of experience that we seek. Ideally they should reside in London or the Home Counties for easy access to our Harrow office, but as a degree of mobility is necessary due to the extensive travelling required, it is not an essential requirement.

The position is regarded as a senior one and an attractive salary commensurate with the position will be offered, coupled with generous fringe benefits including a Company car and a non-contributory Pension & Life Assurance Scheme with immediate inclusion.

Applicants should write in confidence with full details of career to date and salary required to:-

Peter Lee-Hale, Personnel Manager,  
Financings (Guarantees) Ltd.,  
Charlton House, Kenton Road,  
Harrow, Middlesex.

A subsidiary of the First National Finance Corporation. Group assets exceed £100 million.

## INSURANCE ASSISTANT

Lynvader Insurance Brokers Ltd., a Subsidiary Company of the Coston Group, require an Insurance Assistant to deal with all aspects of insurance connected with Building and Civil Engineering work, both in the United Kingdom and Overseas.

The successful applicant will be over 23 years old and will preferably have had several years' experience in industry in a similar capacity.

Attractive salary and working conditions.

For further details write to:-

**COSTAIN**  
The Personnel Office, (DT 936)  
Richard Costain Ltd.,  
111 Westminster Bridge Road,  
London S.E.1.

## Sheepbridge Engineering Limited CHIEF DRAUGHTSMAN

To lead existing team in progressive specialised division, dealing with Quarry and Bulk Material Handling Plants.

Responsibilities include preparing proposals against customer negotiations, and supervision of production design.

Applications will be treated in strict confidence and should be addressed to:-

Mr. R. S. Harding - Technical Manager,  
SHEEPBRIDGE EQUIPMENT LIMITED,  
CHESTERFIELD, DERBYSHIRE.

## BABTIE, SHAW & MORTON Senior, Chartered and Graduate Engineers

require the following staff

to work in their Glasgow Office on a variety of interesting public health engineering projects including major regional drainage schemes. Applicants for the senior positions must have had several years' experience in the design and construction of sewers, pumping stations and treatment plants. They are openings for engineers with an interest in large diameter tunnel outlets under the sea.

Salary in accordance with age and ability. Luncheon vouchers issued. Free Life Assurance benefit and attractive Superannuation Scheme.

Apply by letter, stating age, qualifications and full details of experience, to:-

Technical Secretary,  
Babtie, Shaw & Morton,  
55, Bowland Street,  
Glasgow G2 7HX.

## Radio Systems Maintenance Engineers Saudi Arabia

Major American Electronics Company

Require for their Middle East Operations

**TELEVISION BROADCASTING ENGINEERS**  
Experienced in all aspects of studio and sound/video transmitted operations and maintenance. P.A.L. experience desirable. Salary £4,000-£5,000.

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Fully experienced in M.F. and V.H.F. broadcast transmitters and studio equipments. Salary £3,400-£4,000.

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With experience of sophisticated H.F. SSB and V.H.F. mobile radio systems. Teleprinter maintenance experience desirable. Salary £3,000-£4,000.

Qualifications: Degree, H.N.C., C. & G. Final, plus extensive practical knowhow.

For London interview in October send résumés to: R.S.18404, Daily Telegraph, E.C.4.

## Gilt Edge Carpets Experienced Representative

**SOUTH EAST LONDON AREA**

A first-class opportunity exists for an experienced representative to join a lively sales force in this highly important area. The company offers a thorough product training programme to fully experienced professional representatives. Preferred age 27-35. Salary to be negotiated.

Company car provided - life assurance and attractive pension scheme operate.

Interviews in London. Apply in confidence to the General Sales Manager, Gilt Edge Carpets, P.O. Box 5, Mill Street, Kidderminster, Worcs.

## Sales Representative

Rapidly expanding company in design-strengthened metals requires additional coverage for the Home and Eastern counties. Experience in allied field would be advantageous but not essential.

Excellent prospects with company car provided. Salary commensurate with age and experience.

Write in confidence giving full details of experience to The Sales Director, Registered Metals Ltd., Adeu Road, Ponders End, Enfield, Middlesex.

## SALES EXECUTIVE (AREA SALES MANAGER DESIGNATE)

Due to rapid expansion, we seek a Sales Executive for each of the following areas: North, Midlands, Wales and East of England.

Requirements are:

1. 10 to 40 years of age.
2. Minimum of 5 years experience in sales of metal products.
3. Immediate contact at all levels with industry, commercial and public authorities etc.
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The applicant will have a professional background, a good salary, bonus and a company car. A strong interest in sales and a strong ability to develop a new territory. Full details in written form to:-

M. J. Bonyon, Personnel Officer,  
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## ACCOUNTANTS (CHARTERED, CERTIFIED OR COST & WORKS)

The new Procurement Executive, Ministry of Defence, requires qualified Accountants at the following levels:-

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**ACCOUNTANT £2325-£2,800 p.a.**

THE JOB is interesting and exciting and involves advising on Defence contracts, expenditure and contractors' cost systems. THE PROSPECTS are very good and although the posts are temporary in the first instance there will be frequent opportunities to join the permanent staff. Promotion opportunities could take you to Chief Accountant and directing level posts with salaries up to £5,775.

All posts are based on Central London with some travelling to contractors' premises in the UK and, occasionally, abroad.

WRITE FOR DETAILS AND APPLICATION FORMS TO:-  
PROCUREMENT EXECUTIVE (PE/A/3),  
Ministry of Defence,  
Room 544,  
Shell Mex House, Strand,  
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## PLANT MANAGER

Large international Company with world-wide coverage requires an aggressive man of 35-40 years of age to manage a Metal Fabricating Plant in England. Candidates should have university degree preferably in mechanical or electrical engineering and a minimum of 10 years' manufacturing experience.

Salary commensurate with experience.

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P.M.18298, Daily Telegraph, E.C.4.

## GERMAN SPEAKING ENGINEER

required for sales and customer liaison work. Glass industry or electrical background preferred but not essential.

Permanent and progressive position for person prepared to work on own initiative and travel frequently for short periods.

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Sales Manager,  
**PENELECTRO LIMITED**,  
35 Progress Road, Eastcote, Leighton-Sa. Essex.  
Tel: Southend-on-Sea 54282.

## SALES REPRESENTATIVE

Required for our HEATING DIVISION to handle high quality Hot Water Boilers, Burners, Calorifiers, etc. The successful applicant will probably be qualified to H.N.C. standard, aged 25-35 and at present residing in Lancashire or Cheshire.

Attractive salary and Company car provided.

Please forward in confidence brief details of experience, present salary, etc. to:-

G. Collis,  
**CFC BEAT (LONDON) LTD.**,  
13, Westbrook Close, Horsforth, Leeds.

## we don't measure sales talent in years

Don't be too surprised when we tell you that anyone between the ages of 25-50 can join the Save and Prosper sales team. It's latitude based on experience. You see, we've discovered that, where sales talent is concerned, age is of virtually no significance.

Men at both ends of the scale invariably derive the same success from our comprehensive sales training scheme.

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Most of them double that figure within five.

And they all enjoy the rare security that comes alongside success with Save and Prosper.

So, whatever your age, maybe we suggest that you mail the coupon for an application form or phone the Sales Personnel Dept. on 01-588 1717.

To: Sales Personnel Department,  
Save and Prosper Group Ltd.,  
4 Great St. Helens, London, EC3P 3EP.

Name \_\_\_\_\_  
Address \_\_\_\_\_

DT110

## DELTA CAPILLARY PRODUCTS formerly NIBCO LTD.

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Apply in first instance to the Sales Manager,  
Delta Capillary Products Ltd.,  
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## FREE SERVICE TO TECHNICAL EXECUTIVE AND SUPERVISORY STAFF

The easiest way to find that ideal appointment is to enrol on our register and let us find Companies interested in you. We do the work, charge you nothing and your name is not mentioned without your permission.

Please phone, call or write to:-

T.E.S.S. Ltd.,  
5, The Broadway, Crawley,  
Sussex, Crawley 24521.







# COUPLES POISED TO CHALLENGE LEADER AFTER RECORD 66

By MICHAEL WILLIAMS

DAVID VAUGHAN who, to make ends meet, spent last winter serving behind the bar at the St Pierre Golf and Country Club, came "home" yesterday and, with a second round of 67, emerged as the half-way leader in Dunlop Masters with a 36-hole total of 136. This is six-under-par, but he has only a stroke to go for Maurice Bembridge, whose last British victory in the 1969 Match-play Championship, followed his round 68 with a 69.

Neil Coles, who set a course record of 66 at St. Pierre yesterday to move into third place, two strokes behind the leader.

put after skying his second shot and then finished with two perfect holes in one.

Bembridge, who plays week after week without any apparent hint of staleness, was in fact steadier than in the first round, his one-accident coming at the short 18th where he missed the green right, shanked his second and ended up with a five.

It did not, however, upset him and with a five three at the difficult 18th and a two at the last, where he shipped in, came back in 31 for his 68.

Coles, who only docked at Southampton on Tuesday after the Ryder Cup match two weeks ago, was absolutely at home on this parkland course. He had six threes on the first nine to be out in 31, three more on the back nine, and is now ideally placed.

Stuart Brown, who is blossoming into one of Britain's best young players, married his round only by taking five at the ninth. Otherwise he was all fours and threes and "solidity" itself.

Graham, who gets through almost as many putts as he does golf balls, though he liked in his 69 though it was the 90-yard wedge shot he holed for an eagle two at the 11th that he will remember.

Peter Townsend had another good round, too, while Rob Charles and Brian Huxford, who respectively rises to these Welsh occasions, held on with respective rounds of 70 and 69 and are far from out of the running.

Perfect partner

St. PIERRE CARD

Table with 4 columns: Hole, Par, Score, Putts. Rows for holes 1-18 and total.

had to do. It was not significant that his partner was Roberto de Vicenzo, who was the best of so many and players.

A six at the first, which was played scrappily, was an auspicious start but he had a hole and another at the short 11th.

He is not a powerful build, but he commands adequate length and yesterday, holed out well. At the 11th he played a straight low chip and rolled in the putt from 20ft.

At the 10th he missed the green left but chipped dead. At the 14th he got a birdie after knocking a sand wedge close to the hole and made another with an accurate, little approach.

So there he was, ahead of the field with three to play. It did frighten him, for he saved his putt at the 18th with a five-foot



Neil Coles, who set a course record of 66 at St. Pierre yesterday to move into third place, two strokes behind the leader.

## Second round details

- 136-D. J. Vaughan (R. Liverpool) 69.
137-M. Bembridge (Little Amn) 68. 69.
138-N. Coles (Coombe Hill) 67. 68.
139-B. Huxford (St. Peter) 69. 70.
140-P. Townsend (St. Peter) 69. 70.
141-R. Charles (St. Peter) 69. 70.
142-S. Brown (St. Peter) 69. 70.
143-G. Schenken (St. Peter) 69. 70.
144-T. Jacklin (St. Peter) 69. 70.
145-D. W. Brown (St. Peter) 69. 70.
146-J. Huxford (St. Peter) 69. 70.
147-M. Huxford (St. Peter) 69. 70.
148-P. Townsend (St. Peter) 69. 70.
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197-P. Townsend (St. Peter) 69. 70.
198-S. Brown (St. Peter) 69. 70.
199-G. Schenken (St. Peter) 69. 70.
200-T. Jacklin (St. Peter) 69. 70.

## Worplesdon Mixed Foursomes

### Miss Huke & Frame look strong pair

By LEONARD CRAWLEY

THERE was a capital day's play in the Worplesdon Mixed Foursomes yesterday, when the first two rounds were completed.

Roberts and Reg Glading, of Surrey County, came safely through against Mrs Riddiford (Royal Ashdown Forest) and Nigel Paul (Eppingham), who came in as a last-minute substitute.

It was tough going for Miss Roberts and Glading to the turn, where they were one down to some good golf by their opponents.

But from then on, Miss Roberts, who played particularly well, and her partner a judicious fours and two fives in the remaining holes, they were safely through by three and two.

Mrs J. Roberts, of Worplesdon, and Gen. Sir George Cole, who were runners-up year ago, played admirably to beat Miss C. Clark (Royal Mid Surrey) and Ian Stungo (Sunningdale).

Helpful "lesson"

Mrs Roberts, who had had a little instruction from the General in the morning, scarcely missed a shot, and much the same could be said of her instructor-partner.

Miss B. Huke (Cotswold Hills) and David Frame, the former Walker Cup player of the home club, were chieftains in their match against Miss J. Bisswood the last Curtis Cup captain, and Bob Kendall of Parkstone, whom they beat four and three.

The winners were not, perhaps, so impressive because of the excellence of their shotmaking, but rather because they were just a little off-colour. But they contrived to get first-class figures, if they survive another round or two, by which time Frame will be in

## HUMPHREYS DECIDES TO TURN PRO.

WARREN HUMPHREYS, 19, the youngest member of this year's British victorious Walker Cup team, has turned professional. Humphreys, from Richmond, Surrey, was also the youngest player to win the English amateur golf championship at Burnham and Berrow in July.

He will be managed by the American lawyer Mark McCormack who also controls the affairs of Jack Nicklaus, Arnold Palmer and Gary Player. Humphreys has signed a contract with Slazengers, the sports goods manufacturer.

Humphreys' partner, Nicklaus, in the Open championship at St Andrews last year where he was the leading amateur and deeply impressed the American.

He follows other Walker Cup men who have turned professional in recent years, such as Peter Oosterhuis and Peter Townsend, both of whom have represented Britain in the Ryder Cup.

Misses N. Zealand

Humphreys was to have been a member of the British amateur team for the Commonwealth tournament in Auckland, New Zealand, next month but has decided to go to South Africa at the end of November and build up his golf. I think there is a big gap between amateurs and professionals.

Rodney Foster of Bradford will replace Humphreys in the British team.

## YOUNGEST FINAL

Melcolm Lambert, 19, and Mike Weldon, 21, meet in today's youngest ever final of the Staffordshire & Shropshire professional match-play championship at Walsall.

Staffs & Shrops Pro. Match-play Championship at Walsall. Final: Melcolm Lambert (19) vs Mike Weldon (21).

## DETAILS OF FIRST DAYS' PLAY AT WORPLESDON

- FIRST ROUND
1. W. W. Brown (St. Peter) 69. 70.
2. J. Huxford (St. Peter) 69. 70.
3. M. Huxford (St. Peter) 69. 70.
4. P. Townsend (St. Peter) 69. 70.
5. S. Brown (St. Peter) 69. 70.
6. G. Schenken (St. Peter) 69. 70.
7. T. Jacklin (St. Peter) 69. 70.
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Lieng Huan Lu, Bob Charles, Arnold Palmer, Neil Coles, Tony Jacklin, Charles Coody, Jack Nicklaus (HOLDER), Gary Player.

# The Piccadilly World Match Play Championship

where seven of the world's greatest golfers get defeated

At Wentworth on October 7th, 8th & 9th, eight of the world's top golfers compete in the Piccadilly World Match Play Championship. Once again to allow spectators to see the golf in comfort the number of tickets has been limited. Get your tickets, price three pounds per day or a three day season ticket for seven pounds, from your pro or write to: Piccadilly Tournament Office, 27 Baker Street, London W1 enclosing a cheque or P.O. made payable to Carreras Ltd.





European Soccer

ENGLISH GOAL GLUT MUST NOT LEAD TO FALSE OPTIMISM

By DONALD SAUNDERS

CHELSEA'S record-breaking 21 goals, double figures by Spurs and a 7-1 aggregate victory for Arsenal, may lead the unwary to conclude that League clubs will sweep the board without difficulty in Europe this season.

That would be a dangerous assumption. Chelsea's rout of a village team from Luxembourg, Tottenham's destruction of an Icelandic amateur side and Arsenal's disposal of Norwegian part-timers is balanced by the departure of Leeds, Southampton and Cardiff from the scene.

E UFA focus on floodlights

Several Football League clubs could be banned from European competitions next season unless they improve their floodlights.

Questionnaires have been sent to all First Division clubs demanding details of their systems, and if they do not measure up to E UFA standards, clubs will be told to improve them by Sept 1, 1972 or they will be banned from our competitions.

It is possible that only half a dozen clubs—Chelsea, Liverpool and Everton among them—will get the all clear.

How difficult it can be to achieve success in these tournaments. They are now competing in Europe for the eighth consecutive season—and are still seeking their first trophy.

Moreover, the Merseysides have just survived a close Cup Winners' Cup battle with Servette, of Geneva, who are scarcely among the continent's elite.

Wolves, perhaps, could be excused for feeling that their future in the E UFA Cup is bright. They returned home yesterday from Portugal with a 7-1 aggregate victory over Academica, Coimbra, to their credit.

Their 4-1 triumph in the second leg is, in my view, the outstanding performance by any of the League's seven entrants in the three European competitions so far this season.

Coimbra are a sound, experienced team. Two seasons ago they reached the last four in Liverpool will need no remind-



Derek Dougan, an inspiration in Wolves' success.

The Cup-Winners' Cup, and lost the two-legged semi-final by the only goal to Manchester City, the ultimate trophy-winner.

Much of the credit for Wolves' success must go to Derek Dougan, their veteran Northern Ireland international striker. Dougan, chairman of the Professional Footballers' Association, scored three times in the second leg.

John McAlle snapped up the other goal for Wolves, after Manuel Antonio had given Coimbra a 18th-minute lead.

The Midland club's success, however, was marred when Danny Hegan, their midfield man, was sent off in the 59th minute for a foul on Vitor.

This was the only serious incident involving players from any of the seven League clubs competing in the opening round of the three tournaments.

In the circumstances, there is some reason to believe that the stricter application of the laws in domestic competitions is having a beneficial effect on League players in European games.

The real test, however, will come in the rather sterner second-round battles, the draw for which will be made today.

TODAY'S FOOTBALL

Kick-off 7.30 unless stated.

DIVISION IV

Colchester v Chester
Southend v Southport
Stockport v Hartlepool
CENTRAL LEAGUE—Coventry v Sheffield Wednesday
SOUTH WEST—Bristol v Exeter City
SOUTH EAST—Luton v Gillingham
SOUTH CENTRAL—Cardiff v Newport
SOUTH WEST—Cardiff v Newport
SOUTH CENTRAL—Luton v Gillingham

Now Leicester pay £100,000 for Weller

By DAVID MILLER

THAT crazy juggernaut, the transfer machine, ran wild yesterday, with further deals which brought the total money spent since the start of the season to nearly £1,500,000.

already more than half last season's total of £2,379,000.

The latest move in the wildly-spiralling panic among the lower clubs in the First Division was Leicester's successful bid of £100,000 for Keith Weller, from Chelsea.

Weller has only just recovered from a virus infection contracted on a pre-season tour of Sweden. One wonders who is going to pay the bill at Leicester. Last season, although winning promotion, the club had a deficit of £188,000, and the Weller deal now brings the spending of manager Jimmy Bloomfield to over £300,000 in less than three months.

Weller teams up with John Samuels and Alan Birchall, who signed from Arsenal and Crystal Palace for six-figure fees. Considering all three players have failed to live up to expectations with their previous clubs, Bloomfield has taken an astonishing risk.

At present, Leicester lie second from bottom with eight points from 10 games. It will be a severe test of Bloomfield's plans, and of public support, when Leicester meet fellow strugglers Crystal Palace tomorrow.

Of the club's big spending, Tom Blair, the Leicester vice-chairman, said yesterday: "We appointed a manager and gave him a completely free hand. There is no secret benefactor, the money is the responsibility of the Board."

If Mr Bloomfield wanted to buy another £100,000 player, he'd have one as easy as that. We've determined to stay in the First Division.

Playing for Palace will be Bobby Kellard, sold to them in part exchange for Birchall in last week's bonanza by Bert Head, the Palace manager. One must expect Leicester now to sell other players to balance their books.

Last season, six players were transferred for six-figure fees. Nearly since the deadline last March, there have been seven—Coates (Barnley to Spurs), Macdonald (Luton to Newcastle), Samuels, Garland (Bristol City to Chelsea), Birchall, Kember (Palace to Chelsea), and Weller.

£1m in transfers
This means Dave Sexton, the Chelsea manager, has been involved in deals of £1,100,000 since taking over at Stamford Bridge in 1967. He has bought 10 players for £250,000 and sold 15 for £270,000.

There were several other smaller deals yesterday, the highest of them being the £30,000 Liverpool paid for Frank Lane, the Tranmere goalkeeper.

Next on the list came David Woodfield, the Wolves' centre-half and their longest-serving player, who moved to struggling Watford for £25,000.

LATE RESULTS ON WEDNESDAY

EUROPEAN CUP—1st Rd., 2nd Leg: Malmö (Sweden) 1, Ipswich Town (England) 0. (Ipswich won 4-1 on agg.)

1st Rd., 2nd Leg: Borussia Dortmund (Germany) 1, Valencia (Spain) 1. (Dortmund won 2-1 on agg.)

1st Rd., 2nd Leg: Tottenham Hotspur (England) 2, Inter Milan (Italy) 2. (Tottenham won 3-2 on agg.)

1st Rd., 2nd Leg: Manchester United (England) 2, Borussia Dortmund (Germany) 2. (United won 3-2 on agg.)

1st Rd., 2nd Leg: Liverpool (England) 2, Borussia Dortmund (Germany) 2. (Liverpool won 3-2 on agg.)

1st Rd., 2nd Leg: Tottenham Hotspur (England) 2, Borussia Dortmund (Germany) 2. (Tottenham won 3-2 on agg.)

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Keith Weller, who moved from Chelsea to Leicester for £100,000 yesterday and (right) David Woodfield, who has joined struggling Watford.

'I TAKE THE BLAME,' SAYS SCOUJAR

By ROGER MALONE

JIMMY SCOUJAR, Cardiff manager, last night answered criticism for selecting Don Murray to take one of the penalties in the eliminating contest against Dynamo Berlin in the Cup-Winners' Cup on Wednesday night. Murray missed—and Cardiff were eliminated.

Cardiff and Dynamo were level at 2-2 on aggregate after extra time at Millin Park. Then Gibson, King, Bell and Woodruff scored from the spot but Murray, taking the second kick, shot over the bar. The Germans scored with all their kicks.

Mr Scoujar told me last night: "I take full responsibility. I nominated the five players, but if any had said 'no' they would not have been included. Clark and Sutton both said they weren't keen when I asked them."

But if Donald had scored and the penalties had ended 5-5, both sides would have gone on taking kicks until somebody missed. My players who had not been keen on taking had to take one, and everything would have depended on them.

Previous miss
"Donald should have scored. Pennie is saying he had taken only one penalty before, years ago, and the goalkeeper saved that one. But he's taken plenty in training and scored."

"Murray is very cut up about this. But he is big enough to get over it and there are no recriminations. All five of my players were on a hiding to nothing. We had plenty of scoring chances to win the game without necessarily for the penalty sequence."

But although Miss Flavia Phillips, joint-owner of the horses, was enough to convince Oliver's father, not only that they would get on together but that Great Ovation would have a considerable future if his concentration was turned to show jumping.

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Show Jumping Great Ovation wins Wembley warm-up

By ALAN SMITH

ALAN OLIVER teamed up with this year's Badminton Three-Day Event winner, Great Ovation, to give a show jumping "school" in the pre-Wembley show at Stoneleigh, Warwick, yesterday and ended up by winning the Everest Uncle Max Stakes.

Mark Phillips, who won Badminton on the eight-year-old was on him in the team which took the European championship, and will ride him in the Spillers Combined Training competition at next week's Horse of the Year Show at Wembley.

But it was thought that the son of Three Cheers would benefit from some indoor show jumping practice and with Phillips involved in his military duties at Gatwick, Oliver was asked to ride him at Stoneleigh.

Just a few minutes practice together in the indoor ring at Wing on Wednesday evening was enough to convince Oliver's father, not only that they would get on together but that Great Ovation would have a considerable future if his concentration was turned to show jumping.

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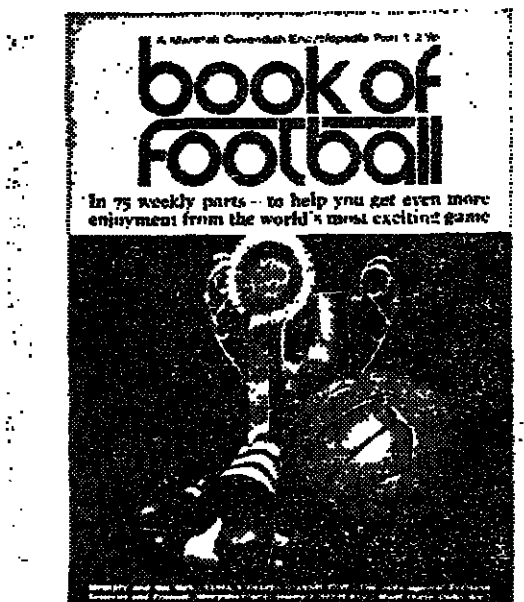
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Here's how Book of Football will help you get even more enjoyment out of the most exciting game in the world.

Starting on October 1st, Book of Football builds week by week into the most important and comprehensive work in the history of the game. Each week the publication looks at six aspects of football.



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Book of Football covers every club, in the English and Scottish Leagues, plus most of the great amateur clubs. It gives a detailed year-by-year record of each club's League and F.A. Cup placings and,

Matches to Remember

This section re-examines the great matches, bringing new facts to light. It looks at those frustrating games we should have walked away with, the others we won by the skin of our teeth, and of course, the ones we sailed through. Part One goes back to 1968 and the European Cup Final—the great Manchester United against the fiery Benfica of Portugal.

The Fabric of Football

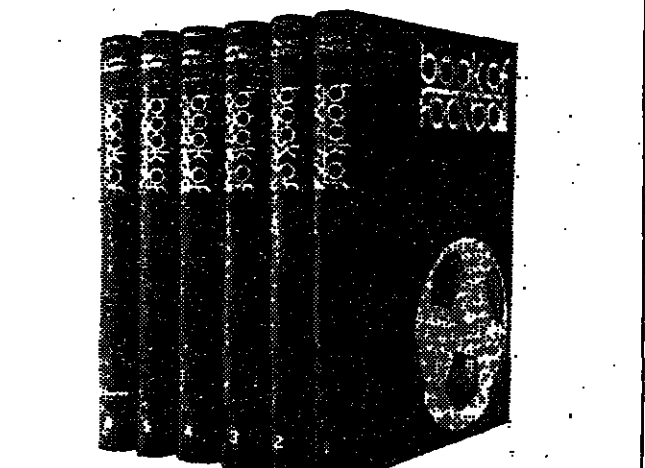
Who invented football? How much do you know about the history of the game? Book of Football gives you the answers. It even reveals some facts that have so far been hidden—read the article in Part One on "The Affluence that Spreads Football Poverty".

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Book of Football gives you a greater understanding of techniques. It tells you how it should be done, how to improve your play, how to run a team, about famous managers' tactics and about the art of refereeing. Part One takes a look at the wall pass. You'll see how it works, and you'll find out from Arsenal's George Graham how to apply it to your own game.

The Clubs

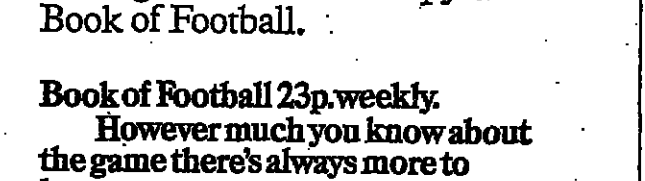
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However much you know about the game there's always more to learn.



Steve Heighway, one of the most exciting strikers at Anfield in recent years. (See in Part 2)

ATHLETICS BEDFORD STANDS WAY IN FRONT OF REST

By JAMES COOTE

IN any statistical review of the 1971 athletics season—be it national, European or world—David Bedford will stand out on his own. He has set four European records, at 3 miles, 5,000 metres, 6 miles and 10,000 metres, a further British record for the 5,000 metres steeplechase and is No. 1 at 3,000 metres.

In this final track and field rankings list of the season, prepared for The Daily Telegraph by the National Union of Track Statisticians, Bedford's superiority can easily be measured by how far ahead he is of the next man.

Although there was an encouraging improvement in depth in men's field events, surprisingly in only the discus did a record fall—to John Watts. Bill Tancred's better throw of 180ft 3in has not been accepted for record purposes.

Miss Inkpen's prowess
The superiority of Barbara Inkpen in the women's high jump can easily be seen. She is nearly five inches ahead of the next girl and quite over the Olympic qualifying standard, which is included in the table after each event heading.

There is a chance of some minor changes before the summer holidays to John Watts. Bill Tancred's better throw of 180ft 3in has not been accepted for record purposes.

Final 1971 Track and Field Rankings
100 METRES (10-3sec)
10-4 Bedford 10-3 Bell
10-5 Gable

200 METRES (23-5sec)
23-7 Gable
23-8 Bell
23-9 Treater

400 METRES (54-5sec)
54-5 Stirling
54-6 Drouse
54-7 Webb
54-8 Corbett
54-9 Allwood

800 METRES (2min 5sec)
2-01-7 Stirling
2-02-3 Drouse
2-03-8 Webb
2-04-5 Allwood
2-05-2 Corbett

1,500 METRES (4min 23-0sec)
4-23-7 Stirling
4-24-3 Webb
4-25-8 Corbett
4-26-5 Allwood

3,000 METRES (9min 45-0sec)
9-45-7 Stirling
9-46-3 Webb
9-47-8 Corbett
9-48-5 Allwood

5,000 METRES (16min 45-0sec)
16-45-7 Stirling
16-46-3 Webb
16-47-8 Corbett
16-48-5 Allwood

10,000 METRES (34min 55-0sec)
34-55-7 Stirling
34-56-3 Webb
34-57-8 Corbett
34-58-5 Allwood

15,000 METRES (52min 45-0sec)
52-45-7 Stirling
52-46-3 Webb
52-47-8 Corbett
52-48-5 Allwood

20,000 METRES (1hr 11min 45-0sec)
1-11-45 Stirling
1-12-3 Webb
1-13-8 Corbett
1-14-5 Allwood







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SPY PURGE AIMED AT GOOD RELATIONS SAYS SIR ALEC

By VINCENT RYDER, Diplomatic Correspondent at the United Nations. BRITAIN expelled 105 Russians on spying charges "to improve our relations with the Soviet Union," Sir Alec Douglas-Home, Foreign Secretary, said in New York yesterday.

"The operation of so many agents in the Embassy and under cover of the trade mission reached proportions which made it unacceptable," he told a United Nations Press conference.

SILENCE ON POSSIBLE EXPULSIONS

By JOHN MOSSMAN. MOSCOW, a week after the world announcement of the mass expulsions of Russians from London, still remained silent last night on possible retaliatory measures.

While it is understood that a list has been drawn up of some 20 British agents to be expelled from the Soviet Union, no details have yet been issued by the Foreign Ministry or through the official Press media.

Polite salutes. British diplomats are still being greeted closely by police cars, followed in a two-car load of secret police remain outside day and night.

They are sometimes only a foot or two behind the men and women of the Embassy staff. But it appears that they have been told to behave in an impeccable manner.

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Connally

By CLIFFORD GERMAN. Continued from Page 1. deficit before the surcharge would be removed.

The scale of substantial progress remains undefined. Mr Connally condemned the actions of other countries in imposing exchange controls and intervening to prevent their currencies from rising in value against the dollar as far as market demand would suggest.

He continued: "Some have urged that the adjustment sought by the United States is too large. We are told time is of the essence. It is said we must be satisfied with an admittedly partial solution, less restrictions and even retaliation being and recessionary forces take hold."

"At the same time we are told that the quick and partial solution must entail a change in the official dollar price of gold and that our surcharge must be regarded as a prelude to negotiations."

"Retrospective step". "Yet, in the interest of frankly discussing the issues, I must plainly say that we find a certain inconsistency between the expressed concerns and the proposed remedies."

"A change in the gold price is of no economic significance and would be patently a retrogressive step in terms of our objective to reduce if not eliminate the role of gold in any new monetary system."

"Removal of the surcharge prior to making substantial progress toward our objectives would accomplish nothing towards correcting the balance of payments deficits. Nor can measures by others to resist exchange rate realignments or other adjustment measures by countries receiving or subsidizing help the process of resolving the situation promptly and effectively."

"We are all gratified, I believe, that we have progressed this far," Mr Connally said, referring to the discussions which have already taken place since the United States imposed the surcharge and suspended the right of other countries to convert dollars into American gold.

"But none of us, at least I don't, mistake progress in understanding and agreement on procedures for the hard policy decisions necessary for a satisfactory solution. Much difficult work remains both of an urgent and of a painstaking nature."

Free floating doubts. After Mr Connally had spoken, M. Pierre Paul Schweitzer, managing director of the Fund, told journalists at a private lunch that he did not think that other currencies would be allowed to float freely.

Even if individual countries could be persuaded not to try and manage the value of their currencies he did not think even free floating would get the proper magnitude of the proper pattern of currency changes in currency values.

His attitude casts considerable doubt on the practicality of Mr Connally's offer to negotiate the surcharge in the near future.

Germany is willing to make a fair and equitable contribution to the realignment of currencies now required, Herr Karl Schiller the West German Minister of Economics and Finance told IMF delegates yesterday.

Germany supports the widening of margins through which currencies can range around the new par values, and asked for the Fund to allow par values to be suspended to permit temporary floating in future.

Herr Schiller also asked for the phasing out of foreign currencies as international reserves, and so gave implicit support to reforms on the lines of the Barber plan.

Editorial Comment—P18

GELIGNITE

By TONY CONYERS. Continued from Page 1. Grace of God the bomb did not go off and many lives were saved. It can only be concluded that the people responsible were psychopathic killers.

Miss Gilroy said: "I did not have time to go round all the customers individually. I just said there was a bomb in the building and people should leave as quickly as possible, then I got my staff to leave."

"Somehow I was on my alert after the RAF Club was bombed on Sunday. I had a feeling that the Ulster Sports Club might be a target."

"I did not see the barman and cleaner leave with these men. There is a separate entrance to the club."

Earlier, police and soldiers were called to a Wimpey building site at the Gleancarr Estate, Protestant and Roman Catholic workers clashed.

They were thrown at the Catholics and 100 of them had to be evacuated by the Army in lorries to save them from their fellow-workers. Others took refuge in a shed on the building site. Three were injured.

CARRINGTON IN ULSTER

By Our Military Correspondent. Lord Carrington, Defence Secretary, flew to Northern Ireland yesterday, and was taken by helicopter to Londonderry, where he spent the afternoon.

The object of the visit is to enable him to see the situation for himself and talk with military commanders on the spot. His last visit to Northern Ireland was in January. He returns to London today.

'HUNDREDS DIE' IN CONGO SHOOTING

By Our Lusaka Correspondent. Firing could still be heard going on yesterday in the Lumpa Camp at Mkolambo, inside the Congo (Kinshasa) across the border from Zambia. Four of the Lumpa religious sect are known to have died in shooting which broke out on Wednesday, but one wounded Lumpa who reached hospital in Zambia yesterday: "Hundreds were shot dead."

He was one of several thousand who fled across the border into Zambia when shooting started as Congo soldiers tried to force the Lumpas on to a train to take them to a new camp deeper in the Congo.

Congo soldiers chased fleeing Lumpas across the border into Zambia, and a Zambian customs guard was killed. About 4,000 Lumpas are believed to have re-entered Zambia since their religious sect was outlawed seven years ago after bloody battles.

PEKING JET CRASHES IN MONGOLIA

By John Mossman in Moscow. A Russian jet crashed in the People's Republic of Mongolia on Sept 12, was on a military mission. But Chinese sources in Moscow last night said it was a civilian aircraft which had lost its way.

The official Soviet News Agency, Tass, said that the plane, which crashed for unknown reasons, contained the charred bodies of nine people. Rescue teams found documents and firearms which indicated it was a Chinese Air Force plane, and Mongolia has complained to Peking.

\$2m SOVIET DEAL

One important Russian trade deal was announced yesterday despite fears that business might be affected by the spy expulsions. Tube Investments, the Midlands engineering group, has signed a contract for \$2 million worth of machine tools with Russian trade agencies.

DEATHS (Continued)

BROOKS—On Sept. 28, 1971, aged 65, Mrs. M. Brooks, of 10, St. Paul's Road, London, N.W.1, died of cancer. Buried at St. Paul's Church, London, N.W.1, on Oct. 1, 1971.

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DEATHS (Continued)

ELLINGHAM—On Sept. 28, 1971, aged 72, Mrs. E. E. Ellingham, of 10, St. Paul's Road, London, N.W.1, died of cancer. Buried at St. Paul's Church, London, N.W.1, on Oct. 1, 1971.

ACKNOWLEDGMENTS

READ—Mrs R. READ and the family are grateful for the many kind offers of help and sympathy received during the last few days of Mrs. READ's illness.

MEMORIAL SERVICES

BEAUMONT—A Memorial Service for Mrs. BEAUMONT will be held at St. Mary's Church, Cadogan Square, London, W.1, on Oct. 1, 1971, at 11.30 a.m.

IN MEMORIAM

BARRETT—Mrs. BARRETT, who died on Oct. 1, 1971, at the age of 82, is remembered with love and affection by her family.

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For a change on Sundays, try your skill with THE SUNDAY TELEGRAPH prize crossword.

Printed and Published by THE DAILY TELEGRAPH Limited, 125, Fleet Street, London, EC4A 3DF, and at Wiley Street, Manchester, M6A 4BS.

He grew his, but I got my fine coat from Moss Bros. Bedford Street, Covent Garden, London WC2E 8JB. (near Leicester Square Station) Lime Street, E.C.3 and Branches - Also AU Bon Marché in Paris

Continued on Next Column

